



**CAA/OT/OPS/0006/2021-2022**

**14<sup>th</sup> September, 2021**

To: Tenderers

RE: **PROVISION OF TROLLEY SERVICES AT JOMO KENYATTA AND MOI INTERNATIONAL AIRPORT**

**TENDER NO: CAA/OT/OPS/0006/2021-2022**

**ADDENDUM No.3**

The following are tender clarifications/addendum issued regarding the above tender in accordance to instructions to tenderers clause 9 of the bidding document for the referenced tender.

| Item | REQUEST INFORMATION  | CLARIFICATION   |
|------|--|---|
| 1    | Advertising not mentioned in service requirement. Branding area dimensions and what kind of branding is allowed on the trolleys is important for us to determine the minimum monthly rate. This is dependent on whether the monthly rate is about advert revenue | The service requirement is amended to include the following;<br><br>Advertisement on Trolleys<br><br>Bidders are required to ensure that the trolleys are placed with advertisement. Revenue from the advertisements shall be shared between the Bidder and the Authority. The amount payable shall be equivalent to the bidder's financial proposal as outlined in the Form of tender and financial requirement. |
| 2    | Estimate number of trolleys not mentioned to quantify cost of maintenance. For us to plan the scope of works for our employees that will be required for the maintenance we need   | Jomo Kenyatta International Airport – 700 trolleys.<br>Moi International Airport – 400 trolleys   |

|   |   |   |
|---|---|---|
|   | to know the quantity of trolleys. The number of trolleys is also important for us to determine monthly rate. The number does have to be exact for each airport.   |   |
| 3 | The cost per trolleys does not say whether it is revenue earned by KAA or it is the service charge per trolley (pg38) Can we get a clarification on the monthly rate or a better separation of the advertising part and the maintenance part of the tender? | The proposed amount is revenue earned by KAA per active trolley. This is described as a share of the Advertising revenue collected/earned by the bidder.<br><br>Active Trolley – defined to mean trolley with an Advertisement. |

The closing/opening date is hereby extended to **23<sup>rd</sup> September, 2021** from **16<sup>th</sup> September, 2021** at **11.00 a.m.**

Kindly amend your tender accordingly and ensure the tender is valid for **126 days** and the tender surety is valid for **156 days** from the **NEW** closing/opening date of **23<sup>rd</sup> September, 2021** at **11.00 am.**

This addendum forms part of the bidding document and is binding on all bidders. All other ~~conditions~~ remain the same.

**Patrick K. Wanjuki**  
**GM (PROCUREMENT AND LOGISTICS)**  
**For: MANAGING DIRECTOR/CEO**