



KAA/OT/EIA/0165/2023-2024

27th February 2024

To: All Tenderers

**RE: DEVELOPMENT AND MANAGEMENT OF A TRANSIT SHED
AT ELDORET INTERNATIONAL AIRPORT**

TENDER NO. KAA/OT/EIA/0165/2023-2024

CLARIFICATION NO. I

The following are tender clarifications/addendum issued regarding the above tender in accordance to instructions to tenderers clause 6 of the bidding document for the referenced tender.

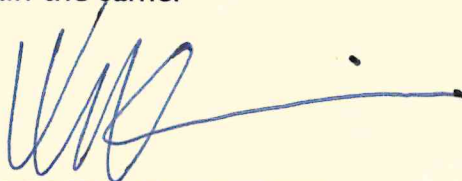
No.	Inquiry	Response
I.	<p>Kindly clarify what the below highlighted standard content means;</p> <p>3. Business Plan Bidders to provide a Business Plan in a structured format and must contain the following standard contents:</p> <ol style="list-style-type: none">1. Title page.2. Project summary.3. Operator's description.4. Market analysis.5. Promotion strategy.6. Production.7. Personnel plan.8. Organizational setup and management.9. Financial plan.10. Risk analysis.11. Operational, Health, Environment and waste management, Sanitation, Fire Regulations, Safety and Security and Performance Standard and Procedure.	<p>Bidders to provide under the Production, the outline features of the proposed facility in relation to the import and export process optimization.</p>

2.	We seek clarification on Part 2- Lease Requirements; kindly share examples of the lease items referred to and related services, to help understand this section before responding.	Detail of the premise to be leased to the bidders has been provided under Section VI – Schedule of requirement. Bidders are advised that they are not required to fill in the sample table.
----	--	--

The closing/opening date remains **29th February, 2024 at 11:00 a.m.**

Kindly ensure your tender is valid for a period of **126 days** and your tender security is valid for a period of **156 days** from **29th February, 2024 at 11.00. a. m.**

This addendum forms part of the bidding document and is binding on all bidders. All other conditions remain the same.



Vincent Korir
GM (PROCUREMENT AND LOGISTICS)
For: MANAGING DIRECTOR/CEO