



KAA/OT/FIN/0030/2020-2021

24th September 2020

To: All Tenderers

Dear Sir/Madam,

**RE: PROVISION OF INSURANCE BROKERAGE SERVICES
UNDER AIRPORT OPERATIONS LIABILITY POLICY**

TENDER NO: KAA/OT/FIN/0030/2020-2021

ADDENDUM NO. 2

The following are tender clarifications/addendum issued regarding the above tender in accordance to instructions to tenderers clause 2.5 of the bidding document for the referenced tender.

No.	Query	Response
1	There appears to be some discrepancies in the estimated contract values. As an example on page 53 of the tender document the estimated value of works for Jomo Kenyatta is Kshs is 1,203,402,000 but on page 87 it is shown under the capital budget as Kshs 1,293,737,000. Similarly, for Moi on page 56 it shows Kshs 3,740,711,000 but on page 87 it shows Kshs 3,922,940. There are a number of similar inconsistencies for various airports. Can this key piece of underwriting information be clarified.	This is clarified that the amount of 1,203,402,000.00 refers to services which have been contracted for while Kshs. 1,293,737,000.00 is the entire budget amount for JKIA inclusive those that have not been contracted Similarly, for Moi, the amount contracted for and is Kshs 3,740,711,000.00 while Kshs 3,922,940.00 is the entire budget for 2020/2021 including amount not yet contracted.
2	As you will be aware we advised that the timescale to complete the tender is very short and much less than we would expect for an operation the size of KAA particularly with all the information required and numerous reinsurers we have to speak with, do you know if an extension will be given following the request.	Bidders are hereby notified that an extension of time has been granted to 29th September 2020 as provided in addendum 1

3	Limit of liability under scope of services and price schedule “Limit of USD 50,000,000 (or currency equivalent) any one offence/event and in the aggregate in respect of all offences/events during the policy period arising out of personal injury being included within the combined single limit and in addition thereto”.	All bidders are informed that the liability as it appears under scope of services and price schedule is amended to read as follows: - “limit the Limit of USD 30,000,000 (or currency equivalent) any one offence/event and in the aggregate in respect of all offences/events during the policy period arising out of personal injury being included within the combined single limit and in addition thereto”.
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Query
On the claims you will be aware that we have been advised of five incidents over the past three years (as attached) during our appointment as the broker but these do not appear in the claims information. (We do appreciate though that there are no formal reserves or payments that have been made but for older years prior to our appointment there are incidents listed where again there is no reserve / payment that has been made.) We feel the client should update this to show a consistent claims record that is given to tenderers.

Response
All bidders are advised to note the below five incidences within the last three years and their status.

Date of Loss	Loss Details	Reserve USD	Status Comment	Paid USD
12/10/17	Turkish Airlines aircraft TC-JVD, suffered bird strike after take-off.	USD 00	Closed subject to further developments in future	USD 00
29/10/17	Kenya Airport Authority Accidental damage caused to passenger laptop during security check	USD 00	Closed subject to further developments in future	USD 00
29/05/18	Condor flight DE2282 suffered	USD 00	Closed subject to further	USD 00

		alleged bird strike on take off		developments in future	
	29/10/18	Elisa B Newman-broken wrist	USD 00	Closed subject to further developments in future	USD 00
	29/12/18	Jeffrey Christina Louse, passenger injured head after fall on stairs at the female toilets.	USD 00	open	USD 00

The closing/opening date is **29th September 2020** at same time and place as per the addendum no. 1.

Kindly ensure your tender is valid for a period of 120 days and your tender security is valid for a period of 150 days from the closing date.

This addendum forms part of the bidding document and it is binding on all the bidders. All the other conditions remain the same.

Yours faithfully,

Patrick K. Wanjuki
GM (PROCUREMENT & LOGISTICS)
FOR: MANAGING DIRECTOR/CEO

