

DEVELOPMENT OF A TRANSIT SHED FACILITYN AT ELDORET INTERNATIONAL AIRPORT

TENDER NO: KAA/OT/EIA/0267/2023-2024

JUNE 2024

MANAGING DIRECTOR/CEO KENYA AIRPORTS AUTHORITY P.O. BOX 19001 – 00501 GENERAL MANAGER (M & BD) KENYA AIRPORTS AUTHORITY P.O. BOX 19001 – 00501 NAIROBI NAIROBI

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INVITATION TO TENDER

CONTRACT NO KAA/OT/EIA/0267/2023-2024

CONTRACT NAME: DEVELOPMENT AND MANAGEMENT OF TRANSIT SHED

AT ELDORET INTERNATIONAL AIRPORT

- I. Kenya Airports Authority invites sealed tenders for leasing of space for the **Development and Management of a Transit Shed at Eldoret International Airport**.
- 2 Tendering will be conducted under open competitive tendering method using a standardized tenderdocument.
- A complete set of Tender documents are downloadable from the KAA supplier login screen using the link <u>https://kaa.go.ke/corporate/procurement/</u>. Tender documents obtained electronically will be free of charge.
- 1. Tender documents may be viewed and downloaded for free from the website ((<u>www.kaa.go.ke</u>) or PPRA portal). Tenderers who download the tender document must forward their particulars immediately to <u>tenders@kaa.go.ke</u> to facilitate any further clarification or addendum.
- 2. No other communication channel shall be used except through this email address <u>tenders@kaa.go.ke</u>.
- 3. The Tenderer shall chronologically serialize all pages of the tender documents submitted including anyattachments.
- The tender shall be submitted online on or before 20th JUNE 2024 at 11.00 am. Interested bidders 4. who are not in KAA system and therefore do not have login credentials should contact KAA procurement through email: <u>tenders@kaa.go.ke</u> for login credentials early enough and not later than three (3) days before tender closing date. All relevant submission documents must be attached on the login submission screen (On submission screen, click technical Rfx Response tab which will lead you to the second screen (Cfolder) where the system creates a folder specific to you for uploading your technical tender response documents. Here you click "Tech Bid" subfolder and create attachments. "Caution Do not attach your documents on the collaboration folder"). For Financial Proposal, use the submission financial screen for inputting the Price and related financial attachments on Notes and attachments. A step by step manual/guide is available for downloading using the link https://www.kaa.go.ke/corporate/procurement/manuals/. Bidders should note that documents submitted for purposes of registration for login credentials do not form part of the tender document.
- 4. All Tenders must be accompanied by a tender security of **Kshs. 500,000.00** valid for **156 days** from the dateof tender opening/closing as provided in the tender data sheet and section 3 of the tender document on evaluation.
- 5. All Prices quoted should be inclusive of all costs and taxes; and must be in Kenya shillings and shall remain valid for 126 days from the closing date of Tender.
- 6. Tenders will be opened online immediately on 20TH June 2024 at 11.00 am at the Conference Room, 2nd Floor, Kenya Airports Authority Headquarters complex building. A virtual link shall be provided to those tenderers who shall have submitted their interest to submit their tenders online and would wish to participate in the tender opening. Tenderers shall therefore be required to submit their email address to tenders@kaa.go.ke toenable them access this link during the tender opening.
 - 1. Bidders are required to note the following while submitting their tender documents:
 - I. Prepare a table of contents indicating the page number on the mandatory and technical requirements of your tender document please provide this under one attachment in the Technical RFX response (c folder)
 - II. Please attach your Form of tender/ Financial Proposal and the Price Schedule/Bill of Quantities as required in the tender document under the Notes and Attachments in the KAA Portal. Please provide this under one attachment
 - III. Any other documents to be submitted which are not in (i) and (ii) above, kindly provide them as an annex of your tender document please provide in another attachment/s under the

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Technical RFX response (c folder

- 1. There shall be a site visit on 14/06/2024 at Eldoret International at 10:00 am. You will need to have one of the key staff proposed in this procurement process to attend this meeting.
- 2. All Prices quoted should be inclusive of all costs and taxes; and must be in Kenya shillings and shall remain valid for **126 days** from the closing date of Tender.
- 3. Tenders will be opened online immediately on **20th June 2024 at 11:00 am** at the Conference Room, 2nd Floor, Kenya Airports Authority Headquarters complex building. A virtual link shall be provided to those tenderers who shall submit their tenders online and would wish to participate in the tender opening. Tenderers shall therefore be required to submit their email address to <u>tenders@kaa.go.ke</u> to enable them access this link during tender opening.
- 4. Bidders shall not have access to the eProcurement system after the official closing time.
- 5. The addresses referred to above are:

a. Address for obtaining further information and for purchasing tender documents

- i. Name of Procuring Entity KENYA AIRPORTS AUTHORITY
- ii. Physical address Kenya Airports Authority Headquarters complex building, Jomo Kenyatta International Airport, Airport North Road, 2nd Floor, Procurement & Logistics Department
- iii. Postal Address P.O Box 19001 00501 Nairobi
- iv. Officer to be contacted. General Manager, Procurement and Logistics, Email: tenders@kaa.go.ke

Name; General Manager (Procurement & Logistics)

i. Email: <u>tenders@kaa.go.ke</u>

PART I - TENDERING PROCEDURES

SECTION I - INSTRUCTIONS TO TENDERERS

A General Provisions

1. Scope of Tender and Definitions

- 1.1 The Procuring Entity as define in the Appendix to Conditions of Contract invites tenders for leasing of thereal estate facilities, plant/equipment or vehicles and, if applicable, any related services incidental thereto, as specified in Section VII, Schedule of Requirements. The name, identification, and number of lots (contracts) of this Tender Document are **specified in the TDS**.
 - 1.2 Throughout this tendering document:
 - a) The term "in writing" means communicated in written form (e.g. by mail, e-mail, fax, including if **specified in the TDS**, distributed or received through the electronic-procurement system used by the Procuring Entity) with proof of receipt;
 - b) If the context so requires, "singular" means "plural" and vice versa;
 - c) "Day" means calendar day, unless otherwise specified as "Business Day". A Business Day is any daythat is an official working day of the Procuring Entity. It excludes official public holidays.

2 Fraud and Corruption

- 2.1 The Procuring Entity requires compliance with the provisions of the Public Procurement and Asset Disposal Act, 2015, Section 62 "Declaration not to engage in corruption". The tender submitted by a person shall include a declaration that the person shall not engage in any corrupt or fraudulent practice and a declaration that the person or his or her subcontractors are not debarred from participating in public procurement proceedings.
- 2.2 The Procuring Entity requires compliance with the provisions of the Competition Act 2010, regarding <u>collusive</u> <u>practices</u> in contracting. Any tenderer found to have engaged in collusive conduct shall be disqualified and criminal and/or civil sanctions may be imposed. To this effect, Tenders shall be required to complete and sign the "Certificate of Independent Tender Determination" annexed to the Form of Tender.
- 2.3 Unfair Competitive Advantage Fairness and transparency in the tender process require that the firms ortheir Affiliates competing for a specific assignment do not derive a competitive advantage from having provided consulting services related to this tender. To that end, the Procuring Entity shall indicate in the **Data Sheet** and make available to all the firms together with this tender document all information that would in that respect give such firm any unfair competitive advantage over competing firms.
- 2.4 Tenderers shall permit and shall cause their agents (where declared or not), subcontractors, sub- consultants, service providers, suppliers, and their personnel, to permit the Procuring Entity to inspect all accounts, records and other documents relating to any initial selection process, prequalification process, tendersubmission, proposal submission, and contract performance (in the case of award), and to have them audited byauditors appointed by the Procuring Entity.

3 Eligible Tenderers

- **3.1** A Tenderer may be a firm that is a private entity, a state-owned enterprise or institution subject to ITT 4.6,or any combination of such entities in the form of a joint venture (JV) under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent. In the case of a joint venture, all members shall be jointly and severally liable for the execution of the entire Contract in accordance with the Contract terms. The JV shall nominate a Representative who shall have the authority to conduct all business forand on behalf of any and all the members of the JV during the Tendering process and, in the event the JV isawarded the Contract, during contract execution. A firm that is a Tenderer (either individually or as a JV member) may participate in more than one Tender, offering different items that meet the requirements of the Lease. A firm that is not a Tenderer or a JV member, may participate as a subcontractor in more than oneTender. Members of a joint venture may not also make an individual tender, be a subcontractor in a separate tender or be part of another joint venture for the purposes of the same Tender. The maximum number members shall be specified in the **TDS**.
- 3.2 Public Officers of the Procuring Entity, their Spouses, Child, Parent, Brothers or Sister. Child, Parent, Brother or Sister of a Spouse, their business associates or agents and firms/organizations in which theyhave a substantial or controlling interest shall not be eligible to tender or be awarded a contract. PublicOfficers are also not allowed to participate in any procurement proceedings.

- 3.3 A Tenderer shall not have a conflict of interest. Any Tenderer found to have a conflict of interest shall be disqualified. A Tenderer may be considered to have a conflict of interest for the purpose of this Tendering process, if the Tenderer:
 - a Directly or indirectly controls, is controlled by or is under common control with another Tenderer; orb Receives

or has received any direct or indirect subsidy from another Tenderer; or

- c Has the same legal representative as another Tenderer; or
- d Has a relationship with another Tenderer, directly or through common third parties, that puts it in a position to influence the Tender of another Tenderer, or influence the decisions of the Procuring Entity regarding this Tendering process; or
- e Or any of its affiliates participated as a consultant in the preparation of the design or technical specifications of the works that are the subject of the Tender; or
- f Or any of its affiliates has been hired (or is proposed to be hired) by the Procuring Entity or ProcuringEntity for the Contract implementation; or
- g would be providing Lease Items, works, or non-consulting services resulting from or directly related to consulting services for the preparation or implementation of the project specified in the TDS ITT 2. I that it provided or were provided by any affiliate that directly or indirectly controls, is controlled by, or is under common control with that firm; or
- h has a close business or family relationship with a professional staff of the Procuring Entity who:
- i are directly or indirectly involved in the preparation of the tendering document or specifications of the Contract, and/or the Tender evaluation process of such Contract; or
- j would be involved in the implementation or supervision of such Contract unless the conflict stemming from such relationship p has been resolved in a manner acceptable to the Procuring Entitythroughout the Tendering process and execution of the Contract.
- 3.4 A Tenderer shall not be involved in corrupt, coercive, obstructive, collusive, or fraudulent practice. A tenderer that is proven to have been involved in any of these practices shall be automatically disqualified and would not be awarded a contract.
- 3.5 A firm that is a Tenderer (either individually or as a JV member) may participate in more than one Tender, offering different items that meet the requirements of the Lease. A firm that is not a Tenderer or a JV member, may participate as a subcontract or in more than one Tender.
- 3.6 A Tenderer may have the nationality of any country, subjecttotherestrictionspursuanttoITT4.9.ATenderer shall be deemed to have the nationality of a country if the Tenderer is constituted, incorporated or registered in and operates in conformity with the provisions of the laws of that country, as evidenced by itsarticles of incorporation (or equivalent documents of constitution or association) and its registration documents, as the case may be. This criterion also shall apply to the determination of the nationality of proposed subcontractors or sub- consultants for any part of the Contract including related Services.
- 3.7 A Tenderer that has been debarred by the PPRA from participating in public procurement shall be ineligible to be prequalified for a tender or be awarded a contract. The list of debarred firms and individuals is available from the website of PPRA www.ppra.go.ke.
- 3.8 Tenderers that are state-owned enterprises or institutions may be eligible to compete and be awarded aContract(s) only if they are (i) a legal public entity of the state Government and/or public administration, (ii)financially autonomous and not receiving any significant subsidies or budget support from any public entity or Government, and (iii) operating under commercial law and vested with legal rights and liabilities similar to any commercial enterprise to enable it compete with firms in the private sector on an equal basis.
- 3.9 Firms and individuals may be ineligible if their countries of origin (a) as a matter of law or official regulations, Kenya prohibits commercial relations with that country, or (b) by an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, Kenya prohibits any import of Lease Items or contracting for supply of Lease Items or services from that country, or any payments to any country, person, or entity in that country. A tenderer shall provide such documentary evidence of eligibility satisfactory to the Procuring Entity, as the Procuring Entity shall reasonably request.
- 3.10 For purposes of granting a margin of preference, a tender is considered a national tenderer if it is registered in Kenya, has

more than 51 percent ownership by nationals of Kenya and if it does not subcontract foreign contractors more than 10 percent of the contract price, excluding provisional sums. JVs are considered as national tenderers and eligible for national preference only if the individual member firms are registered in Kenya or have more than 51 percent ownership by nationals of Kenya, and the JV shall be registered inKenya. The JV shall not subcontract to foreign firms more than10 percent of the contract price, excluding provisional sums.

- 3.11 Tenderers shall provide the qualification information statement that the tenderer (including all members of a joint venture and subcontractors) is not associated, or have been associated in the past, directly or indirectly, with a firm or any of its affiliates which have been engaged by the Procuring entity to provide consulting services for the preparation of the design, specifications, and other documents to be used for the procurement of the Leases under this Invitation for tenders.
- 3.12 The Competition Act of Kenya requires that firms wishing to tender as Joint Venture undertakings which may prevent, distort or lessen competition in provision of services are prohibited unless they are exempt in accordance with the provisions of Section 25 of the Competition Act, 2010. JVs will be required to seek for exemption from the Competition Authority. Exemption shall not be a condition for tender, but it shall be a condition of contract award and signature. A JV tenderer shall be given opportunity to seek such exemption as a condition of award and signature of contract. Application for exemption from the Competition Authority of Kenya may be accessed from the website www.cak.go.ke.
- 3.13 A Kenyan tenderer shall provide evidence of having fulfilled his/her tax obligations by producing a valid tax clearance certificate or tax exemption certificate issued by the Kenya Revenue Authority.

4 Eligible Lease Items and Related Services

- 4.1 All the Lease Items and Related Services to be supplied under the Contract and financed by the Procuring Entity shall have their origin from Eligible Countries in accordance with ITT 3.8.
- 4.2 For purposes of this ITT, the term "Lease Items" includes, landed properties, buildings and related accommodations, vessels (land, air and sea), vehicles, machinery, plant and equipment, "related services" including services such as insurance, installation, training, and maintenance.
- 4.3 The term "origin" means the country where the Lease Items have been sourced from, manufactured, processed, or assembled.
- 4.4 A lease item may be considered ineligible it has items, works and production processes with characteristics that have been declared by the relevant national environmental protection agency or by other competent authority as harmful to human beings and to the environment shall not be eligible for procurement.

B. Contents of Tendering Document

5 Sections of Tendering Document

5.1 The tendering document consist of Parts I, 2, and 3, which include all the sections indicated below, and should be read in conjunction with any Addenda issued in accordance with ITT 10.

PART I Tendering Procedures

- i) Section I- Instructions to Tenderers (ITT)
- ii) Section II Tendering Data Sheet (TDS)
- iii) Section III Evaluation and Qualification Criteria
- iv) Section IV- Tendering Forms

PART 2 Supply Requirements

v) Section V - Schedule of Requirements

PART 3 Contract

- vi) Section VI-General Conditions of Contract (GCC)
- vii) Section VII-Special Conditions of Contract (SCC)
- viii) Section VIII-Contract Forms
- 5.1.1 The Specific Procurement Notice, Invitation to Tenders Notice, issued by the Procuring Entity is not part of this

tendering document.

- 5.1.2 Unless obtained directly from the Procuring Entity, the Procuring Entity is not responsible for the completeness of the document, responses to requests for clarification, the Minutes of the pre-Tendermeeting (if any), or Addenda to the tendering document in accordance with ITT 10. In case of any contradiction, documents obtained directly from the Procuring Entity shall prevail.
- 5.1.3 The Tenderer is expected to examine all instructions, forms, terms, and specifications in the tendering document and to furnish with its Tender all information or documentation as is required by the tenderingdocument.

6 Clarification of Tendering Document

A Tenderer requiring any clarification of the tendering document shall contact the Procuring Entity in writing at the Procuring Entity's address specified in the **TDS**. The Procuring Entity will respond in writing to any request for clarification, provided that such request is received prior to the deadline for submission of Tenders within a period specified in the **TDS**. The Procuring Entity shall forward copies of its response all Tenderers who have acquired the tendering document in accordance with ITT 6.3, including a description of the inquiry but without identifying its source. If so specified in the **TDS**, the Procuring Entity shall also promptly publish its response at the web page identified in the **TDS**. Should the clarification result in changes to the essential elements of the tendering document, the Procuring Entity shall amend thetendering document following the procedure under ITT8 and ITT 22.2.

7 Amendment of Tendering Document

- 7.1 At any time prior to the deadline for submission of Tenders, the Procuring Entity may amend the tendering document by issuing addenda.
- 7.2 Any addendum issued shall bepartofthetenderingdocumentandshallbecommunicatedinwritingtoallwho have obtained the tendering document from the Procuring Entity in accordance with ITT 6.3. The ProcuringEntity shall also promptly publish the addendum on the Procuring Entity's webpage in accordance with ITT 7.1.
- 7.3 To give prospective Tenderers reasonable time in which to take an addendum into account in preparing their Tenders, the Procuring Entity may, at its discretion, extend the deadline for the submission of Tenders, pursuant to ITT 22.2.

C. Preparation of Tenders

8 Cost of Tendering

8.1 The Tenderer shall bear all costs associated with the preparation and submission of its Tender, and theProcuring Entity shall not be responsible or liable for those costs, regardless of the conduct or outcome of the Tendering process.

9 Language of Tender

9.1 The Tender, as well as all correspondence and documents relating to the Tender exchanged by the Tenderer and the Procuring Entity, shall be written in English Language. Supporting documents and printed literature that are part of the Tender may be in another language provided they are accompanied by anaccurate translation of the relevant passages into the English Language, in which case, for purposes of interpretation of the Tender, such translation shall govern.

10 Documents Comprising the Tender

- 10.1 The Tender shall comprise the following:
 - a **Form of Tender** prepared in accordance with ITT 11;
 - b **Price Schedules**: completed in accordance with ITT 11 and ITT 13;
 - c Tender Security or Tender Securing Declaration, in accordance with ITT 18.1;d

Alternative Tender: if permissible, in accordance with ITT 12;

- e **Authorization**: written confirmation authorizing the signatory of the Tender to commit the Tenderer, in accordance with ITT 29.3;
- f **Qualifications**: documentary evidence in accordance with ITT 16 establishing the Tenderer qualifications to perform the Contract if its Tender is accepted;

- g **Tenderer Eligibility**: documentary evidence in accordance with ITT 16 establishing the Tenderer eligibility to tender;
- h **Eligibility of Lease Items and Related Services:** documentary evidence in accordance with ITT15, establishing the eligibility of the Lease Items and Related Services to be supplied by the Tenderer;
- i **Conformity**: documentary evidence in accordance with ITT 15 and 28, that the Lease Items andRelated Services conform to the tendering document; and
- j Any other document required in the TDS.
- 10.2 In addition to the requirements under ITT 13.1, Tenders submitted by a JV shall include a copy of the Joint Venture Agreement entered into by all members. Alternatively, a letter of intent to execute a Joint VentureAgreement in the event of a successful Tender shall be signed by all members and submitted with the Tender, together with a copy of the proposed Agreement.
- 10.3 The Tenderer shall furnish in the Form of Tender information on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to this Tender.

II Form of Tender and Price Schedules

- 11.1 The Form of Tender and Price Schedules shall be prepared using the relevant forms furnished in Section IV, Tendering Forms. The forms must be completed without any alterations to the text, and no substitutesshall be accepted except as provided under ITT 20.3. All blank spaces shall be filled in with the information requested. The Tenderer shall chronologically serialize pages of all tender documents submitted.
- 11.2 Each item on the Schedule of Requirements must be priced separately in the Price Schedules and for fullquantities required. Items not priced for full quantity on the Schedule of Requirements will be rejected. <u>TENDERERS MAY</u> <u>QUOTE FOR ONE OR MORE OF THE ITEMS ON THE SCHEDULE OF REQUIREMENTS.</u> Tenders will be evaluated and awarded on basis of each item.
- 11.3 Where tenders are being invited for individual Items/lots (contracts) or for any combination of lots (packages), tenderers wishing to offer discounts for the award of more than one Contract shall specify so intheir Tender the price reductions applicable to each Item or alternatively, to individual items. Discounts shall be submitted in accordance with ITT 13.1, provided the Tenders for all lots (contracts) are opened at the same time.
- 11.4 All duties, taxes, and other levies payable by the Contract or under the Contract, or for any other cause, asof the date 28 days prior to the deadline for submission of Tenders, shall be included in the rates and pricesand the total Tender Price submitted by the Tenderer.

12 Alternative Tenders

12.1 Unless otherwise specified in the TDS, alternative Tenders shall not be considered.

13 Tender Prices and Discounts

- 13.1 The prices and discounts quoted by the Tenderer in the Form of Tender and in the Price Schedules shallconform to the requirements specified below.
- 13.2 The price to be quoted in the Form of Tender in accordance with ITT 14.1 shall be the total price of all the items but the attachment of the Schedule of prices, excluding any discounts offered.
- 13.3 The Tenderer shall quote any discounts and indicate the methodology for their application in the Form of Tender, in accordance with ITT 14.1.
- 13.4 Prices quoted by the Tenderer shall be fixed during the time of the Lease under the Contract and not subject to variation on any account, unless otherwise specified in the TDS. A Tender submitted with anadjustable price quotation shall be treated as non-responsive and shall be rejected, pursuant to ITT 29. However, if in accordance with the TDS, prices quoted by the Tenderer shall be subject to adjustment during the Lease under the Contract, a Tender submitted with a fixed price quotation shall not be rejected, but the price adjustment shall be treated as zero.
- 13.5 If so specified in ITT 1.1, Tenders are being invited for individual lots (contracts) or for any combination of lots (packages). Prices quoted shall correspond to 100 % of the items specified for each lot and to 100% of the quantities specified for each item of a lot. Tenderers wishing to offer discounts for the award of more than one Contract shall specify in their Tender the price reductions applicable to each package, or alternatively, to individual Contracts with in the package.

Discounts shall be submitted in accordance with ITT 14.4 provided the Tenders for all lots (contracts) are opened at the same time.

13.6 Prices shall be quoted as specified in each Price Schedule included in Section IV, Tendering Forms. The disaggregation of price components is required solely for the purpose of facilitating the comparison of Tenders by the Procuring Entity. This shall not in any way limit the Procuring Entity's right to contract on any of the terms offered. The Tenderer may obtain insurance services from any eligible country in accordance with ITT 3, Eligible Tenders. The tender shall include Related Services required to maintain the leased item as specified in the Schedule of Requirements (inclusive of any applicable taxes).

14 Currencies of Tender and Payment

14.1 The currency (ies) of the Tender and the currency (ies) of payments shall be the same. The Tenderer shallquote in <u>Kenya shillings</u> unless otherwise specified **in the TDS**.

15 Documents Establishing the Eligibility and Conformity of the Lease Items and Related Services.

- 15.1 To establish the eligibility of the lease items and Related Services in accordance with ITT 5, Tenderers shall complete the country of origin declarations in the Price Schedule Forms, included in Section IV, Tendering Forms.
- 15.2 To establish the conformity of the Lease items and Related Services to the tendering document, the Tenderer shall furnish as part of its Tender the documentary evidence that the Lease Items conform to the technical specifications and standards specified in Section VII, Schedule of Requirements.
- 15.3 The documentary evidence may be in the form of literature, drawings or data, and shall consist of a detaileditem by item description of the essential technical and performance characteristics of the Lease Items and Related Services, demonstrating substantial responsiveness of the Lease Items and Related Services to the technical specification, and if applicable, a statement of deviations and exceptions to the provisions of the Section VII, Schedule of Requirements.
- 15.4 The Tenderer shall also furnish a list giving full particulars, including available sources and current prices ofspare parts, special tools, etc., necessary for the proper and continuing functioning of the Lease Items during the period **specified in the TDS** following commencement of the use of the Lease Items by the Procuring Entity.
- 15.5 Standards for workmanship, process, material, and equipment, as well as references to brand names orcatalogue numbers specified by the Procuring Entity in the Schedule of Requirements, are intended to be descriptive only and not restrictive. The Tenderer may offer other standards of quality, brand names, and/or catalogue numbers, provided that it demonstrates, to the Procuring Entity's satisfaction, that the substitutions ensure substantial equivalence or are superior to those specified in the Section VII, Scheduleof Requirements.

16. Documents Establishing the Eligibility and Qualifications of the Tenderer

- 16.1 To establish Tenderer eligibility in accordance with ITT 4, Tenderers shall complete the Form of Tender, included in Section IV, Tendering Forms.
- 16.2 The documentary evidence of the Tenderer qualifications to perform the Contract if its Tender is accepted shall establish to the Procuring Entity's satisfaction:
 - that, if required **in the TDS**, a Tenderer that does not own the Lease Items it offers shall submit the Owner's Authorization using the form included in Section IV, Tendering Forms to demonstrate that it has been duly authorized by the Owner of the Lease Items.
 - that, if required **in the TDS**, in case of a Tenderer not doing business within Kenya, the Tenderer is or will be (if awarded the Contract) represented by an Agent in the country equipped and able to carry out the related services of the leased items as obligations prescribed in the Conditions of Contractand/or Technical Specifications; and
 - That the Tenderer meets each of the qualification criterion specified in Section III, Evaluation and Qualification Criteria.
- 16.3 Tenderers shall be asked to provide, as part of the data for qualification, such information, including details of ownership, as shall be required to determine whether, according to the classification established by the Procuring Entity, <u>a particular lessor or group of lessor's</u> qualifies for a margin of preference. Further theinformation will enable the Procuring Entity identify any actual or potential conflict of interest in relation to the procurement and/or contract management processes, or a possibility of collusion between tenderers, and thereby help to prevent any corrupt influence in relation to the procurement process or contract management.

- 16.4 The purpose of the information described in ITT 16.3 above overrides any claims to confidentiality which a tenderer may have. There can be no circumstances in which it would be justified for a tenderer to keepinformation relating to its ownership and control confidential where it is tendering to undertake publicsector work and receive public sector funds. Thus, confidentiality will not be accepted by the ProcuringEntity as a justification for a Tenderer's failure to disclose, or failure to provide required information on its ownership and control.
- 16.5 The Tenderer shall provide further documentary proof, information or authorizations that the ProcuringEntity may request in relation to ownership and control which in formation on any changes to the information which was provided by the tenderer under ITT 16.3. The obligations to require this information shall continue for the duration of the procurement process and contract performance and after completion of the contract, if any change to the information previously provided may reveal a conflict of interest in relation to the award or management of the contract.
- 16.6 All information provided by the tenderer pursuant to these requirements must be complete, current and accurate as at the date of provision to the Procuring Entity. In submitting the information required pursuant to these requirements, the Tenderer shall warrant that the information submitted is complete, current and accurate as at the date of submission to the Procuring Entity.
- 16.7 If a tenderer fails to submit the information required by these requirements, its tenderer will be rejected. Similarly, if the Procuring Entity is unable, after taking reasonable steps, to verify to a reasonable degree theinformation submitted by a tenderer pursuant to these requirements, then the tender will be rejected.
- 16.8 If information submitted by a tenderer pursuant to these requirements, or obtained by the Procuring Entity (whether through its own enquiries, through notification by the public or otherwise), shows any conflict of interest which could materially and improperly benefit the tenderer in relation to the procurement or contract management process, then:
 - i) If the procurement process is still ongoing, the tenderer will be disqualified from the procurement process.
 - ii) If the contract has been awarded to that tenderer, the contract award will be set aside.
 - iii) The tenderer will be referred to the relevant law enforcement authorities for investigation of whether the tenderer or any other persons have committed any criminal offence.
- 16.9 If a tenderer submits information pursuant to these requirements that is incomplete, in accurate or out-of- date, or attempts to obstruct the verification process, then the consequences ITT 16.8 will ensue unless the tenderer can show to the reasonable satisfaction of the Procuring Entity that any such act was not

material, or was due to genuine error which was not attributable to the intentional act, negligence orrecklessness of the tenderer.

I7 Period of Validity of Tenders

- 17.1 Tenders shall remain valid for the Tender Validity period specified **in the TDS**. The Tender Validity period starts from the date fixed for the Tender submission deadline (as prescribed by the Procuring Entity in accordance with ITT 22.1). A Tender valid for a shorter period shall be rejected by the Procuring Entity asnon-responsive.
- 17.2 In exceptional circumstances, prior to the expiration of the Tender validity period, the Procuring Entity mayrequest Tenderers to extend the period of validity of their Tenders. The request and the responses shall bemade in writing. If a Tender Security is requested in accordance with ITT 19, it shall also be extended for a corresponding period. A Tenderer may refuse the request without forfeiting its Tender Security. A Tenderer granting the request shall not be required or permitted to modify its Tender, except as provided in ITT 18.3.

I8 Tender Security

- 18.1 The Tenderer shall furnish as part of its Tender, either a Tender-Securing Declaration or a Tender Security, as specified in the TDS, in original form and, in the case of a Tender Security, in the amount and currency specified in the TDS. In this case a Tender-Securing Declaration or a Tender Security shall be for each item. Alternatively, a tenderer may aggregate all the Items tendered for and provide one Tender-Securing Declaration or a Tender Security in the required amounts, as the case may be.
- 18.2 A Tender Securing Declaration shall use the form included in Section IV, Tendering Forms.
- 18.3 If a Tender Security is specified pursuant to ITT 19.1, the Tender Security shall be a demand bank guaranteein any of the following forms at the Tenderer option:
 - i. cash;

- ii. a bank guarantee;
- iii. a guarantee by an insurance company registered and licensed by the Insurance Regulatory Authoritylisted by the Authority; or
- iv. A guarantee issued by a financial institution approved and licensed by the Central Bank of Kenya.
- v. Any other form specified in the **TDS**.
- 18.4 If an unconditional guarantee is issued by a non-Bank financial institution located outside Kenya, the issuingnon-Bank financial institution shall have a correspondent financial institution located in Kenya to make it enforceable unless the Procuring Entity has agreed in writing, prior to tender submission, that a correspondent financial institution is not required. In the case of a bank guarantee, the Tender Security shallbe submitted either using the Tender Security Form included in Section IV, Tendering Forms, or in another substantially similar format approved by the Procuring Entity prior to Tender submission. The Tender Security shall be valid for twenty-eight (28) days beyond the original validity period of the Tender, or beyond any period of extension if requested under ITT 18.2.
- 18.5 If a Tender Security is specified pursuant to ITT 19.1, any Tender not accompanied by a substantially responsive Tender Security shall be rejected by the Procuring Entity as non-responsive.
- 18.6 If a Tender Security is specified pursuant to ITT 19.1, the Tender Security of unsuccessful Tenderers shallbe returned as promptly as possible upon the successful tenderer signing the Contract and furnishing thePerformance Security pursuant to ITT 46.
- 18.7 The Tender Security of the successful Tenderer shall be returned as promptly as possible once the successful Tenderer has signed the Contract. The Procurement Entity shall also return tender security to the tenderers where;
 - a. The procurement proceedings are terminated
 - b. All tenders were determined non-responsive and
 - c. Where a bidder decline to extent the tender validity period.
- 18.8 The Tender Security may be forfeited or the Tender Securing Declaration executed:
 - a) If a Tenderer withdraws its Tender during the period of Tender validity specified by the Tenderer in the Form of Tender, or any extension thereto provided by the Tenderer; or
 - i) If the successful Tenderer fails to sign the Contract in accordance with ITT 45; or
 - ii) Furnish or make available the Leased items.
- 18.9 The Tender Security or Tender- Securing Declaration of a JV must be in the name of the JV that submits the Tender. If the JV has not been legally constituted into a legally enforceable JV at the time of Tendering, the Tender Security or Tender-Securing Declaration shall be in the names of all future members as named in the letter of intent referred to in ITT 4.1 and ITT 11.2.
- 18.10 Where the Tender-Securing Declaration is executed the Procuring Entity will recommend to the PPRA that PPRA debars the Tenderer from participating in public procurement as provided in the law.
- 18.11 A tenderer shall not issue a tender security to guarantee itself.

I9 Format and Signing of Tender

- 19.1 The Tenderer shall prepare one original of the documents comprising the Tender as described in ITT 11 and clearly mark it "ORIGINAL." Alternative Tenders, if permitted in accordance with ITT 13, shall be clearly marked "ALTERNATIVE." In addition, the Tenderer shall submit copies of the Tender, in the number **specified in the TDS** and clearly mark them "COPY." In the event of any discrepancy between the original and the copies, the original shall prevail.
- 19.2 Tenderers shall mark as "CONFIDENTIAL" information in their Tenders which is confidential to their business. This may include proprietary information, trade secrets, or commercial or financially sensitive information.
- 19.3 The original and all copies of the Tender shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Tenderer. This authorization shall consist of a written confirmation as specified in the TDS and shall be attached to the Tender. The name and position held by each person signing the authorization must be typed or printed below the signature. All pages of the Tender where entries or amendments have been made

shall be signed or initialed by the person signing the Tender.

- 19.4 In case the Tenderer is a JV, the Tender shall be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all the members as evidenced by a power of attorney signed bytheir legally authorized representatives.
- 19.5 Any inter-lineation, erasures, or over writing shall be valid only if they are signed or initialed by the personsigning the Tender.

D. Submission and Opening of Tenders

20 Sealing and Marking of Tenders

- 20.1 The Tenderer shall deliver the Tender in a single sealed envelope, or in a single sealed package, or in asingle sealed container bearing the name and Reference number of the Tender, addressed to the Procuring Entity and a warning not to open before the time and date for Tender opening date. Within the single envelope, package or container, the Tenderer shall place the following separate, sealed envelopes:
 - a in an envelope or package or container marked "ORIGINAL", all documents comprising the Tender, as described in ITTII; and
 - b in an envelope or package or container marked "COPIES", all required copies of the Tender; and c if

alternative Tenders are permitted in accordance with ITT 13, and if relevant:

- i. in an envelope or package or container marked "ORIGINAL –ALTERNATIVE TENDER", the alternative Tender; and
- ii. in the envelope or package or container marked "COPIES- ALTERNATIVE TENDER", all required copies of the alternative Tender.

The inner envelopes or packages or containers shall:

- a) Bear the name and address of the Procuring Entity.
- b) Bear the name and address of the Tenderer; and
- c) Bear the name and Reference number of the Tender.
- 20.2 If an envelope or package or container is not sealed and marked as required, the *Procuring Entity* will assumeno responsibility for the misplacement or premature opening of the Tender. Tenders that are misplaced or opened prematurely will not be accepted.

21 Deadline for Submission of Tenders

- 21.1 Tenders must be received by the Procuring Entity at the address and no later than the date and time specified in the TDS. When so specified in the TDS, Tenderers shall have the option of submitting their Tenders electronically. Tenderers submitting Tenders electronically shall follow the electronic Tendersubmission procedures specified in the TDS.
- 21.2 The Procuring Entity may, at its discretion, extend the deadline for the submission of Tenders by amending the tendering document in accordance with ITT 8, in which case all rights and obligations of the Procuring Entity and Tenderers previously subject to the deadline shall thereafter be subject to the deadline as extended.

22 Late Tenders

22.1 The Procuring Entity shall not consider any Tender that arrives after the deadline for submission of Tenders, in accordance with ITT 22. Any Tender received by the Procuring Entity after the deadline forsubmission of Tenders shall be declared late, rejected, and returned unopened to the Tenderer.

23 Withdrawal, Substitution, and Modification of Tenders

- 23.1 A Tenderer may withdraw, substitute, or modify its Tender after it has been submitted by sending a writtennotice, duly signed by an authorized representative, and shall include a copy of the authorization (the power of attorney) in accordance with ITT 20.3, (except that withdrawal notices do not require copies). The corresponding substitution or modification of the Tender must accompany the respective written notice. All notices must be:
 - a prepared and submitted in accordance with ITT 20 and 21 (except that withdrawal notices do notrequire

copies), and in addition, the respective envelopes shall be clearly marked "WITHDRAWAL," "SUBSTITUTION," or "MODIFICATION;" and

- b received by the Procuring Entity prior to the deadline prescribed for submission of Tenders, in accordance with ITT 22.
- 23.2 Tenders requested to be withdrawn in accordance with ITT 24.1 shall be returned unopened to the Tenderers.
- 23.3 No Tender may be withdrawn, substituted, or modified in the interval between the deadline for submission of Tenders and the expiration of the period of Tender validity specified by the Tenderer on the Form of Tender or any extension thereof.

24 Tender Opening

- 24.1 Except as in the cases specified in ITT 23 and ITT 24.2, the Procuring Entity shall, at the Tender opening, publicly open and read out all Tenders received by the deadline at the date, time and place specified in theTDS in the presence of Tenderers' designated representatives and anyone who chooses to attend Any specific electronic Tender opening procedures required if electronic tendering is permitted in accordance with ITT 22.1, shall be as specified in the TDS.
- 24.2 First, envelopes marked "WITHDRAWAL" shall be opened and read out and the envelope with the corresponding Tender shall not be opened, but returned to the Tenderer. If the withdrawal envelope does not contain a copy of the "power of attorney" confirming the signature as a person duly authorized to sign on behalf of the Tenderer, the corresponding Tender will be opened. No Tender withdrawal shall be permitted unless the corresponding withdrawal notice contains a valid authorization to request the withdrawal and is read out at Tender opening.
- 24.3 Next, envelopes marked "SUBSTITUTION" shall be opened and read out and exchanged with the corresponding Tender being substituted, and the substituted Tender shall not be opened, but returned to the Tenderer. No Tender substitution shall be permitted unless the corresponding substitution notice contains a valid authorization to request the substitution and is read out at Tender opening.
- 24.4 Next, envelopes marked "MODIFICATION" shall be opened and read out with the corresponding Tender.No Tender modification shall be permitted unless the corresponding modification notice contains a validauthorization to request the modification and is read out at Tender opening.
- 24.5 Next, all remaining envelopes shall be opened one at a time, reading out: the name of the Tenderer andwhether there is a modification; the total Tender Prices, per lot (contract) if applicable, including any discounts and alternative Tenders; the presence or absence of a Tender Security, if required; and any other details as the Procuring Entity may consider appropriate.
- 24.6 Only Tenders, alternative Tenders and discounts that are opened and read out at Tender opening shall be considered further in the evaluation. The Form of Tender and the Price Schedules are to be initialed byrepresentatives of the Procuring Entity attending Tender opening in the manner specified in the TDS.
- 24.7 The Procuring Entity shall neither discuss the merits of any Tender nor reject any Tender (except for late Tenders, in accordance with ITT 23.1).
- 24.8 The Procuring Entity shall prepare a record of the Tender opening that shall include, as a minimum: a The name of the Tenderer and whether there is a withdrawal, substitution, or modification;
 - b The Tender Price, per lot (contract) if applicable, including any discounts;c
 - Any alternative Tenders;
 - d The presence or absence of a Tender Security or Tender-Securing Declaration, if one was required.
- 24.9 The Tenderers' representatives who are present shall be requested to sign the record. The omission of aTenderer signature on the record shall not invalidate the contents and effect of the record. A copy of the opening register shall be distributed to all Tenderers upon request.

E. Evaluation and Comparison of Tenders

25 Confidentiality

25.1 Information relating to the evaluation of Tenders and recommendation of contract award, shall not be disclosed to

Tenderers or any other persons not officially concerned with the Tendering process until theinformation on Intention to Award the Contract is transmitted to all Tenderers in accordance with ITT 40.

- 25.2 Any effort by a Tenderer to influence the Procuring Entity in the evaluation or contract award decisionsmay result in the rejection of its Tender.
- 25.3 Notwithstanding ITT 26.2, from the time of Tender opening to the time of Contract Award, if any Tenderer wishes to contact the Procuring Entity on any matter related to the Tendering process, it should do so inwriting.

26 Clarification of Tenders

- 26.1 To assist in the examination, evaluation, comparison of the Tenders, and qualification of the Tenderers, the Procuring Entity may, at its discretion, ask any Tenderer for a clarification of its Tender. Any clarification submitted by a Tenderer in respect to its Tender and that is not in response to a request by the Procuring Entity shall not be considered. The Procuring Entity's request for clarification and the response shall be in writing. No change, including any voluntary increase or decrease, in the prices or substance of the Tender shall besought, offered, or permitted, except to confirm the correction of arithmetic errors discovered by the Procuring Entity in the Evaluation of the Tenders, in accordance with ITT 31.
- 26.2 If a Tenderer does not provide clarifications of its Tender by the date and time set in the Procuring Entity's request for clarification, its Tender may be rejected.

27 Deviations, Reservations, and Omissions

- 27.1 During the evaluation of Tenders, the following definitions apply:
 - a "Deviation" is a departure from the requirements specified in the Tendering document;
 - b "Reservation" is the setting of limiting conditions or withholding from complete acceptance of the requirements specified in the tendering document; and
 - c "Omission" is the failure to submit part or all of the information or documentation required in thetendering document.

28 Determination of Responsiveness

- 28.1 The Procuring Entity's determination of a Tender's responsiveness is to be based on the contents of theTender itself, as defined in ITT 11.
- 28.2 A substantially responsive Tender is one that meets the requirements of the tendering document withoutmaterial deviation, reservation, or omission. A material deviation, reservation, or omission is one that:
 - a If accepted, would:
 - i. Affect in any substantial way the scope, quality, or performance of the Lease Items and RelatedServices specified in the Contract; or
 - ii. Limit in any substantial way, in consistent with the tendering document, the Procuring Entity's rights or the Tenderer obligations under the Contract; or
 - b if rectified, would unfairly affect the competitive position of other Tenderers presenting substantially responsive Tenders.
- 28.3 The Procuring Entity shall examine the technical aspects of the Tender submitted in accordance with ITT 16and ITT 17, in particular, to confirm that all requirements of Section VII, Schedule of Requirements havebeen met without any material deviation or reservation, or omission.
- 28.4 If a Tender is not substantially responsive to the requirements of tendering document, it shall be rejected by the Procuring Entity and may not subsequently be made responsive by correction of the material deviation, reservation, or omission.

29 Non-conformities, Errors and Omissions

- 29.1 Provided that a Tender is substantially responsive, the Procuring Entity may waive any non-conformities in the Tender.
- 29.2 Provided that a Tender is substantially responsive, the Procuring Entity may request that the Tenderersubmit the necessary information or documentation, within a reasonable period of time, to rectify nonmaterial non-

conformities or omissions in the Tender related to documentation requirements. Suchomission shall not be related to any aspect of the price of the Tender. Failure of the Tenderer to comply with the request may result in the rejection of its Tender.

29.3 Provided that a Tender is substantially responsive, the Procuring Entity shall rectify quantifiable nonmaterial nonconformities related to the Tender Price. To this effect, the Tender Price shall be adjusted, for comparison purposes only, to reflect the price of a missing or non-conforming item or component in themanner specified in the **TDS**.

30 Correction of Arithmetical Errors

- 30.1 The tender sum as submitted and read out during the tender opening shall be absolute and final and shall not be the subject of correction, adjustment or amendment in anyway by any person or entity.
- 30.2 Provided that the Tender is substantially responsive, the Procuring Entity shall handle errors on the following basis:
 - a Any error detected if considered a major deviation that affects the substance of the tender, shall leadto disqualification of the tender as non-responsive.
 - b Any errors in the submitted tender arising from a miscalculation of unit price, quantity, subtotal and total bid price shall be considered as a major deviation that affects the substance of the tender and shall lead to disqualification of the tender as non-responsive. and
 - c If there is a discrepancy between words and figures, the amount in words shall prevail, unless the amount expressed in words is related to an arithmetic error, in which case the amount in figures shallprevail

31 Conversion to Single Currency

31.1 No conversion to single currency is expected since all tenders will be in Kenya shillings.

32 Margin of Preference and reservations

32.1 No Margin of Preference and Reservations shall be allowed in this tender.

33 Evaluation of Tenders

- 33.1 The Procuring Entity shall use the criteria and methodologies listed in this ITT and Section III, Evaluation and Qualification criteria. No other evaluation criteria or methodologies shall be permitted. By applying the criteria and methodologies, the Procuring Entity shall determine the Most Advantageous Tender. This is the Tender of the Tenderer that meets the qualification criteria and whose Tender has been determined to be:
 - a Substantially responsive to the tendering document; andb The

lowest evaluated cost.

- 33.2 To evaluate a Tender, the Procuring Entity shall consider the following:
 - a Price adjustment due to discounts offered in accordance with ITT 14.4;
 - b Price adjustment due to quantifiable non material non-conformities in accordance with ITT 30.3; and c The

additional evaluation factors are specified in Section III, Evaluation and Qualification Criteria.

- **33.3** The estimated effect of the price adjustment provisions of the Conditions of Contract, applied over theperiod of the Lease Contract, shall not be considered in Tender evaluation.
- 33.4 In the case of multiple contracts or lots, Tenderers are allowed to tender for one or more lots and themethodology to determine the lowest evaluated cost of the lot (contract) and for combinations, including any discounts offered in the Form of Tender, is specified in Section III, Evaluation and Qualification Criteria.
- 33.5 The Procuring Entity's evaluation of a Tender will include and consider:
 - a taxes, which will be payable on the Lease Items if a contract is awarded to the Tenderer;
 - b any allowance for price adjustment during the period of the Lease contract, if provided in the Tender.
- 33.6 The Procuring Entity's evaluation of a Tender may require the consideration of other factors, in addition to the Tender Price quoted in accordance with ITT 14. These factors may be related to the characteristics, performance, and terms and conditions of Lease and Related Services. The effect of the factors selected, ifany, shall be expressed in monetary

terms to facilitate comparison of Tenders, unless otherwise specified **inthe TDS** from amongst those set out in Section III, Evaluation and Qualification Criteria. The criteria andmethodologies to be used shall be as specified in ITT 34.2 (f).

34 Comparison of Tenders

34.1 The Procuring Entity shall compare the evaluated costs of all substantially responsive Tenders established inaccordance with ITT 34.2 to determine the Tender that has the lowest evaluated cost. The comparisonshall be on the basis of total cost for all Lease Items, and related services, together with prices for anyrequired installation, training, commissioning and other services.

35 Abnormally Low Tenders and Abnormally

HighTenders Abnormally Low Tenders

- 35.1 An Abnormally Low Tender is one where the Tender price, in combination with other elements of the Tender, appears so low that it raises material concerns as to the capability of the Tenderer in regards to the Tenderer's ability to perform the Contract for the offered Tender Price.
- 35.2 In the event of identification of a potentially Abnormally Low Tender, the Procuring Entity shall seek written clarifications from the Tenderer, including detailed price analyses of its Tender price in relation to the subject matter of the contract, scope, proposed methodology, schedule, allocation of risks and responsibilities and any other requirements of the Tender document.
- 35.3 After evaluation of the price analyses, in the event that the Procuring Entity determines that the Tenderer has failed to demonstrate its capability to perform the Contract for the offered Tender Price, the ProcuringEntity shall reject the Tender.

Abnormally High Tenders

- 35.4 An abnormally high tender price is one where the tender price, in combination with other constituent elements of the Tender, appears unreasonably too high to the extent that the Procuring Entity is concerned that it (the Procuring Entity) may not be getting value for money or it may be paying too high a price for the contract compared with market prices or that genuine competition between Tenderers is compromised.
- 35.5 In case of an abnormally high price, the Procuring Entity shall make a survey of the market prices, check if the estimated cost of the contract is correct and review the Tender Documents to check if the specifications, scope of work and conditions of contract are contributory to the abnormally high tenders. The Procuring Entity may also seek written clarification from the tenderer on the reason for the high tender price. The Procuring Entity shall proceed as follows:
 - i) If the tender price is abnormally high based on wrong estimated cost of the contract, the ProcuringEntity may accept or not accept the tender depending on the Procuring Entity's budget considerations.
 - ii) If specifications, scope of work and/or conditions of contract are contributory to the abnormally high tender prices, the Procuring Entity shall reject all tenders and may retender for the contract based on revised estimates, specifications, scope of work and conditions of contract, as the case may be.
- 35.6 If the Procuring Entity determines that the Tender Price is abnormally too high because <u>genuine competition between</u> <u>tenderers is compromised</u> (often due to collusion, corruption or other manipulations), the Procuring Entity shall reject all Tenders and shall institute or cause competent Government Agencies to institute an investigation on the cause of the compromise, before retendering.

36 Qualification of the Tenderer

- 36.1 The Procuring Entity shall determine, to its satisfaction, whether the eligible Tenderer that is selected as having submitted the lowest evaluated cost and substantially responsive Tender, meets the qualifying criteria specified in Section III, Evaluation and Qualification Criteria.
- 36.2 The determination shall be based upon an examination of the documentary evidence of the Tenderer qualifications submitted by the Tenderer, pursuant to ITT 17. The determination shall not take into consideration the qualifications of other firms such as the Tenderer subsidiaries, parent entities, affiliates, subcontractors (other than specialized subcontractors if permitted in the tendering document), or any other firm(s) different from the Tenderer.

36.3 An affirmative determination shall be a prerequisite for award of the Contract to the Tenderer. A negative determination shall result in disqualification of the Tender, in which event the Procuring Entity shall proceed to the Tenderer who offers a substantially responsive Tender with the next lowest evaluated cost to make similar determination of that Tenderer qualifications to perform satisfactorily.

37 Procuring Entity's Right to Accept Any Tender, and to Reject Any or All Tenders

37.1 The Procuring Entity reserves the right to accept or reject any Tender, and to annul the Tendering process and reject all Tenders at any time prior to Contract Award, without there by incurring any liability to Tenderers. In case of annulment, all Tenders submitted and specifically, tender securities, shall be promptlyreturned to the Tenderers.

F. Award of Contract

38. Award Criteria

38.1 The Procuring Entity shall award the Contract to the successful tenderer whose tender has been determined to be the Lowest Tender.

39. Notice of Intention to enter into a Contract/Notification of award

- 39.1 Upon award of the contract and Prior to the expiry of the Tender Validity Period the Procuring Entity shall issue a <u>Notification of Intention to Enter into a Contract</u>/Notification of award to all tenderers which shall contain, at a minimum, the following information:
 - a) The name and address of the Tenderer submitting the successful tender;
 - b) The Contract price of the successful tender;
 - c) a statement of the reason(s) the tender of the unsuccessful tenderer to whom the letter is addressedwas unsuccessful, unless the price information in (c) above already reveals the reason;
 - d) the expiry date of the Standstill Period; and
 - e) instructions on how to request a debriefing and/or submit a complaint during the standstill period;

40. Standstill Period

- 40.1 The Contract shall not be signed earlier than the expiry of a Standstill Period of 14 days to allow any dissatisfied tender to launch a complaint. Where only one Tender is submitted, the Standstill Period shallnot apply.
- 40.2 Where a Standstill Period applies, it shall commence when the Procuring Entity has transmitted to eachTenderer the Notification of Intention to Enter into a Contract with the successful Tenderer.

41 Debriefing by the Procuring Entity

41.1 On receipt of the Procuring Entity's <u>Notification of Intention to Enter into a Contract</u> referred to in ITT43, an unsuccessful tenderer may make a written request to the Procuring Entity for a debriefing on specificissues or concerns regarding their tender. The Procuring Entity shall provide the debriefing within five days of receipt of the request. .2 Debriefings of unsuccessful Tenderers may be done in writing or verbally. The Tenderer shall bear its own costs of attending such a debriefing meeting.

42 Letter of Award

42.1 Prior to the expiry of the Tender Validity Period and upon expiry of the Standstill Period specified in ITT 42.1, upon addressing a complaint that has been filed within the Standstill Period, the Procuring Entity shalltransmit the Letter of <u>Award</u> to the successful Tenderer. The letter of award shall request the successful tenderer to furnish the Performance Security within 21 days of the date of the letter.

43 Signing of Contract

- 43.1 Upon the expiry of the fourteen days of the Notification of Intention to enter into contract and upon theparties meeting their respective statutory requirements, the Procuring Entity shall send the successful Tenderer the Contract Agreement.
- 43.2 Within fourteen (14) days of receipt of the Contract Agreement, the successful Tenderer shall sign, date, and return it to the Procuring Entity.

43.3 The written contract shall be entered into within the period specified in the notification of award and before expiry of the tender validity period.

44 Performance Security

- 44.1 Within twenty-one (21) days of the receipt of Letter of Acceptance from the Procuring Entity, the successful Tenderer, if required, shall furnish the Performance Security in accordance with the GCC 18,using for that purpose the Performance Security Form included in Section X, Contract Forms, or anotherForm acceptable to the Procuring Entity. If the Performance Security furnished by the successful Tendereris in the form of a bond, it shall be issued by a bonding or insurance company that has been determined by the successful Tenderer to be acceptable to the Procuring Entity. A foreign institution providing a bondshall have a correspondent financial institution located in Kenya, unless the Procuring Entity has agreed in writing that a correspondent financial institution is not required.
- 44.2 Failure of the successful Tenderer to submit the above-mentioned Performance Security or sign the Contract shall constitute sufficient grounds for the annulment of the award and forfeiture of the TenderSecurity. In that event the Procuring Entity may award the Contract to the Tenderer offering the next Most Advantageous Tender.
- 44.3 Performance security shall not be required for contracts estimated to cost less than Kenya shillings fivemillion shillings.

45. Publication of Procurement Contract

- 45.1 Within fourteen days after signing the contract, the Procuring Entity shall publish the awarded contract at itsnotice boards and websites; and on the Website of the Authority. At the minimum, the notice shall contain the following information:
 - a) name and address of the Procuring Entity;
 - b) name and reference number of the contract being awarded, a summary of its scope and theselection method used;
 - c) the name of the successful Tenderer, the final total contract price, the contract duration.
 - d) dates of signature, commencement and completion of contract;
 - e) names of all Tenderers that submitted Tenders, and their Tender prices as read out at Tender opening.

46 Procurement Related Complaint

The procedures for making a Procurement-related Complaint are as specified in the **TDS**.

Section II - Tender Data Sheet (TDS)

The following specific data shall complement, supplement, or amend the provisions in the Instructions to Tenderers(ITT). Whenever there is a conflict, the provisions herein shall prevail over those in ITT.

ITT Reference	A. General				
ITT1.1	The reference number is: KAA/OT/EIA/0267/2023-2024				
	The Procuring Entity is: Kenya Airports Authority				
	The name of the contract is: Development and Management of a Transit Shed Facility at Eldoret International Airport.				
	The lease will be for a period of 25years on a Build Operate and Transfer (BOT) basis with areview of terms every 5 years.				
	Note: There shall be a Pre-bid/Site visit to be held on 14 th JUNE at 10.00 a.m. at Eldoret International Airport				
ITT I.2 (a)	 Upon accessing the tender documents, you will be required to respond to the tender online using the following link <u>https://suppliers.kaa.go.ke/irj/portal</u>. Interested bidders who are not in KAA system and therefore do not have login credentials should contact KAA procurement through email: <u>tenders@kaa.go.ke</u> forlogin credentials early enough and not later than three (3) days before tender closing date. All relevant submission documents must be attached on the login submission screen(On submission screen, click technical Rfx Response tab which will lead you to the second screen (Cfolder) where the system creates a folder specific to you for uploading your technical tender response documents. Here you click "Tech Bid" subfolder and create attachments. "Caution Do not attach your documents on the collaboration folder"). For Financial Proposal, use the submission financial screen for inputting thePrice and related financial attachments on Notes and attachments. A step by step manual/guide is available for downloading using the link <u>https://www.kaa.go.ke/corporate/procurement/manuals/</u>. Completed Tender documents and its attachments shall be submitted online before theclosing date 20th JUNE 2024 at 11.00 am 				
ITT3.1	Maximum number of joint ventures partners shall be; Two (2).				
	B. Contents of Tendering Document				
ITT6.	For clarification of tender purposes, the Procuring Entity's address is; - tenders@kaa.go.ke				
	For <u>Tender submission purposes</u> only the following the Procuring Entity's address isapproved:				
	Name of Procuring Entity: Kenya Airports Authority Postal Address and name of Officer to be intentioned: General Manager (Procurement & Logistics) P.O. BOX 19001-00501 Nairobi				
	Clarification from the bidders to be sent through the email address <u>tenders@kaa.go.ke</u> notlater than 3 days from the tender opening date.				
	Please note that all our tenders shall be submitted electronically except the original tender security which shall submitted to the office of the General Manager (Procurement & Logistics)on or before the closing time which is on 20 th June at 11.00 am .				
	C. Preparation of Tenders				
ITT10(j)	The tenderer shall submit the following additional in its tender documents as indicated in the evaluation and qualification criteria in section III.				
ITT12.1	Alternative tenders shall not be accepted				

ITT13.4	Prices quoted by the tenderer shall be fixed or reviewed as per policy during the contract period.
ITT14.1	Bidders may not tender in other currencies which are used in international trade.
ITT 1 7 .1	The tender shall be Valid for a period of 126 days from the tender opening date
ITT17.3(a)	The tender price shall not be adjusted
ITT 8.	 The Tender Security shall be required of Kshs. 500,000.00 valid for 156 days from the date of tender opening/closing. The tender security shall be in any of the following forms: a) cash or banker's cheque, or b) a bank guarantee, or c) guarantee issued by a reputable insurance company approved by Public Procurement Regulatory Authority (PPRA) or d) Letter of credit
	Bidders are required to note the following: (i) Those who have obtained a digital tender security must provide it online with theirtender document in the KAA portal. The digital tender security must have a mechanism to verify such as use of quick response (QR) code or an online portal. They do not need to provide a hard copy of the tender security physically. (ii) Those who do not provide a digital tender security as per (i) above will be required to submit an original Tender Security physically to the office of the General Manager, Procurement and Logistics department, KAA Headquarters, 2 nd Floor on or before theclosing/opening date and time.
[TT19.3	The written confirmation of Authorization to sign on behalf of the Tenderer Shall consist of :Awritten Signed and Stamped Power of Attorney <u>certified by a Commissioner of Oaths.</u> However, this is not required for sole proprietorships.
D	Submission and Open tender
ITT 21.1	Completed Tender documents and its attachments must be submitted online before the closing date 20 th June at 11:00 am . All relevant submission documents must be attached on the login submission screen (On submission screen, click technical Rfx Response tab which will lead you to the second screen (Cfolder) where the system creates a folder specific to you foruploading your technical tender response documents. Here you click "Tech Bid" subfolder and create attachments. "Caution Do not attach your documents on the collaboration folder"). For Financial Proposal, use the submission financial screen for inputting the Price and related financial attachments on Notes and attachments. A step by step manual/guide is available for downloading using the link <u>https://www.kaa.go.ke/corporate/procurement/manuals/</u>
ITT 24.1	Tenders will be opened online immediately 20th June 2024 at 11:00am at the Conference Room, 2 nd Floor, Kenya Airports Authority Headquarters complex building. A virtual link shall be provided to those tenderers who shall submit their tenders online and would wish to participate inthe tender opening. Tenderers shall therefore be required to submit their email address to <u>tenders@kaa.go.ke</u> to enable them access this link during tender opening.
ITT 24.6	The Form of Tender and Price Schedules shall be initialed by ALL representatives of the Procuring Entity conducting Tender opening. <i>N/A Because Tenders are submitted online</i> .
ITT 29.3	The manner of rectify quantifiable non-material non-conformity described below; N/A
E.	Evaluation and Comparison
ITT 34.6	The factors selected and expressed in monetary terms to facilitate comparison of Tenders are to be based on the highest proposed Minimum Annual Guarantee
F.	Award of Contract

ITT 42	The maximum percentage by which quantities may be increased is; N/A The maximum percentage by which quantities may be decreased is; N/A
ITT 44	The Performance Security shall be 10 % equivalent to one-year Minimum Annual Guarantee (MAG) fees and shall be paid in cash form.
ITT 46.I	The procedure for making a procurement related complaint are detailed in the "Notice of Intention to Award the Contract" herein and are also available from the PPRAwebsite www.ppra.go.ke or email compliance@ppra.go.ke .
	If a tenderer wishes to make a Procurement-related Complaint, the Tenderer shouldsubmit its complaint following the procedures in writing (by the quickest means available, that is by email for the attention of the full name and person receiving the complaints, the title, procuring entity and email address.



SECTION III - EVALUATION AND QUALIFICATION CRITERIA

1. General Provision

- 1.1 Wherever a Tenderer is required to state a monetary amount, Tenderers should indicate the Kenya Shilling equivalent using the rate of exchange determined as follows:
 - a) For business turnover or financial data required for each Year-Exchange rate prevailing on the last day of the respective calendar year (in which the amounts for that year is to be converted) was originally established.
 - b) Value of single contract- Exchange rate prevailing on the date of the contract signature.
 - c) Exchange rates shall be taken from the publicly available source identified in the ITT. Any error in determining the exchange rates in the Tender may be corrected by the Procuring Entity.
- 1.2 This section contains the criteria that the Employer shall use to evaluate tender and qualify tenderers. No other factors, methods or criteria shall be used other than specified in this tender document. The Tenderer shall provide all the information requested in the forms included in Section IV, Tendering Forms. The Procuring Entity should use <u>the</u> **Standard Tender Evaluation Report for Goods and Works** for evaluating Tenders.

I.3 Evaluation and contract award Criteria

The Procuring Entity shall use the criteria and methodologies listed in this Section to evaluate tenders and arrive at the Highest Evaluated Tender. The tender that (i) meets the qualification criteria, (ii) has been determined to be substantially responsive to the Tender Documents, and (iii) is determined to have theLowest Evaluated Tender price shall be selected for award of contract.

2 Preliminary examination for Determination of Responsiveness

2.1 The Procuring Entity will start by examining all tenders to ensure they meet in all respects the eligibility criteria and other mandatory requirements in the ITT, and that the tender is complete in all aspects inmeeting the requirements provided for in the preliminary evaluation criteria outlined below. The Standard Tender Evaluation Report Document for Goods and Works for evaluating Tenders provides very clear guide on how to deal with review of these requirements. Tenders that do not pass the Preliminary Examination will be considered non- responsive and will not be considered further.

[The Procuring Entity will provide the preliminary evaluation criteria. To facilitate, a template may be attached or clearly described all information and list of documentation to be submitted by Tenderers to enable preliminary evaluation of the Tender]

Evaluation of duly submitted tenders will be conducted in three main parts as follows: -

Part I: Preliminary Evaluation Criteria, Mandatory requirements.

No.	Requirement	Compliance
Ι.	Duly filled, signed and stamped form of tender	Must Meet
2.	 The Tender Security shall be required of Kshs. 500,000.00 valid for 156 days from the date of tender opening/closing. The tender security shall be in any of the following forms: a) cash or banker's cheque, or b) a bank guarantee, or c) guarantee issued by a reputable insurance company approved by Public Procurement Regulatory Authority 	Must Meet

	(PPRA) or d) Letter of credit	
	Bidders are required to note the following: (i) Those who have obtained a digital tender security must provide it online with their tender document in the KAA portal. The digitaltender security must have a mechanism to verify such as use ofquick response (QR) code or an online portal. They do not needto provide a hard copy of the tender security physically. (ii) Those who do not provide a digital tender security as per (i) above will be required to submit an original Tender Security physically to the office of the General Manager, Procurement andLogistics department, KAA Headquarters, 2 nd Floor on or beforethe closing/opening date	
3.	and time. Copy of certificate of Registration/Incorporation or partnership deed to show that the applicant is a registered company and legally authorized to dobusiness in Kenya. (<i>In case of joint venture both must submit</i>).	Must Meet
4.	A copy of valid and current KRA tax compliance certificate (In case of joint venture both must submit).	Must Meet
5.	Duly filled Confidential Business Questionnaire form.	Must Meet
6.	Copy of CR12. Where one or more of the shareholders is a company (Beneficial Ownership) the CR12 of such a company shall be provided. This requirement is not applicable to sole proprietorships and partnerships. However, where the CR12 of the beneficial shareholders is not available, as at the time of the tender submission, the successful bidder shall be required to submit it before execution of the contract. (In case of joint venture both must submit).	Must Meet
7.	Duly filled Statement of Financial Compliance (In case of joint venture both must submit).	Must Meet
8.	Duly filled Certificate of Independent Tender Determination	Must Meet
9.	 a) Duly filled Self Declaration that the Person/Tenderer is not Debarred in the Matter of the Public Procurement and Asset Disposal Act 2015. 	Must Meet
10.	b) Duly filled and stamped Self Declaration that the Person/Tenderer will notengage in any corrupt or fraudulent practice.	Must Meet
11.	c) Duly filled Declaration and commitment to the Code of Ethics	Must Meet
12.	 Ability to access funds necessary for the investment in the Development and Management of the transit shed facility of not less than Ksh. 100 million or capacity to have a minimum cash flow of Ksh. 100 million. This shall be evidenced by any or a combination of the following: Letter of line of credit from approved financial institution specific tothis tender and indicating the amount available. or Overdraft facility from a commercial bank specifically for thisproject and indicating the amount to be availed. or Current bank statement for the last three months A combination of the above 	Must Meet
13.	Having a cumulative annual turnover of not less than, Ksh.100 million for the three years. Bidders shall submit certified copies of its audited financial accounts for the past three years: 2021, 2022 and 2023 to demonstrate this annual turnover.	Must Meet

NB: Bidders who do not meet any of the above requirements shall be disqualified and will not be evaluated further.

Part II: Evaluation of Tenderer's Technical Requirements

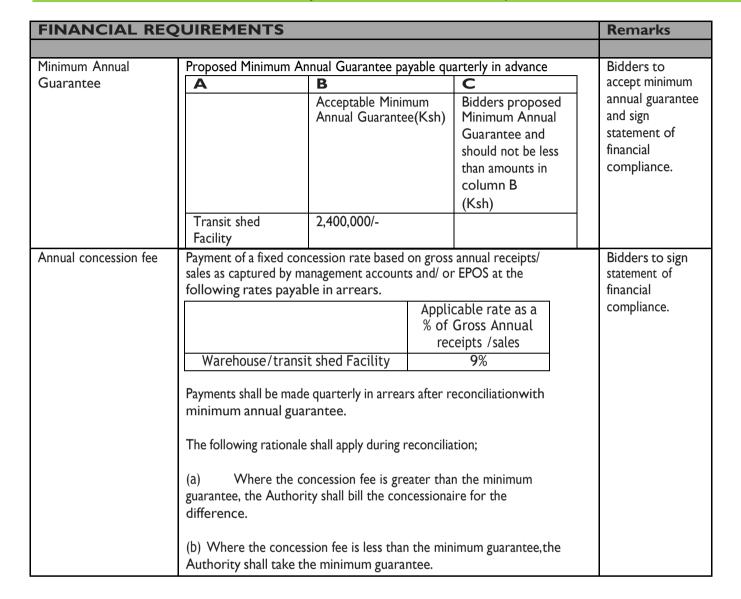
Having met the mandatory requirements, the firms shall be subjected to a technical evaluation based on thecriteria below.



ITEM		REQUIREMENT
I	Experience	Bidders must provide evidence that they have necessary experience and capacity to develop and manage a Transit Shed.
		Firms MUST demonstrate that they have either developed or managed a cargo warehouseor is in the cargo logistic business in the last 5 years alternatively bidder is in the cargoimport and export business for the last 5 years.
		Proof of the above will be in form of; I. Trade license
2	D ·	which should be within the last 5 years (i.e. 2019 to date)
	Design Concep	Having visited the site, bidders will be expected to provide concept design drawings of the proposed facility. This design and layouts will be evaluated on appropriateness and to meeting overall
	t and Fit-out	expectation. The design will be limited to the space to be allocated. Proposed layout shall be the one that will enhance efficient flow and processing of cargo byemploying modern cargo handling systems and use of IT platform for its processes. The facility should comply with safety, health, environment and fire regulations.
3	Business	Bidders to provide a Business Plan in a structured format and must contain the following
·	Plan	standard contents: 1. Title page. 2. Project summary. 3. Operator's description. 4. Market analysis.
		5. Promotion strategy.
		6. Production.
		7. Personnel plan.
		8. Organizational setup and management. 9. Financial plan.
		10. Risk analysis.
		11. Operational, Health, Environment and waste management, Sanitation, Fire Regulations, Safety and Security and Performance Standard and Procedure.
4	Personnel	Provide CV and copies of academic and professional certificates of the following key personnel:
		 I Warehouse Manager I Accountant
		Each of the above roles shall be evaluated as follows;
		1. Warehouse Manager
		General Qualifications (technical /professional qualifications/certifications)
		• Minimum – Diploma in Business Administration / or equivalent.
		 Adequacy for the assignment (adequate skills, expertise in similar position, and a
		Minimum of not less than five (5) years cumulative experience.
		 A written undertaking signed by the nominee confirming his/her availabilityto carry out the assignment upon winning the bid. The written undertakingshall be addressed to MD/CEO Kenya Airports Authority and must be specific to this tender
		2. Accountant
		 General Qualifications (technical /professional qualifications/certifications) Minimum – Relevant Degree/Diploma in Finance or its equivalent and
		 professional course in accounting. Adequacy for the assignment (adequate skills, expertise in similar position, and a
		Minimum of not less than five (5) years cumulative experience.
		• A written undertaking signed by the nominee confirming his/her availabilityto carry out the assignment upon winning the bid. The written undertakingshall be addressed to MD/CEO Kenya Airports Authority and must be specific to this
		tender

5	Implem	Firms to provide timelines for project implementation.
•	en	Construction period of the warehouse is expected to take not more than twoyears after
	tation	all approvals have been granted.
	Plan/	Bidders to provide Gantt Charts indicating programme of works
	Sched	
	ule	

NB: Bidders who do not meet any of the above requirements will be disqualified and not evaluated further. However, deviations may be quantified to the extent possible and taken into account in the



PART III: Tenderer's Financial Proposal Statement of Financial Compliance

Name of the person duly authorized to sign the Tender on behalf of the tenderer:

Title of the person signing the Tender:

Signature of the person named above:

- **3 Price evaluation for each item**: in addition to the criteria listed in ITT 34.2 (a)–(d) the following criteria shall apply:
 - a) Any additional evaluation factors as per ITT 33.2 (e) specified as follows:
 - b) **Deviation in payment schedule**. [insert one of the following]
 - *i*) Tenderers shall state their Tender price for the payment schedule outlined in the SCC. Tenders shall be evaluated on the basis of this base price. Tenderers are, however, permitted to state an alternative payment schedule and indicate the reduction in Tender price they wish to offer for such alternative payment schedule. The Procuring Entity may consider the alternative payment schedule and the reduced Tender price offered by the tenderer selected on the basis of the base price for the payment schedule outlined in the SCC.

or

ii) The SCC stipulates the payment schedule specified by the Procuring Entity. If a Tender deviate from the schedule and if such deviation is considered acceptable to the Procuring Entity, the Tender will be evaluated by calculating interest earned for any earlier payments involved in the terms outlined in theTender as compared with those stipulated in the SCC, at the rate per annum [insert adjustment rate].

This clause is not applicable for this tender.

4 Multiple Contracts (ITT 34.4) N/A

Multiple contracts will be permitted in accordance with ITT 34.4. Tenderers are evaluated on basis of Lots and the highest evaluated tenderer identified for each Lot. The Procuring Entity will select one Option of the two Options listed below for award of Contracts.

OPTION I

i) If a tenderer wins , the tenderer will be awarded a contract provided the tenderer meets the Eligibilityand Qualification Criteria as per the tender document.

5 Alternative Tenders (ITT 12.1) – N/A

An alternative if permitted under ITT 12.1, will be evaluated as follows:

"A tenderer may submit an alternative Tender with or without a Tender for the base case. The Procuring Entity shall consider Tenders offered for alternatives as specified in the Technical Specifications of Section VII, Schedule of Requirements. All Tenders received, for the base case, as well as alternative Tenders meeting the specified requirements, shall be evaluated on their own merits in accordance with the same procedures, as specified in the ITT 34 to determine the Highest Evaluated Tender."

6 Qualification (ITT 35)

6.1 After determining the substantially responsive Tender which offers the highest -evaluated income in accordance with ITT 33, and, if applicable, the assessment of any Abnormally Low or high Tender (in accordance with ITT35) the Procuring Entity shall carry out the post-qualification of the tenderer in accordance with ITT36, using only the requirements specified. Requirements not included in the text below shall not be used in the evaluation of the Tenderer qualifications.

6.2 For lease of infrastructural facilities (real estate)- As per schedule of requirement

List the requirements (e.g. the property is in the right location, it is in good status of maintenance, there are proper services for water, power, etc., the space is adequate, access, there is case of lease litigation, etc.

Make a physical check to ensure that each listed item is met. Determine if the facility is acceptable or not acceptable.

- 6.3 For lease of plant/equipment, vehicles (movable assets) N/A
 - i) Confirm the offered items meet the specifications, and the capacity, age etc.
 - ii) Confirm their availability, etc.
 - iii) **Financial Capability** The tenderer shall furnish documentary evidence that it meets the followingfinancial requirement(s): [list the requirement(s) including period]
 - *iv*) **Documentary Evidence** The tenderer shall furnish documentary evidence to demonstrate that theLease ltems it offers meet the following usage requirement: [*list the requirement(s*)]

Make a physical check to ensure that each listed item is met. Determine if the facility is acceptable or not acceptable.

6.4 After determining the substantially responsive Tender which offers the highest -evaluated minimum annual guarantee meets the requirements in Items 6.2 and 6.3 above, the Procuring Entity shall carry out thepost-qualification using the following criteria:

a) History of non-performing lease contracts:

Tenderer and each member of JV in case the Tenderer is a JV, shall demonstrate that Non- performance of a contract did not occur because of the default of the Tenderer, or the member of a JV in the last (five (5) years). The required information shall be furnished in the appropriate form.

b) Pending Litigation

Financial position and prospective long-term profitability of the Single Tenderer, and in the case the Tenderer is a JV, of each member of the JV, shall remain sound according to criteria established with respect to Financial Capability under Paragraph (a) above if all pending litigation will be resolved against the Tenderer. Tenderer shall provide information on pending litigations in the appropriate form.

c) Litigation History

There shall be no consistent history of court/arbitral award decisions against the Tenderer, in the last (*five* (5) years). All parties to the contract shall furnish the information in the appropriate form aboutany litigation or arbitration resulting from contracts completed or ongoing under its execution overthe years specified. A consistent history of awards against the Tenderer or any member of a JV mayresult in rejection of the tender.

Name of the person duly authorized to sign the Tender on behalf of the tenderer: ** [insert completename of person duly authorized to sign the Tender]

Title of the person signing the Tender: [insert complete title of the person signing the Tender] Signature of the

person named above: [insert signature of person whose name and capacity areshown above] Date signed [insert

date of signing] day of [insert month], [insert year]

Section IV - Tendering Forms

- i) Form of Tender
- ii) Tenderer Information Form
- iii) Tenderer JV Members Information Form
- iv) Price Schedule -Schedule of Requirements (Lease Items). Statement of financial compliance
- v) Form of Tender Security Demand Guarantee
- vi) Form of Tender Security (Tender Bond)
- vii) Form of Tender- Securing Declaration
- viii) Owner's Authorization

Other Forms to be completed

- i) Tenderer's Eligibility- Confidential Business Questionnaire
- ii) Certificate of Independent Tender Determination
- iii) Self-Declaration Form
- iv) Appendix I- Fraud and Corruption

SECTION IV – TENDERING FORMS

FORM OF TENDER

(Amended and issued pursuant to PPRA Circular No. 02/2022)

INSTRUCTIONS TO TENDERERS

- *i*) The Tenderer must prepare this Form of Tender on stationery with its letter head clearly showing the Tenderer's complete name and business address.
- *ii)* All italicized text is to help Tenderer in preparing this form.
- *iii)* Tenderer must complete and sign and TENDERER'S ELIGIBILITY- CONFIDENTIAL BUSINESS QUESTIONNAIRE, CERTIFICATE OF INDEPENDENT TENDER DETERMINATION and the SELF DECLARATION OF THE TENDERER, all attached to this Form of Tender.
- *iv*) The Form of Tender shall include the following Forms duly completed and signed by the Tenderer.
 - Tenderer's Eligibility- Confidential Business Questionnaire
 - Certificate of Independent Tender Determination
 - Self-Declaration of the Tenderer

Date of this Tender submission:

Tender Name and Identification: DEVELOPMENT AND MANAGEMENT OF A TRANSIT SHED FACILITY AT ELDORET INTERNATIONAL AIRPORT. KAA/OT/EIA/0267/2023-2024

Alternative No.: N/A

To: Kenya Airports Authority

- a) **No reservations:** We have examined and have no reservations to the Tendering document, including Addenda issued in accordance with Instructions to tenderers (ITT 7);
- b) **Eligibility**: We meet the eligibility requirements and have no conflict of interest in accordance with ITT 3;
- c) Tender/Proposal- Securing Declaration: We have not been debarred by the Authority based on execution of a Tender-Securing Declaration or TenderSecuring Declaration in Kenya in accordance with ITT 3.7;
- d) **Performance Security**: If our Tender is accepted, we commit to obtain a performance security in accordance with the Tendering document;
- e) **Conformity:** We offer to lease in conformity with the Tendering Document and in accordance with thelease periods, the Lease items specified in the Schedule below:
 - [insert completed LIST OF LEASE ITEMS AND PRICES]
- f) Tender Price: The total price of our Tender, excluding any discounts offered in item (f) below is:

(The proposed annual rate shall not be below the Minimum Annual Guarantee Fee as prescribed in the statement offinancial compliance). At the following rates....

Acceptable Minimum Annual Guarantee (Ksh)	Bidders proposed Minimum Annual Guarantee and should not be less than amounts in column B (Ksh)
2,400,000/-	

Option I, in case of one lot: Total price is[insert the total price of the Tender in words and figures, indicating the various amounts and the respective currencies];

or

Option 2, in case of lots: (a) Total price of each lot [insert the total price of each lot in words and figures, indicating the various amounts and the respective currencies]; and (b) Total price of all lots (sum of all lots)



[insert the total price of all lots in words and figures, indicating the various amounts and the respective currencies];

- g) **Discounts**: The discounts offered and the methodology for their application are:
 - *i*) The discounts offered are: [Specify in detail each discount offered.]
 - *ii)* The exact method of calculations to determine the net price after application of discounts are shownbelow: [Specify in detail the method that shall be used to apply the discounts];
- h) **Tender Validity Period**: Our Tender shall be valid for the period specified in TDS 17.1 (126 days) from the date fixed for the Tender submission deadline specified in TDS 21.1 (as amended, if applicable), and it shall remain binding upon us and may be accepted at any time before the expiration of that period;
- i) **Performance Security**: If our Tender is accepted, we commit to obtain a performance security in accordance with the Tendering document;
- j) **Suspension and Debarment**: We, along with any of our subcontractors, Lessors, consultants, manufacturers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the ProcuringEntity. Further, we are not ineligible under the Kenya laws or official regulations or pursuant to a decision of the United Nations Security Council;
- k) **State-owned enterprise or institution**: [select the appropriate option and delete the other] [We are not a state- owned enterprise or institution]/ [We are a state-owned enterprise or institution but meet the requirements of ITT 3.8];
- I) Commissions, gratuities, fees: We have paid, or will pay the following commissions, gratuities, or fees with respect to the Tendering process or execution of the Contract: [insert complete name of each Recipient,its full address, the reason for which each commission or gratuity was paid and the amount and currency of each such commission or gratuity].

Name of Recipient	Address	Reason	Amount

(If none has been paid or is to be paid, indicate "none.")

- m) **Binding Contract**: We understand that this Tender, together with your written acceptance thereof included in your Letter of Acceptance, shall constitute a binding contract between us, until a formal contract is prepared and executed;
- n) **Procuring Entity Not Bound to Accept**: We understand that you are not bound to accept the lowest evaluated cost Tender, the Most Advantageous Tender or any other Tender that you may receive; and
- o) **Fraud and Corruption**: We here by certify that we have taken steps to ensure that no person acting for us or on our behalf engages in any type of Fraud and Corruption.
- p) <u>Collusive practices</u>: We hereby certify and confirm that the tender is genuine, non-collusive and made with the intention of accepting the contract if awarded. To this effect we have signed the "Certificate of Independent Tender Determination" attached below.
- (q) **Code of Ethical Conduct:** We undertake to adhere by the Code of Ethical Conduct for Persons Participating in Public Procurement and Asset Disposal Activities in Kenya, copy available from **www.pppra.go.ke** during the procurement process and the execution of any resulting contract.
- (r) **Beneficial Ownership Information**: We commit to provide to the procuring entity the Beneficial Ownership Information in conformity with the Beneficial Ownership Disclosure Form upon receipt of notification of intention to enter into a contract in the event we are the successful tenderer in this subject

procurement proceeding.

- (s) We, the Tenderer, have completed fully and signed the following Forms as part of our Tender:
 - i) Tenderer's Eligibility; Confidential Business Questionnaire to establish we are not in any conflict tointerest.

- ii) Certificate of Independent Tender Determination to declare that we completed the tender withoutcolluding with other tenderers.
- iii) Self-Declaration of the Tenderer-to declare that we will, if awarded a contract, not engage in any formof fraud and corruption.
- iv) Declaration and commitment to the code of ethics for Persons Participating in Public Procurement andAsset Disposal Activities in Kenya,

Further, we confirm that we have read and understood the full content and scope of fraud and corruption asinformed in **"Appendix I- Fraud and Corruption**" attached to the Form of Tender.

Name of the tenderer:

Name of the person duly authorized to sign the Tender on behalf of the tenderer:

Title of the person signing the Tender:

Signature of the person named above:

*: In the case of the Tender submitted by a Joint Venture specify the name of the Joint Venture as tenderer.

**: Person signing the Tender shall have the power of attorney given by the tenderer. The power of attorney shall beattached with the Tender Schedules.

TENDERER'S ELIGIBILITY - CONFIDENTIAL BUSINESS QUESTIONNAIRE

Instruction to Tenderer

Tender is instructed to complete the particulars required in this Form, one form for each entity if Tender is a JV. Tenderer is further reminded that it is an offence to give false information on this Form.

a) Tenderer's details

	ITEM	DESCRIPTION
1	Name of the Procuring Entity	KENYA AIRPORTS AUTHORITY
2	Reference Number of the Tender	KAA/OT/EIA/0267/2023-2024
3	Date and Time of Tender Opening	
4	Name of the Tenderer	
5	Full Address and Contact Details of the Tenderer.	 Country City Location Building Floor Postal Address Name and email of contact person.
6	Current Trade License Registration Number and Expiring date	
7	Name, country and full address (<i>postal and physical addresses, email, and telephone number</i>) of Registering Body/Agency	
8	Description of Nature of Business	
9	Maximum value of business which the Tenderer handles.	
10	State if Tenders Company is listed in stock exchange, give name and full address (<i>postal and</i> <i>physical addresses, email, and telephone</i> <i>number</i>) of state which stock exchange	

General and Specific Details

b) Sole Proprietor, provide the following details.

Name in full	_Age
	-
Nationality	_Country of Origin
Citizenship	

c) **Partnership**, provide the following details.

	Names of Partners	Nationality	Citizenship	%Sharesowned
1				
2				
3				

d) **Registered Company,** provide the following details.

- I) Private or public Company.....
- ii) State the nominal and issued capital of the Company: -

Nominal Kenya Shillings (Equivalent).....

Issued Kenya Shillings (Equivalent).....

iii) Give details of Directors as follows.

	NamesofDirector	Nationality	Citizenship	%Sharesowned
1				
2				
3				

e) DISCLOSURE OF INTEREST - Interest of the Firm in the Procuring Entity.

i) Are there any person/persons in......(Name of Procuring Entity) who has/have an interest or relationship in this firm? Yes/No.....

If yes, provide details as follows.

	Names of Person	Designation in the Procuring Entity	Interest or Relationship with Tenderer
1			
2			
3			



ii) Conflict of interest disclosure

	Type of Conflict	Disclosure YES OR NO	If YES provide details of the relationship with Tenderer
1	Tenderer is directly or indirectly controls, is controlled by or is under common control with another tenderer.		
2	Tenderer receives or has received any direct or indirect subsidy from another tenderer.		
3	Tenderer has the same legal representative as another tenderer		
4	Tender has a relationship with another tenderer, directly or through common third parties, that puts it in a position to influence the tender of another tenderer, or influence the decisions of the Procuring Entity regarding this tendering process.		
5	Any of the Tenderer's affiliates participated as a consultant in the preparation of the design or technical specifications of the works that are the subject of the tender.		
6	Tenderer would be providing goods, works, non-consulting services or consulting services during implementation of the contract specifiedin this Tender Document.		
7	Tenderer has a close business or family relationship with a professional staff of the Procuring Entity who are directly or indirectly involved in the preparation of the Tender document or specifications of the Contract, and/or the Tender evaluation process of such contract.		
8	Tenderer has a close business or family relationship with a professional staff of the Procuring Entity who would be involved in the implementation or supervision of the such Contract.		
9	Has the conflict stemming from such relationship stated in item 7 and 8 above been resolved in a manner acceptable to the Procuring Entity throughout the tendering process and execution of the Contract.		

f) Certification

On behalf of the Tenderer, I certify that the information given above is complete, current and accurate as at thedate of submission.

Full Name

Title or Designation

(Signature)

CERTIFICATE OF INDEPENDENT TENDER DETERMINATION

I, the undersigned, in submitting the accompanying Letter of Tender to the <u>Kenya Airports Authority for</u>: **KAA/OT/EIA/0267/2023-2024 DEVELOMENT AND MANAGEMENT OF A TRANSIT SHED FACILITY AT ELDORET INTERNATIONAL AIRPORT** in response to the request for tenders made by: _____[Name of Tenderer] do hereby make the following statements that I certify to be true and complete in every respect:

I certify, on behalf of

[Name of Tenderer] that:

- 1. I have read and I understand the contents of this Certificate;
- 2. I understand that the Tender will be disqualified if this Certificate is found not to be true and complete inevery respect;
- 3. I am the authorized representative of the Tenderer with authority to sign this Certificate, and to submit the Tender on behalf of the Tenderer;
- 4. For the purposes of this Certificate and the Tender, I understand that the word "competitor" shall includeany individual or organization, other than the Tenderer, whether or not affiliated with the Tenderer, who:
 - a) Has been requested to submit a Tender in response to this request for tenders;
 - b) could potentially submit a tender in response to this request for tenders, based on their qualifications, abilities or experience;
- 5. The Tenderer discloses that [check one of the following, as applicable]:
 - a) The Tenderer has arrived at the Tender independently from, and without consultation, communication, agreement or arrangement with, any competitor;
 - b) The Tenderer has entered into consultations, communications, agreements or arrangements with oneor more competitors regarding this request for tenders, and the Tenderer discloses, in the attached document(s), complete details thereof, including the names of the competitors and the nature of, and reasons for, such consultations, communications, agreements or arrangements;
- 6. In particular, without limiting the generality of paragraphs (5) (a) or (5) (b) above, there has been noconsultation, communication, agreement or arrangement with any competitor regarding:
 - a) prices;
 - b) methods, factors or formulas used to calculate prices;
 - c) the intention or decision to submit, or not to submit, a tender; or
 - d) the submission of a tender which does not meet the specifications of the request for Tenders; exceptas specifically disclosed pursuant to paragraph (5) (b) above;
- 7. In addition, there has been no consultation, communication, agreement or arrangement with any competitor regarding the quality, quantity, specifications or delivery particulars of the works or services to which this request for tenders relates, except as specifically authorized by the procuring authority or asspecifically disclosed pursuant to paragraph (5) (b) above;
- 8. The terms of the Tender have not been, and will not be, knowingly disclosed by the Tenderer, directly or indirectly, to any competitor, prior to the date and time of the official tender opening, or of the awarding of the Contract, whichever comes first, unless otherwise required by law or as specifically disclosed pursuant to paragraph (5) (b) above.

Name		
Title		
Date		

Name, title and signature of authorized agent of Tenderer and Date]

SELF-DECLARATION FORMS

FORM SDI

SELF DECLARATION THAT THE PERSON/TENDERER IS NOT DEBARRED IN THEMATTER OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL ACT 2015.

1. THAT I am the Company Secretary/ Chief Executive/Managing Director/Principal Officer/Director of

..... (insert name of the Company) who is a Bidder in respect of **Tender No**.

KAA/OT/EIA/0267/2023-2024 DEVELOMENT AND MANAGEMENT OF A TRANSIT SHED FACILITY AT ELDORET INTERNATIONAL AIRPORT and duly authorized and competent to make this statement.

2. THAT the aforesaid Bidder, its Directors and subcontractors have not been debarred from participating in procurement proceeding under Part IV of the Act.

3. THAT what is deponed to here in above is true to the best of my knowledge, information and belief.

		•••••
(Title)	(Signature)	(Date)

Bidder Official Stamp

FORM SD2

SELF DECLARATION THAT THE PERSON/TENDERER WILL NOT ENGAGE IN ANY CORRUPTOR FRAUDULENT PRACTICE.

- I. THAT I am the Chief Executive/Managing Director/Principal Officer/Director of...... (insert name of the Company) who is a Bidder in respect of **Tender No**. **KAA/OT/EIA/0267/2023-2024 DEVELOMENT AND MANAGEMENT OF A TRANSIT SHED FACILITY AT ELDORET INTERNATIONAL AIRPORT** and duly authorized and competent to make this statement.
- 2 THAT the aforesaid Bidder, its servants and/or agents /subcontractors will not engage in any corrupt or fraudulent practice and has not been requested to pay any inducement to any member of the Board, Management, Staff and/or employees and/or agents of..... (insert name of the Procuring entity) which is the procuring entity.
- 4. THAT the aforesaid Bidder will not engage /has not engaged in any corrosive practice with other bidders participating in the subject tender.
- 5. THAT what is deponed to here in above is true to the best of my knowledge information and belief.

	•••••	
(Title)	(Signature)	(Date)

Bidder's Official Stamp



DECLARATION AND COMMITMENT TO THE CODE OF ETHICS

I (person) on behalf of (Name of the Business/
Company/Firm) declare that I have read and fully understood the contents of the Public Procurement & Asset Disposal Act, 2015, Regulations and the Code of Ethics for persons participating in Public Procurement and Asset Disposal Activities in Kenya and my responsibilities under the Code.
I do hereby commit to abide by the provisions of the Code of Ethics for persons participating in PublicProcurement and Asset Disposal.
Name of Authorized signatory
Sign
Position
Office address Telephone
E-mail
Name of the Firm/Company
Date
(Company Seal/ Rubber Stamp where applicable)
Witness
Name
Sign
Date

APPENDIX I- FRAUD AND CORRUPTION

(Appendix I shall not be modified)

1. Purpose

1.1 The Government of Kenya's Anti-Corruption and Economic Crime laws and their sanction's policies and procedures, Public Procurement and Asset Disposal Act (*no. 33 of 2015*) and its Regulation, and any other Kenya's Acts or Regulations related to Fraud and Corruption, and similar offences, shall apply with respect to Public Procurement Processes and Contracts that are governed by the laws of Kenya.

2. Requirements

- 2.1 The Government of Kenya requires that all parties including Procuring Entities, Tenderers, (applicants/proposers), Consultants, Contractors and Suppliers; any Sub-contractors, Sub-consultants, Service providers or Suppliers; any Agents (whether declared or not); and any of their Personnel, involved and engaged in procurement under Kenya's Laws and Regulation, observe the highest standard of ethicsduring the procurement process, selection and contract execution of all contracts, and refrain from Fraud and Corruption and fully comply with Kenya's laws and Regulations as per paragraphs 1.1 above.
- 2.2 Kenya's public procurement and asset disposal act (*no. 33 of 2015*) under Section 66 describes rules to befollowed and actions to be taken in dealing with Corrupt, Coercive, Obstructive, Collusive or Fraudulentpractices, and Conflicts of Interest in procurement including consequences for offences committed. A fewof the provisions noted below highlight Kenya's policy of no tolerance for such practices and behavior:
 - I. A person to whom this Act applies shall not be involved in any corrupt, coercive, obstructive, collusiveor fraudulent practice; or conflicts of interest in any procurement or asset disposal proceeding;
 - 2. A person referred to under subsection (1) who contravenes the provisions of that sub-section commits an offence;
 - 3. Without limiting the generality of the subsection (1) and (2), the person shall be
 - a) disqualified from entering into a contract for a procurement or asset disposal proceeding; or
 - b) if a contract has already been entered into with the person, the contract shall be voidable;
 - 4. The voiding of a contract by the procuring entity under subsection (7) does not limit any legal remedythe procuring entity may have;
 - 5. An employee or agent of the procuring entity or a member of the Board or committee of the procuring entity who has a conflict of interest with respect to a procurement
 - a) Shall not take part in the procurement proceedings;
 - b) shall not, after a procurement contract has been entered into, take part in any decision relating to the procurement or contract; and
 - c) shall not be a subcontractor for the tenderer to whom was awarded contract, or a member of the group of tenderers to whom the contract was awarded, but the subcontractor appointed shallmeet all the requirements of this Act.
 - 7 An employee, agent or member described in subsection (1) who refrains from doing anything prohibited under that subsection, but for that subsection, would have been within his or her dutiesshall disclose the conflict of interest to the procuring entity;
 - 8 If a person contravenes subsection (1) with respect to a conflict of interest described in subsection (5)
 (a) and the contract is awarded to the person or his relative or to another person in whom one of them had a direct or indirect pecuniary interest, the contract shall be terminated and all costs incurredby the public entity shall be made good by the awarding officer. Etc.
- 2.3 In compliance with Kenya's laws, regulations and policies mentioned above, the Procuring Entity:
 - a) Defines broadly, for the purposes of the above provisions, the terms set forth below as follows:
 - i) "corrupt practice" is the offering, giving, receiving, or soliciting, directly or indirectly, ofanything of value to influence improperly the actions of another party;

- (ii) "fraudulent practice" is any act or omission, including misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a party to obtain financial or other benefit or toavoid an obligation;
- iii) "collusive practice" is an arrangement between two or more parties designed to achieve an improper purpose, including to influence improperly the actions of another party;
- iv) "coercive practice" is impairing or harming, or threatening to impair or harm, directly or indirectly, any party or the property of the party to influence improperly the actions of a party;
- v) "obstructive practice" is:

Deliberately destroying, falsifying, altering, or concealing of evidence material to the investigationor making false statements to investigators in order to materially impede investigation by Public Procurement Regulatory Authority (PPRA) or any other appropriate authority appointed by Government of Kenya into allegations of a corrupt, fraudulent, coercive, or collusive practice; and/or threatening, harassing, or intimidating any party to prevent it from disclosing its knowledge of matters relevant to the investigation or from pursuing the investigation; or

Acts intended to materially impede the exercise of the PPRA's or the appointed authority's inspection and audit rights provided for under paragraph 2.3 e. below.

b) Defines more specifically, in accordance with the above procurement Act provisions set forth for fraudulent and collusive practices as follows:

"fraudulent practice" includes a misrepresentation of fact in order to influence a procurement or disposal process or the exercise of a contract to the detriment of the procuring entity or the tenderer or the contractor, and includes collusive practices amongst tenderers prior to or after tender submission designed to establish tender prices at artificial non-competitive levels and to deprive the procuring entity of the benefits of free and open competition.

- c) Rejects a proposal for award¹ of a contract if PPRA determines that the firm or individual recommended for award, any of its personnel, or its agents, or its sub-consultants, sub-contractors, service providers, suppliers and/ or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the contract in question;
- d) Pursuant to the Kenya's above stated Acts and Regulations, may sanction or recommend to appropriate authority (ies) for sanctioning and debarment of a firm or individual, as applicable under the Acts and Regulations;
- e) Requires that a clause be included in Tender documents and Request for Proposal documents requiring

 Tenderers (applicants/proposers), Consultants, Contractors, and Suppliers, and their Sub- contractors, Sub- consultants, Service providers, Suppliers, Agents personnel, permit the PPRA or any other appropriate authority appointed by Government of Kenya to inspect² all accounts, records and other documents relating to the procurement process, selection and/or contract execution, and tohave them audited by auditors appointed by the PPRA or any other appropriate authority appointed by Government of Kenya; and
- f) Pursuant to Section 62 of the above Act, requires Applicants/Tenderers to submit along with their Applications/Tenders/Proposals a "Self-Declaration Form" as included in the procurement document declaring that they and all parties involved in the procurement process and contract execution have not engaged/will not engage in any corrupt or fraudulent practices.

For the avoidance of doubt, a party's ineligibility to be awarded a contract shall include, without limitation, (i) applying for pre-qualification, expressing interest in

A consultancy, and tendering, either directly or as a nominated sub-contractor, nominated consultant, nominated manufacturer or supplier, or nominated service provider, in respect of such contract, and (ii) entering into an addendum or amendment introducing a material modification to any existing contract.

² Inspections in this context usually are investigative (i.e., forensic) in nature. They involve fact-finding activities undertaken by the Investigating Authority or persons appointed by the Procuring Entity to address specific matters related to investigations/audits, such as evaluating the veracity of an allegation of possible Fraud and Corruption, through the appropriate mechanisms. Such activity includes but is not limited to: accessing and examining a firm's or individual's financial records and information, and making copies thereof as relevant; accessing and examining any other documents, data and information (whether in hard copy or electronic format) deemed relevant for the investigation/audit, and making copies there of as relevant; interviewing staff and other relevant individuals; performing physical inspections and site visits; and obtaining third party verification of information.

Tenderer Information Form

[The tenderer shall fill in this Form in accordance with the instructions indicated below. No alterations to its format shall be permitted and no substitutions shall be accepted.]

Date:.....[insert date (as day, month and year) of Tender submission]

Tender Name and Identification[insert identification

1. Tenderer's Name [insert Tenderer's legal name]

2. In case of JV, legal name of each member: *[insert legal name of each member in JV]*

3. Tenderer's actual or intended country of registration: [insert actual or intended country of registration]

4. Tenderer's year of registration: [insert Tenderer's year of registration]

5. Tenderer's Address in country of registration: [insert Tenderer's legal address in country of registration]

6. Tenderer's Authorized Representative Information

Name: [insert Authorized Representative's name]

Address: [insert Authorized Representative's Address]

Telephone/Fax numbers: [insert Authorized Representative's telephone/fax numbers]

Email Address: [insert Authorized Representative's email address]

7. Attached are copies of original documents of [check the box(es) of the attached original documents]

Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITT 3.1.

□ In case of JV, letter of intent to form JV or JV agreement, in accordance with ITT 3.1.

Tax Obligations for Kenyan Tenderers, attach copy of current tax clearance certificate or tax exemption certificate issued by the Kenya Revenue Authority in accordance with ITT 4.14.

□ In case of state-owned enterprise or institution, in accordance with ITT 3.8 documents establishing:

(i) Legal and financial autonomy

(ii) Operation under commercial law

(iii) Establishing that the tenderer is not under the supervision of the Procuring Entity

2. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

Tenderer's JV Members Information Form

[The tenderer shall fill in this Form in accordance with the instructions indicated below. The following table shall be filled in for the tenderer and for each member of a Joint Venture]].

Date: [insert date (as day, month and year) of Tender submission]

Tender Name and Identification: [insert identification Alternative No.: [insert identification No if this is a Tender for an alternative]

Page____of___pages

1.	Tenderer's Name: [insert Tenderer's legal name]
2.	Tenderer's JV Member's name: [insert JV's Member legal name]
3.	Tenderer's JV Member's country of registration: [insert JV's Member country of registration]
4.	Tenderer's JV Member's year of registration: [insert JV's Member year of registration]
5. country	Tenderer's JV Member's legal address in country of registration: [insert JV's Member legal address in of registration]
6.	Tenderer's JV Member's authorized representative information
Name: Addres	[insert name of JV's Member authorized representative] s: [insert address of JV's Member authorized representative]
	one/Fax numbers: [insert telephone/fax numbers of JV's Member authorized representative]
Email A	Address: [insert email address of JV's Member authorized representative]
7. D docume	Attached are copies of original documents of [check the box(es) of the attached original documents] Articles of Incorporation (or equivalent documents of constitution or association), and/or registration ents of the legal entity named above, in accordance with ITT 3.1
	Obligations for Kenyan Tenderers, attach copy of current tax clearance certificate or tax exemption ate issued by the Kenya Revenue Authority in accordance with ITT 3.14.
	In case of a state-owned enterprise or institution, documents establishing legal and financial autonomy, on in accordance with commercial law, and that they are not under the supervision of the Procuring Entity, in ance with ITT 3.8.
8.	Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

LIST OF LEASE ITEMS AND PRICES

[The tenderer shall fill in this Price Schedule in accordance and insert in Form of Tender as instructed. The list of line items in Columns 1 and 2 of the Price Schedules shall coincide with the List of Lease Items and Related Services specified by the Procuring Entity in the Schedule of Requirements.]

1		2	3		4		4		5	6		
Leas Item N°		Description of Lease Item and Related Services.		Quantity physical		Location (of Use	Duration Lease (in Months)	n per I	Price Month	Total price f whole lease (ksh)	or period
No1												
No 2												
No3												
No4 No5	-											
No6												
Name	of T	ender										_Signed
Tende	erer_											_Dated

FORM OF TENDER SECURITY - Demand Bank Guarantee

Beneficiary:	
ITT No:	
Date:	
TENDER GUARANTEE No.:_	
Guarantor	

- I. We have been informed that ______(herein after called" the Applicant") hassubmitted or will submit to the Beneficiary its Tender (herein after called "the Tender") for the execution of ______under Request for Tenders No.______("the ITT").
- 2. Furthermore, we understand that, according to the Beneficiary's conditions, Tenders must be supported by a Tender guarantee.
- 3. At the request of the Applicant, we, as Guarantor, hereby irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of _______) upon receipt by us of theBeneficiary's complying demand, supported by the Beneficiary's statement, whether in the demand itself or a separate signed document accompanying or identifying the demand, stating that either the Applicant:
- (a) has withdrawn its Tender during the period of Tender validity set forth in the Applicant's Letter of Tender("the Tender Validity Period"), or any extension thereto provided by the Applicant; or
- b) having been notified of the acceptance of its Tender by the Beneficiary during the Tender Validity Period or anyextension thereto provided by the Applicant, (i) has failed to execute the contract agreement, or (ii) has failed to furnish the Performance.
- 4. This guarantee will expire: (a) if the Applicant is the successful Tenderer, upon our receipt of copies of the contract agreement signed by the Applicant and the Performance Security and, or (b) if the Applicant is notthe successful Tenderer, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) twenty-eight days after the end of the TenderValidity Period.
- 5. Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.

[signature(s)]

Form of Tender Security- Demand Bank

Guarantee Beneficiary:	
Request for Tenders No:	
Date:	_
TENDER GUARANTEE No.:	
Guarantor:	

- 1. We have been informed that ______(herein after called "the Applicant") has submitted or will submit to the Beneficiary its Tender (herein after called" the Tender") for the execution of under Request for Tenders No. _____("the ITT").
- 2. Furthermore, we understand that, according to the Beneficiary's conditions, Tenders must be supported by a Tender guarantee.
- 3. At the request of the Applicant, we, as Guarantor, here by irrevocably undertake to pay the Beneficiary any sum or sums not exceeding in total an amount of (______) upon receipt byus of the Beneficiary's complying demand, supported by the Beneficiary's statement, whether inthe demand itself or a separate signed document accompanying or identifying the demand, stating that either the Applicant:
 - a) Has withdrawn its Tender during the period of Tender validity set forth in the Applicant's Letter of Tender ("the Tender Validity Period"), or any extension thereto provided by the Applicant; or
 - b) Having been notified of the acceptance of its Tender by the Beneficiary during the TenderValidity Period or any extension thereto provided by the Applicant, (i) has failed to execute the contract agreement, or (ii) has failed to furnish the Performance.
- 4. This guarantee will expire: (a) if the Applicant is the successful Tenderer, upon our receipt ofcopies of the contract agreement signed by the Applicant and the Performance Security and, or (b) if the Applicant is not the successful Tenderer, upon the earlier of (i) our receipt of a copy of the Beneficiary's notification to the Applicant of the results of the Tendering process; or (ii) twenty-eight days after the end of the Tender Validity Period.
- 5. Consequently, any demand for payment under this guarantee must be received by us at the office indicated above on or before that date.

[signature(s)]

Form of Tender Security (Tender Bond) [The Surety shall fill in this Tender BondForm in

accordance with the instructions indicated.] BOND NO.

- 1. BY THIS BOND [name of tenderer] as Principal (herein after called "the Principal"), and [name, legal title, and address of surety], **authorized to transact business in** [name of country of Procuring Entity], as Surety(hereinafter called "the Surety"), are held and firmly bound unto [name of Procuring Entity] as Obligee (herein after called "the Procuring Entity") in the sum of [amount of Bond]¹ [amount in words], for the payment of which sum, well and truly to be made, we, the said Principal and Surety, bind ourselves, oursuccessors and assigns, jointly and severally, firmly by these presents.
- 2. WHEREAS the Principal has submitted or will submit a written Tender to the Procuring Entity dated the day of , 20, for the supply of [name of Contract] (herein after called the "Tender").
- 3. NOW, THEREFORE, THE CONDITION OF THIS OBLIGATION is such that if the Principal:
- (a) Has withdrawn its Tender during the period of Tender validity set forth in the Principal's Letter of Tender("the Tender Validity Period"), or any extension thereto provided by the Principal; or
- (b) Having been notified of the acceptance of its Tender by the Procuring Entity during the Tender ValidityPeriod or any extension thereto provided by the Principal; (i) failed to execute the Contract agreement; or
 (ii) has failed to furnish the Performance Security, in accordance with the Instructions to tenderers ("ITT") of the Procuring Entity's Tendering document.

Then the Surety undertakes to immediately pay to the Procuring Entity up to the above amount upon receipt of the Procuring Entity's first written demand, without the Procuring Entity having to substantiate itsdemand, provided that in its demand the Procuring Entity shall state that the demand arises from the occurrence of any of the above events, specifying which event(s) has occurred.

- 4. The Surety hereby agrees that its obligation will remain in full force and effect up to and including the date28 days after the date of expiration of the Tender Validity Period set forth in the Principal's Letter of Tender or any extension thereto provided by the Principal.
- 5. IN TESTIMONY WHEREOF, the Principal and the Surety have caused these presents to be executed in their respective names this ______ day of ______20____.

Principal:______Corporate Seal (where appropriate) Surety:_____

(Signature)

6.

(Signature)

(Printed name and title)

(Printed name and title)

TENDER-SECURING DECLARATION FORM {r 46 and 155(2)}

[TheBiddershallcompletethisForminaccordancewiththeinstructionsindicated]

Date:.....[insert date (as day, month and year) of Tender Submission]

Tender No.....[insert number of tendering process]

To:[insert complete name of Purchaser]

I/We, the undersigned, declare that:

- 1. I/We understand that, according to your conditions, bids must be supported by a Tender-Securing Declaration.
- 2. I/VVe accept that I/we will automatically be suspended from being eligible for tendering in any contract with the Purchaser for the period of time of. *[insert number of months or years]* starting on [insert date], if we are in breach of our obligation(s) under the bid conditions, because we:- (a) have withdrawn our tender during the period of tender validity specified by us in the Tendering Data Sheet; or (b) having been notified of the acceptance of our Bid by the Purchaser during the period of bid validity, (i) fail or refuse to execute the Contract, if required, or(ii)fail or refuse to furnish the Performance Security, in accordance with the instructions to tenders.
- 3. I/We understand that this Tender Securing Declaration shall expire if we are not the successful Tenderer(s), upon the earlier of:
 - a) Our receipt of a copy of your notification of the name of the successful Tenderer; or
 - b) Thirty days after the expiration of our Tender.
- 4. I/We understand that if I am/we are/in a Joint Venture, the Tender Securing Declaration must be in the name of the Joint Venture that submits the bid, and the Joint Venture has not been legally constituted at the time of bidding, the Tender Securing Declaration shall be in the names of all future partners as named in the letter of intent.

Signed:	Capacity
/ title (director or partner or sole proprietor, etc.)	
Duly authorized to sign the bid for and on behalf of:	
on,[Insert date	e of signing]

Seal or stamp

FORM OF TENDER SECURITY (TENDER BOND)

[The Surety shall fill in this Tender Bond Form in accordance with the instructions indicated.]

- 2. WHEREAS the Principal has submitted or will submit a written Tender to the Procuring Entity dated the _____Day of____, 20, for the supply of _____[name of Contract] (herein after called the "Tender").
- 3. NOW, THEREFORE, THE CONDITION OF THIS OBLIGATION is such that if the Principal:
 - a) has withdrawn its Tender during the period of Tender validity set forth in the Principal's Letter of Tender ("the Tender Validity Period"), or any extension thereto provided by the Principal; or
 - b) having been notified of the acceptance of its Tender by the Procuring Entity during the Tender ValidityPeriod or any extension thereto provided by the Principal; (i)failed to execute the Contract agreement; or (ii) has failed to furnish the Performance Security, in accordance with the Instructions to tenderers("ITT") of the Procuring Entity's Tendering document.

Then the Surety undertakes to immediately pay to the Procuring Entity up to the above amount upon receipt of the Procuring Entity's first written demand, without the Procuring Entity having to substantiate itsdemand, provided that in its demand the Procuring Entity shall state that the demand arises from the occurrence of any of the above events, specifying which event(s) has occurred.

- 4. The Surety hereby agrees that its obligation will remain in full force and effect up to and including the date28 days after the date of expiration of the Tender Validity Period set forth in the Principal's Letter of Tender or any extension thereto provided by the Principal.
- 5. IN TESTIMONY WHEREOF, the Principal and the Surety have caused these presents to be executed in their respective names this ______ day of ______ 20_____.

Principal:_____

Surety:_____

Corporate Seal (where appropriate)

(Signature)

(Printed name and title)

(Printed name and title)

²TheamountoftheBondshallbedenominatedinthecurrencyKenyashillingsortheequivalentamountinafreelyconvertiblecurrency.

TENDER-SECURING DECLARATION FORM {r 46 and 155(2)}

[TheBiddershallcompletethisForminaccordancewiththeinstructionsindicated]

Date:[insert date (as day, month and year) of Tender Submission] Tender No.....[insert number of tendering process]

To:.....[insert complete name of Purchaser]

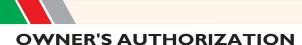
I/We, the undersigned, declare that:

- 1. I/We understand that, according to your conditions, bids must be supported by a Tender-Securing Declaration.
- 2. I/We accept that I/we will automatically be suspended from being eligible for tendering in any contract with the Purchaser for the period of time of [insert number of months or years] starting on [insert date], if weare in breach of our obligation(s) under the bid conditions, because we:- (a) have withdrawn our tenderduring the period of tender validity specified by us in the Tendering Data Sheet; or (b) having been notified of the acceptance of our Bid by the Purchaser during the period of bid validity, (i) fail or refuse to execute the Contract, if required, or (ii) fail or refuse to furnish the Performance Security, in accordance with the instructions to tenders.
- 3. I/We understand that this Tender Securing Declaration shall expire if we are not the successful Tenderer(s), upon the earlier of:
 - a) Our receipt of a copy of your notification of the name of the successful Tenderer; or
 - b) Thirty days after the expiration of our Tender.
- 4. I/We understand that if I am /we are/in a joint Venture, the Tender Securing Declaration must be in the name of the Joint Venture that submits the bid, and the Joint Venture has not been legally constituted at the time of bidding, the Tender Securing Declaration shall be in the names of all future partners as named in theletter of intent.

Signed:	• • • • • • • • • • • • • • • • • • • •
Capacity/title (director or partner or sole proprietor, etc.)	
Name:	
Duly authorized to sign the bid for and on behalf of:	[insert complete name of Tenderer]
Dated on	date of signing]

Seal or stamp

[Note: In case of a Joint Venture, the Tender-Securing Declaration must be in the name of all members to the Joint Venture that submits the Tender.]



[The tenderer shall require the Owner to fill in this Form in accordance with the instructions indicated. This letter of authorization should be on the letterhead of the Owner and should be signed by a person with the proper authority to sign documents that are binding on the Owner. The tenderer shall include it in its Tender, if so indicated in the **TDS**.]

Date:.....[insert date (as day, month and year) of Tender submission]

ITT No.....[Insert number of ITT process]

Alternative No......[Insert identification No if this is a Tender for an alternative]

To:.....[Insert complete name of Procuring Entity]

WHEREAS

We.....[insert complete name of Manufacturer], who are official manufacturers of.....[insert typeof Lease Items manufactured], having factories at.....[insert full address of Manufacturer's factories], do hereby authorize. [insert complete name of tenderer] to submit a Tender the purpose of which is to provide

the following Lease Items, manufactured by us [insert name and or brief description of the Lease Items], and to subsequently negotiate and sign the Contract.

We hereby extend our full guarantee and warranty in accordance with Clause 28 of the General Conditions ofContract, with respect to the Lease Items offered by the above firm.

Signed:[insert signature(s) of authorized representative(s) of the Owner]

Name:.....[insert complete name(s) of authorized representative(s) of the Owner]

Title:[insert title]

Dated on_____day of_____, [insert date of signing]

PART 2 - LEASE REQUIREMENTS

SECTION VI - SCHEDULE OF REQUIREMENTS

BACKGROUND

Eldoret International Airport has two warehouses for cargo handling and airfreight operations i.e. Canken International Limited and Siginon Aviation Limited. Eldoret International Airport currently handles Ethiopian Cargo, Emirates Cargo, Ethad Cargo and most recently Astral Aviation

Kenya Airports Authority, after its extensive engagement with North Rift Economic Block (NOREB) andother aviation stakeholders has led to increased investment by the region on perishable export products. This growth has triggered a demand for land use for the development of a transit shed to handle perishable exports and general imports.

SCOPE OF SERVICE

Premise Details	Area Sq. ft.	Rate (Kshs)	Service Charge	Total Annual License Fees (Kshs)
Plot No. 32	21,111.90	10	N/A	211,119.00



HEDULE OF REQUIREMENTS (FULL DESCRIPTIONS OF LEASE ITEMS, RELATED SERVICES AND PRICES)

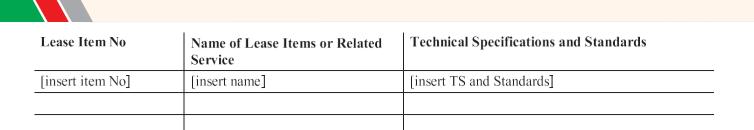
Lease Itern	Description of Lease Item and Related Services.	Quant	ity and al unit	Locat Use	ion of		Full description of the item [to be completed by Procuring Entity]
N°		FJ				()	no be completed by Procuring Emily
Nol							
No2							
No3							
No4							
No5							
No6							



2. Technical Specifications

- 2.1 The purpose of the Technical Specifications (TS), is to define the technical characteristics of the LeaseItems and Related Services required by the Procuring Entity. The Procuring Entity shall prepare the detailedTS consider that:
 - i) The TS constitute the benchmarks against which the Procuring Entity will verify the technical responsiveness of Tenders and subsequently evaluate the Tenders. Therefore, well-defined TS will facilitate preparation of responsive Tenders by tenderers, as well as examination, evaluation, and comparison of the Tenders by the Procuring Entity.
 - ii) The TS shall require that all Lease Items and materials to be incorporated in the Lease Items be new, unused, and of the most recent or current models, and that they incorporate all recent improvements in design and materials, unless provided for otherwise in the contract.
 - iii) The TS shall make use of best practices. Samples of specifications from successful similar procurements in the same country or sector may provide a sound basis for drafting the TS.
 - iv) The PPRA encourages the use of metric units.
 - v) Standardizing technical specifications may be advantageous, depending on the complexity of the Leaseltems and the repetitiveness of the type of procurement. Technical Specifications should be broad enough to avoid restrictions on workmanship, materials, and equipment commonly used in manufacturing similar kinds of Lease Items.
 - vi) Standards for equipment, materials, and workmanship specified in the Tendering document shall not be restrictive. Recognized international standards should be specified as much as possible. Reference to brand names, catalogue numbers, or other details that limit any materials or items to a specific manufacturer should be avoided as far as possible. Where unavoidable, such item description should always be followed by the words "or substantially equivalent." When other particular standards or codes of practice are referred to in the TS, whether from the Procuring Entity's or from other eligible countries, a statement should follow other authoritative standards that ensure at least a substantially equal quality, then the standards mentioned in the TS will also be acceptable.
 - vii) Reference to brand names and catalogue numbers should be avoided as far as possible; where unavoidable the words "or at least equivalent" shall always follow such references.
 - viii) Technical Specifications shall be fully descriptive of the requirements in respect of, but not limited to, the following:
 - a) Standards of materials and workmanship required for the production and manufacturing of theLease ltems.
 - b) Any sustainable procurement technical requirements shall be clearly specified.
- 2.2 The requirements to be specified shall be specific enough to not demand evaluation based on rated criteria/merit point system. Tenderers may be invited to offer Lease Items that exceeds the specified minimum sustainable procurement requirements.
- 2.3 The TS shall specify all essential technical and performance characteristics and requirements, including guaranteed or acceptable maximum or minimum values, as appropriate. Whenever necessary, the Procuring Entity shall include an additional ad-hoc Tendering form (to be an Attachment to the Letter of Tender), where the tenderer shall provide detailed information on such technical performancecharacteristics in respect to the corresponding acceptable or guaranteed values.
- 2.4 When the Procuring Entity requests that the tenderer provides in its Tender a part or all of the Technical Specifications, technical schedules, or other technical information, the Procuring Entity shall specify in detail the nature and extent of the required information and the manner in which it has to be presented by the tenderer in its Tender.
- 2.5 If a summary of the Technical Specifications (TS) has to be provided, the Procuring Entity shall insert information in the table below. The tenderer shall prepare a similar table to justify compliance with the requirements.

Summary of Technical Specifications - The Lease Items and Related Services shall comply with followingTechnical Specifications and Standards:



Detailed Technical Specifications and Standards[insert whenever necessary].

[Insert detailed description of TS]

3. Maintenance obligations and standards

(describe in detail how these will be handled and by which party).

4. Drawings

This Tendering document includes the following [insert "the following" or "no"] drawings.

[If documents shall be included, insert the following List of Drawings]

List of Drawings			
Drawing No.	Drawing Name	Purpose	
1.1			
1.2			

5. Inspections and Tests

The following inspections and tests shall be performed: [insert list of inspections and tests]

PART 3 -CONTRACT

SECTION VII - GENERAL CONDITIONS OF CONTRACT

1. **Definitions**

The following words and expressions shall have the meanings hereby assigned to them:

- a) "Contract" means the Contract Agreement entered into between the Procuring Entity and the Lessor, together with the Contract Documents referred to therein, including all attachments, appendices, and all documents incorporated by reference therein.
- b) "Contract Documents" means the documents listed in the Contract Agreement, including any amendments thereto.
- c) "Contract Price" means the price payable to the Lessor as specified in the Contract Agreement, subject to such additions and adjustments there to or deductions there from, as may be made pursuant to the Contract.
- d) "Day" means calendar day.
- e) "Completion" means the fulfillment of the Related Services by the Lessor in accordance with theterms and conditions set forth in the Contract.
- f) "GCC" means the General Conditions of Contract.
- g) "Lease Items" means all of the infrastructural facilities, plant/equipment vehicles or such other physical items the Lessor is required to lease to the Procuring Entity under the Contract.
- h) "Procuring Entity" means the Procuring Entity purchasing the Lease Items and Related Services, as **specified in the SCC.**
- i) "Related Services" means the services incidental to the supply of the Lease Items, such as insurance, installation, training and initial maintenance and other such obligations of the Lessor under the Contract.
- j) "SCC" means the Special Conditions of Contract.
- K) "Subcontractor" means any person, private or government entity, or a combination of the above, to whom any part of the Lease Items to be supplied or execution of any part of the Related Services issubcontracted by the Lessor.
- 1) "Lessor" means the person, private or government entity, or a combination of the above, whose Tender for the Lease Contract has been accepted by the Procuring Entity and is named as such in the Contract Agreement.
- m) "Lessee" means the Procuring Entity whose has accepted the Tender for the Lease Contract and isnamed as such in the Contract Agreement as "Procuring Entity".

2. Contract Documents

2.1 Subject to the order of precedence set forth in the Contract Agreement, all documents forming the Contract (and all parts thereof) are intended to be correlative, complementary, and mutually explanatory. The Contract Agreement shall be read as a whole.

3. Fraud and Corruption

- 3.1 The Government of Kenya requires compliance with anti-corruption laws and guidelines and its prevailingsanctions policies and procedures as set forth in Laws of Kenya.
- 3.2 The Procuring Entity requires the Lessor to disclose any commissions or fees that may have been paid orare to be paid to agents or any other party with respect to the Tendering process or execution of the Contract. The information disclosed must include at least the name and address of the agent or otherparty, the amount and currency, and the purpose of the commission, gratuity or fee.

4 Interpretation

- 1.3 If the context so requires it, singular means plural and vice versa.
- 1.4 Entire Agreement- The Contract constitutes the entire agreement between the ProcuringEntity and the

Lesser. and supersedes all communications, negotiations and agreements (whether written or oral) of theparties with respect thereto made prior to the date of Contract.

1.5 Amendment

No amendment or other variation of the Contract shall be valid unless it is in writing, is dated, expresslyrefers to the Contract, and is signed by a duly authorized representative of each party thereto.

2 Non-waiver

- a Subject to GCC Sub-Clause 4.5 (b) below, no relaxation, forbearance, delay, or indulgence by either party in enforcing any of the terms and conditions of the Contract or the granting of time by eitherparty to the other shall prejudice, affect, or restrict the rights of that party under the Contract, neithershall any waiver by either party of any breach of Contract operate as waiver of any subsequent or continuing breach of Contract.
- b Any waiver of a party's rights, powers, or remedies under the Contract must be in writing, dated, and signed by an authorized representative of the party granting such waiver, and must specify the right and the extent to which it is being waived.

2.2 Severability

If any provision or condition of the Contract is prohibited or rendered invalid or unenforceable, such prohibition, invalidity or unenforceability shall not affect the validity or enforceability of any other provisions and conditions of the Contract.

3 Language

- 3.2 The Contract as well as all correspondence and documents relating to the Contract exchanged by the Lessor and the Procuring Entity, shall be written in the **English Language**. Supporting documents and printed literature that are part of the Contract may be in another language provided they are accompaniedby an accurate translation of the relevant passages in the **English Language**, in which case, for purposes of interpretation of the Contract, this translation shall govern.
- 3.3 The Lessor shall bear all costs of translation to the governing language and all risks of the accuracy of suchtranslation, for documents provided by the Lessor.

4 Joint Venture, Consortium or Association

7.1 If the Lessor is a joint venture, consortium, or association, all of the parties shall be jointly and severallyliable to the Procuring Entity for the fulfillment of the provisions of the Contract and shall designate oneparty to act as a leader with authority to bind the joint venture, consortium, or association. The composition or the constitution of the joint venture, consortium, or association shall not be altered without the prior consent of the Procuring Entity.

5 Eligibility

8.1 The Lessor and its Subcontractors shall have the nationality of an eligible country. A Lessor or Sub-Lessorshall be deemed to have the nationality of a country if it is a citizen or constituted, incorporated, or registered, and operates inconformity with the provisions of the laws of that country.

6 Notices

- 6.2 Any notice given by one party to the other pursuant to the Contract shall be in writing to the address specified in the **SCC.** The term "in writing" means communicated in written form with proof of receipt.
- 6.3 A notice shall be effective when delivered or on the notice's effective date, whichever is later.

7 Governing Law

The Contract shall be governed by and interpreted in accordance with the laws of Kenya. Throughout the execution of the Contract, the Lessor shall comply with the import of Lease Items andservices prohibitions in Kenya:

- a) as a matter of law or official regulations, Kenya prohibits commercial relations with that country; or
- b) by an act of compliance with a decision of the United Nations Security Council taken under ChapterVII of the Charter of the United Nations, Kenya prohibits any import of Lease Items from that country or any payments to any country, person, or entity in that country.

8 Settlement of Disputes

8.2 The Procuring Entity and the Lessor shall make every effort to resolve amicably by direct informal negotiation any disagreement or dispute arising between them under or in connection with the Contract.

- **8.3** If, after twenty-eight (28) days, the parties have failed to resolve their dispute or difference by such mutual consultation, the neither the Procuring Entity or the Lessor may give notice to the other party of its intention to commence arbitration, as hereinafter provided, as to the matter in dispute, and no arbitrationin respect of this matter may be commenced unless such notice is given. Any dispute or difference in respect of which a notice of intention to commence arbitration has been given in accordance with this Clause shall be finally settled by arbitration. Arbitration may be commenced prior to or after delivery of the Lease Items under the Contract. Arbitration proceedings shall be conducted in accordance with therules of procedure specified in the **SCC**.
 - 8.4 Notwithstanding any reference to arbitration herein,
 - a the parties shall continue to perform their respective obligations under the Contract unless theyotherwise agree; and
 - b the Procuring Entity shall pay the Lessor any monies due the Lessor.

9 Inspections and Audit by the Procuring Entity

- 9.2 The Lessor shall keep, and shall make all reasonable efforts to cause its Subcontractors to keep, accurate and systematic accounts and records in respect of the Lease Items in such form and details as will clearly identify relevant time changes and costs.
- 9.3 Pursuant to paragraph 2.2 e. of Appendix to the General Conditions the Lessor shall permit and shall cause its subcontractors and sub consultants to permit, the Procuring Entity and/or persons appointed by theProcuring Entity or by other statutory bodies of the Government to inspect the Site and/or the accounts and records relating to the procurement process, selection and/or contract execution, and to have suchaccounts and records audited by auditors appointed by the Procuring Entity. The Lessor's and its Subcontractors' and sub consultants' attention is drawn to Sub-Clause 3.1 which provides, interalia, that acts intended to materially impede the exercise of the Procuring Entity's inspection and audit rights constitute a prohibited practice subject to contract termination, as well as to a determination of ineligibility.

10 Scope of Lease Supply

12.1 The Lease Items and Related Services to be supplied shall be as specified in the Schedule of Requirements.

11 Delivery and Documents

13.1 Subject to GCC Sub-Clause 33.1, the Delivery of the Lease Items and Completion of the Related Servicesshall be in accordance with the Delivery and Completion Schedule specified in the Schedule of Requirements. The details of Lease and other documents to be furnished by the Lessor are specified in the SCC.

12 Lessor's Responsibilities

14.1 The Lessor shall supply the Lease Items and Related Services included in the Scope of Supply in accordance with GCC Clause 12, and the Delivery and Completion Schedule, as per GCC Clause 13.

13 Contract Price

13.1 Prices charged by the Lessor for the Lease Items supplied and the Related Services performed under theContract shall not vary from the prices quoted by the Lessor in its Tender, with the exception of any price adjustments authorized in the **SCC**.

14 Terms of Payment

- 14.1 The Contract Price, including any Advance Payments, if applicable, shall be paid as specified below and in the SCC. The currencies in which payments shall be made to the Lessor under this Contract shall be those in which the Tender price is expressed.
- 14.2 The Procuring Entity shall pay to Lessor the advance payment stated in the **SCC** upon or before takingpossession of the property. Thereafter, the Procuring Entity shall pay the Lessor the sum of stated in the **SCC** on or before the day of each month as stated in the **SCC** until the expiration of this lease.
- 14.3 If the Procuring Entity fails to pay all amounts due within the number of days specified in the **SCC** of their due dates, then the Lessor may terminate the contract under this lease and take back possession and control of the Lease ltem(s). In the event of termination for non-payment, the Procuring Entity shall remainliable for the balance due under this lease.
- 14.4 If the Procuring Entity fails to make a payment on or before its due date, a late fee of an amount specified in the **SCC** shall be due and payable immediately to Lessor.



In the event that the Procuring Entity fails to pay the Lessor any payment by its due date or within theperiod set forth in the **SCC**, the Procuring Entity shall pay to the Lessor interest on the amount of suchdelayed payment at the rate shown in the **SCC**, for the period of delay until payment has been made infull, whether before or after judgment or arbitration award.

15 Taxes and Duties

The Lessor shall be responsible for paying all taxes levied in Kenya.

16 Performance Security

- 16.2 If required as specified in the SCC, the Lessor shall, within twenty-eight (28) days of the notification of contract award, provide a performance security for the performance of the Contract in the amount specified in the SCC.
- 16.3 The proceeds of the Performance Security shall be payable to the Procuring Entity as compensation for any loss resulting from the Lessor's failure to complete its obligations under the Contract.
- 16.4 As specified in **the SCC**, the Performance Security, if required, shall be denominated in Kenya Shillings; and shall be in one of the formats stipulated by the Procuring Entity in **the SCC**, or in another form at acceptable to the Procuring Entity.
- 16.5 The Performance Security shall be discharged by the Procuring Entity and returned to the Lessor not later than twentyeight (28) days following the date of Completion of the Lessor's performance obligations under the Contract, including any warranty obligations, unless specified otherwise in the SCC.

17 Copyright

17.1 The copyright in all drawings, documents, and other materials containing data and information furnished to the Procuring Entity by the Lessor herein shall remain vested in the Lessor, or, if they are furnished to the Procuring Entity directly or through the Lessor by any third party, including Lessors of materials, the copyright in such materials shall remain vested in such third party

18 Confidential Information

- 18.2 The Procuring Entity and the Lessor shall keep confidential and shall not, without the written consent of the other party hereto, divulge to any third party any documents, data, or other information furnisheddirectly or indirectly by the other party hereto in connection with the Contract, whether such information has been furnished prior to, during or following completion or termination of the Contract. Notwithstanding the above, the Lessor may furnish to its Sub-Lessor such documents, data, and other information it receives from the Procuring Entity to the extent required for the Sub Lessor to perform its work under the Contract, in which event the Lessor shall obtain from such Sub Lessor an undertaking ofconfidentiality similar to that imposed on the Lessor under GCC Clause 20.
- 18.3 The Procuring Entity shall not use such documents, data, and other information received from the Lessor for any purposes unrelated to the contract. Similarly, the Lessor shall not use such documents, data, and other information received from the Procuring Entity for any purpose other than the performance of theContract.
- 18.4 The obligation of a party under GCC Sub-Clauses 20.1 and 20.2 above, however, shall not apply to information that:
 - **a** the Procuring Entity or the Lessor need to share with other arms of Government or other bodies participating in the financing of the Contract; such parties shall de disclosed in the **SCC**;
 - **b** now or hereafter enters the public domain through no fault of that party;
 - c can be proven to have been possessed by that party at the time of disclosure and which was notpreviously obtained, directly or indirectly, from the other party; or
 - **d** otherwise lawfully becomes available to that party from a third party that has no obligation of confidentiality.
- 18.5 The above provisions of GCC Clause 20 shall not in any way modify any undertaking of confidentiality given by either of the parties here to prior to the date of the Contract in respect of the Supply or any part thereof.
- 18.6 The provisions of GCC Clause 20 shall survive completion or termination, for whatever reason, of the Contract.

19 Subcontracting

19.2 The Lessor shall notify the Procuring Entity in writing of all subcontracts awarded under the Contract ifnot already

specified in the Tender. Such notification, in the original Tender or later shall not relieve the Lessor from any of its obligations, duties, responsibilities, or liability under the Contract.

19.3 Subcontracts shall comply with the provisions of GCC Clauses 3 and 7.

20 Specifications and Standards

Technical Specifications and Drawings

- a) The Lease Items and Related Services supplied under this Contract shall conform to the technical specifications and standards mentioned in Section VI, Schedule of Requirements and, when no applicable standard is mentioned, the standard shall be equivalent or superior to the official standardswhose application is appropriate to the Lease Items' country of origin.
- b) The Lessor shall be entitled to disclaim responsibility for any design, data, drawing, specification or other document, or any modification thereof provided or designed by or on behalf of the ProcuringEntity, by giving a notice of such disclaimer to the Procuring Entity.
- c) Wherever references are made in the Contract to codes and standards in accordance with which itshall be executed, the edition or the revised version of such codes and standards shall be those specified in the Schedule of Requirements. During Contract execution, any changes in any such codes and standards shall be applied only after approval by the Procuring Entity and shall be treated in accordance with GCC Clause 33.

21 Packing and Documents

No parking services and documents are needed, and if any, they are specified **in the SCC**, and in any other instructions ordered by the Procuring Entity.

22 Insurance

22.1 Unless otherwise specified in the **SCC**, the Lease Items supplied under the Contract shall be fully insuredby the Lessor - in a freely convertible currency from an eligible country - against loss or damage incidental to use, transportation, storage, and delivery, in a manner specified in the **SCC**.

23 Transportation and Incidental Services

- 23.1 The Lessor may be required to provide any or all of the following services, including additional services, ifany, specified **in SCC:**
 - a Performance or supervision of on-site assembly and/or start-up of the supplied Lease Items;b

Furnishing of tools required for assembly and/or maintenance of the supplied Lease Items;

- c furnishing of a detailed operations and maintenance manual for each appropriate unit of the supplied Lease Items;
- d performance or supervision or maintenance and/or repair of the supplied Lease Items, for a period of time agreed by the parties, provided that this service shall not relieve the Lessor of any warranty obligations under this Contract; and
- e training of the Procuring Entity's personnel, at the Lessor's plant and/or on-site, in assembly, start-up, operation, maintenance, and/or repair of the supplied Lease Items.
- 23.2 Prices charged by the Lessor for incidental services, if not included in the Contract Price for the LeaseItems, shall be agreed upon in advance by the parties and shall not exceed the prevailing rates charged to other parties by the Lessor for similar services

24 Inspections and Tests

- 24.1 The Lessor shall at its own expense and at no cost to the Procuring Entity carry out all such tests and/orinspections of the Lease Items and Related Services as are specified in the SCC.
- 24.2 The inspections and tests may be conducted on the premises of the Lessor or its Subcontractor, at point of delivery, and/or at the Lease Items' final destination, or in another place in Kenya as specified in the **SCC**. Subject to GCC Sub-Clause 26.3, if conducted on the premises of the Lessor or its Subcontractor, all reasonable facilities and assistance, including access to drawings and production data, shall be furnished to the inspectors at no charge to the Procuring Entity.
- 24.3 The Procuring Entity or its designated representative shall be entitled to attend the tests and/or inspectionsreferred to in GCC Sub-Clause 26.2, provided that the Procuring Entity bear all of its own costs and expenses incurred in

connection with such attendance including, but not limited to, all traveling and boardand lodging expenses.

- 24.4 Whenever the Lessor is ready to carry out any such test and inspection, it shall give a reasonable advance notice, including the place and time, to the Procuring Entity. The Lessor shall obtain from any relevant third party or manufacturer any necessary permission or consent to enable the Procuring Entity or its designated representative to attend the test and/or inspection.
- 24.5 The Procuring Entity may require the Lessor to carry out any test and/or inspection not required by theContract but deemed necessary to verify that the characteristics and performance of the Lease Items comply with the technical specification codes and standards under the Contract, provided that the Lessor's reasonable costs and expenses incurred in the carrying out of such test and/or inspection shall be added to the Contract Price. Further, if such test and/or inspection impedes the progress of manufacturing and/or the Lessor's performance of its other obligations under the Contract, due allowance will be made in respect of the Delivery Dates and Completion Dates and the other obligations so affected.
- 24.6 The Lessor shall provide the Procuring Entity with are port of the results of any such test and/or inspection.
- 24.7 The Procuring Entity may reject any Lease Items or any part thereof that fail to pass any test and/or inspection or do not conform to the specifications. The Lessor shall either rectify or replace such rejected Lease Items or parts thereof or make alterations necessary to meet the specifications at no cost to theProcuring Entity, and shall repeat the test and/or inspection, at no cost to the Procuring Entity, upon givinga notice pursuant to GCC Sub-Clause 26.4.
- 24.8 The Lessor agrees that neither the execution of a test and/or inspection of the Lease Items or any partthereof, nor the attendance by the Procuring Entity or its representative, nor the issue of any report pursuant to GCC Sub-Clause 26.6, shall release the Lessor from any warranties or other obligations under the Contract.

25 Liquidated Damages

25 .1 Except as provided under GCC Clause 32, if the Lessor fails to deliver any or all of the Lease Items by the Date(s) of delivery or perform the Related Services within the period specified in the Contract, the Procuring Entity may without prejudice to all its other remedies under the Contract, deduct from theContract Price, as liquidated damages, a sum equivalent to the percentage specified in the SCC of thedelivered price of the delayed Lease Items or unperformed Services for each week or part thereof of delay until actual delivery or performance, up to a maximum deduction of the percentage specified in thoseSCC. Once the maximum is reached, the Procuring Entity may terminate the Contract pursuant to GCCClause 35.

26 Warranty

- 26.1 The Lessor warrants that all the Lease Items are in conformity with the specifications of the Lease Itemsand are in good condition for use under the Lease agreement.
- 26.2 The Procuring Entity will be entitled to refuse acceptance of any Lease Items not meeting the warranty underITT 28.1 and demand for replacements.

27 Patent Indemnity

- 27.1 The Lessor shall, subject to the Procuring Entity's compliance with GCC Sub-Clause 29.2, indemnify andhold harmless the Procuring Entity and its employees and officers from and against any and all suits, actionsor administrative proceedings, claims, demands, losses, damages, costs, and expenses of any nature, including attorney's fees and expenses, which the Procuring Entity may suffer as a result of any infringementor alleged infringement of any patent, utility model, registered design, trademark, copyright, or other intellectual property right registered or otherwise existing at the date of the Contract by reason of:
 - a The installation of the Lease Items by the Lessor or the use of the Lease Items in the country wherethe Site is located; and
 - b the sale in any country of the products produced by the Lease Items.

Such indemnity shall not cover any use of the Lease Items or any part thereof other than for the purpose indicated by or to be reasonably inferred from the Contract, neither any infringement resulting from the use of the Lease Items or any part thereof, or any products produced thereby inassociation or combination with any other equipment, plant, or materials not supplied by the Lessor, pursuant to the Contract.

27.2 If any proceedings are brought or any claim is made against the Procuring Entity arising out of the matters referred to in GCC Sub-Clause 29.1, the Procuring Entity shall promptly give the Lessor a notice thereof, and the Lessor may at its own expense and in the Procuring Entity's name conduct such proceedings orclaim and any negotiations for the settlement of any such proceedings or claim.

- 27.3 If the Lessor fails to notify the Procuring Entity within twenty-eight (28) days after receipt of such notice that it intends to conduct any such proceedings or claim, then the Procuring Entity shall be free to conduct the same on its own behall.
- 27.4 The Procuring Entity shall, at the Lessor's request, afford all available assistance to the Lessor in conductingsuch proceedings or claim, and shall be reimbursed by the Lessor for all reasonable expenses incurred inso doing.
- 27.5 The Procuring Entity shall indemnify and hold harmless the Lessor and its employees, officers, and Subcontractors from and against any and all suits, actions or administrative proceedings, claims, demands, losses, damages, costs, and expenses of any nature, including attorney's fees and expenses, which the Lessor may suffer as a result of any infringement or alleged infringement of any patent, utility model, registered design, trademark, copyright, or other intellectual property right registered or otherwise existing at the date of the Contract arising out of or in connection with any design, data, drawing, specification, or other documents or materials provided or designed by or on behalf of the Procuring Entity.

28 Limitation of Liability

- 28.1 Except in cases of criminal negligence or willful misconduct,
 - a The Lessor shall not be liable to the Procuring Entity, whether in contract, tort, or otherwise, for any indirect or consequential loss or damage, loss of use, loss of production, or loss of profits or interestcosts, provided that this exclusion shall not apply to any obligation of the Lessor to pay liquidateddamages to the Procuring Entity, and
 - b The aggregate liability of the Lessor to the Procuring Entity, whether under the Contract, in tort orotherwise, shall not exceed the total Contract Price, provided that this limitation shall not apply to thecost of repairing or replacing defective equipment, or to any obligation of the Lessor to indemnify the Procuring Entity with respect to patent infringement.

29 Change in Laws and Regulations

29.1 Unless otherwise specified in the Contract, if after the date of 28 days prior to date of Tender submission, any law, regulation, ordinance, order or bylaw having the force of law is enacted, promulgated, abrogated, or changed in Kenya (which shall be deemed to include any change in interpretation or application by the competent authorities) that subsequently affects the Delivery Date and/or the Contract Price, then such Delivery Date and/or Contract Price shall be correspondingly increased or decreased, to the extent that the Lessor has thereby been affected in the performance of any of its obligations under the Contract.Notwithstanding the foregoing, such additional or reduced cost shall not be separately paid or credited if the same has already been accounted for in the price adjustment provisions where applicable, in accordance with GCC Clause 15.

30 Force Majeure

- 30.1 The Lessor shall not be liable for forfeiture of its Performance Security, liquidated damages, or termination for default if and to the extent that its delay in performance or other failure to perform its obligations under the Contract is the result of an event of Force Majeure.
- 30.2 For purposes of this Clause, "Force Majeure" means an event or situation beyond the control of the Lessor that is not foreseeable, is unavoidable, and its origin is not due to negligence or lack of care on the part of the Lessor. Such events may include, but not be limited to, acts of the Procuring Entity in its sovereign capacity, wars or revolutions, fires, floods, epidemics, quarantine restrictions, and freightembargoes.
- 30.3 If a Force Majeure situation arises, the Lessor shall promptly notify the Procuring Entity in writing of such condition and the cause thereof. Unless otherwise directed by the Procuring Entity in writing, the Lessor shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

31 Change Orders and Contract Amendments

- 31.1 The Procuring Entity may at any time order the Lessor through notice in accordance GCC Clause 8, tomake changes within the general scope of the Contract in any one or more of the following:
 - a drawings, designs, or specifications, where Lease Items to be furnished under the Contract are to bespecifically manufactured for the Procuring Entity;
 - b the method of shipment or packing;c
 - the place of delivery; and
 - d the Related Services to be provided by the Lessor.



- 31.2 If any such change causes an increase or decrease in the cost of, or the time required for, the Lessor'sperformance of any provisions under the Contract, an equitable adjustment shall be made in the Contract Price or in the Delivery/Completion Schedule, or both, and the Contract shall accordingly be amended. Any claims by the Lessor for adjustment under this Clause must be asserted within twenty-eight (28) days from the date of the Lessor's receipt of the Procuring Entity's change order.
- 31.3 Prices to be charged by the Lessor for any Related Services that might be needed but which were notincluded in the Contract shall be agreed upon in advance by the parties and shall not exceed the prevailingrates charged to other parties by the Lessor for similar services.
- 31.4 **Value Engineering:** The Lessor may prepare, at its own cost, a value engineering proposal at any timeduring the performance of the contract. The value engineering proposal shall, at a minimum, include the following;
 - a the proposed change(s), and a description of the difference to the existing contract requirements;
 - b a full cost/benefit analysis of the proposed change(s) including a description and estimate of costs (including life cycle costs) the Procuring Entity may incur in implementing the value engineering proposal; and
 - c a description of any effect(s) of the change on performance/functionality.
 - 31.5 The Procuring Entity may accept the value engineering proposal if the proposal demonstrates benefits that: a accelerates the delivery period; or
 - b reduces the Contract Price or the life cycle costs to the Procuring Entity; orc

improves the quality, efficiency or sustainability of the Lease Items; or

- d yields any other benefits to the Procuring Entity, without compromising the necessary functions of the Facilities.
- 31.6 If the value engineering proposal is approved by the Procuring Entity and results in:
 - a a reduction of the Contract Price; the amount to be paid to the Lessor shall be the percentagespecified in the SCC of the reduction in the Contract Price; or
 - b an increase in the Contract Price; but results in a reduction in lifecycle costs due to any benefit describedin
 - c to (d) above, the amount to be paid to the Lessor shall be the full increase in the Contract Price.
- 31.7 Subject to the above, no variation in or modification of the terms of the Contract shall be made except bywritten amendment signed by the parties.

32 Extensions of Time

- 32.1 If at any time during performance of the Contract, the Lessor or its subcontractors should encounter conditions impeding timely delivery of the Lease Items or completion of Related Services pursuant to GCC Clause 13, the Lessor shall promptly notify the Procuring Entity in writing of the delay, its likely duration, and its cause. As soon as practicable after receipt of the Lessor's notice, the Procuring Entity shall evaluate the situation and may at its discretion extend the Lessor's time for performance, in which case the extension shall be ratified by the parties by amendment of the Contract.
- 32.2 Except in case of Force Majeure, as provided under GCC Clause 32, a delay by the Lessor in the performance of its Delivery and Completion obligations shall render the Lessor liable to the imposition of liquidated damages pursuant to GCC Clause 26, unless an extension of time is agreed upon, pursuant toGCC Sub-Clause 34.1.

33 Termination

- 33.1 Termination for Default
 - a The Procuring Entity, without prejudice to any other remedy for breach of Contract, by written noticeof default sent to the Lessor, may terminate the Contract in whole or in part:
 - i. if the Lessor fails to deliver any or all of the Lease Items within the period specified in the Contract, or within any extension thereof granted by the Procuring Entity pursuant to GCCClause 34;
 - ii. if the Lessor fails to perform any other obligation under the Contract; or
 - iii. if the Lessor, in the judgment of the Procuring Entity has engaged in Fraud and Corruption, asdefined in paragraph 2.2a of the Appendix to the GCC, in competing for or in executing the Contract.
 - b In the event the Procuring Entity terminates the Contract in whole or in part, pursuant to GCC Clause 35.1 (a), the Procuring Entity may procure, upon such terms and in such manner as it deemsappropriate, Lease Items or

Related Services similar to those undelivered or not performed, and the Lessor shall be liable to the Procuring Entity for any additional costs for such similar Lease Items or Related Services. However, the Lessor shall continue performance of the Contract to the extent notterminated.

33.2 Termination for Insolvency.

The Procuring Entity may at any time terminate the Contract by giving notice to the Lessor if the Lessorbecomes bankrupt or otherwise insolvent. In such event, termination will be without compensation to the Lessor, provided that such termination will not prejudice or affect any right of action or remedy that has accrued or will accrue thereafter to the Procuring Entity

33.3 Termination for Convenience.

The Procuring Entity, by notice sent to the Lessor, may terminate the Contract, in whole or in part, at any time for its convenience. The notice of termination shall specify that termination is for the Procuring Entity's convenience, the extent to which performance of the Lessor under the Contract is

terminated, and the date upon which such termination becomes effective.

- 33.3.1 The Lease Items that are complete and ready for shipment within twenty-eight (28) days after the Lessor's receipt of notice of termination shall be accepted by the Procuring Entity at the Contractterms and prices. For the remaining Lease Items, the Procuring Entity may elect:
 - 33.3.1.1 to have any portion completed and delivered at the Contract terms and prices; and/or
- 33.3.1.2 to cancel the remainder and pay to the Lessor an agreed amount for partially completed LeaseItems and Related Services and for materials and parts previously procured by the Lessor.

34 Assignment

34.1 Neither the Procuring Entity nor the Lessor shall assign, in whole or in part, their obligations under thisContract, except with prior written consent of the other party.

35 Import Restrictions

35.1 Notwithstanding any obligation under the Contract to complete all import formalities, any import restrictions attributable to the Procuring Entity, to Kenya, or to the use of the products/Lease Items, systems or services to be supplied, which arise from trade regulations from a country supplying those products/Lease Items, systems or services, and which substantially impede the Lessor from meeting its obligations under the Contract, shall release the Lessor from the obligation to provide deliveries or services, always provided, however, that the Lessor can demonstrate to the satisfaction of the Procuring Entity that it has completed all formalities in a timely manner, including applying for permits, authorizations necessary for the import of the products/Lease Items, systems or services under the terms of the Contract. Termination of the Contract on this basis shall be for the Procuring Entity's conveniencepursuant to Sub-Clause 35.3.

Section VIII - Special Conditions of Contract

The following Special Conditions of Contract (SCC) shall supplement and/or amend the General Conditions of Contract (GCC). Whenever there is a conflict, the provisions herein shall prevail over those in the GCC.

[The Procuring Entity shall select insert the appropriate wording using the samples below or other acceptable wording, and delete the text in italics],

GCC1.1(j)	The Procuring Entity is Kenya Airports Authority				
GCC1.1(0)	The final destination is Kisumu International Airport				
GCC 4.2 (a)	The meaning of the trade terms shall be as prescribed by Incoterms. If the meaning of any trade term and the rights and obligations of the parties thereunder shall not be as prescribed by Incoterms, they shall be as prescribed by: <i>[exceptional; refer to other internationally accepted trade terms]</i>				
GCC4.2(b) The version edition of Incoterm shall be Incoterm 2022 or latest version.					
GCC8.1	Name of Procuring Entity – KENYA AIRPORTS AUTHORITY Physical address - Kenya Airports Authority Headquarters complex building, Jomo Kenyatta International Airport, Airport North Road, 2 nd Floor, Procurement & LogisticsDepartment Postal Address – P.O Box 19001 – 00501 Nairobi Officer to be contacted. – General Manager, Procurement and Logistics, Email: <u>tenders@kaa.go.ke</u>				
GCC10.2	The rules of procedure for arbitration proceedings pursuant to GCC Clause 10.2 shall be as follows:				
	[The Tendering document should contain one clause to be retained in the event of a Contract with a foreign Lessor and one clause to be retained in the event of a Contract with a Lessor who is a national of Kenya. At the time of finalizing the Contract, the respective applicable clause should be retained in the Contract. The following explanatory note should therefore be inserted as a header to GCC 10.2 in the Tendering document.				
	<i>"Clause 10.2 (a) shall be retained in the case of a Contract with a foreign Lessor and clause 10.2 (b) shall be retained in the case of a Contract with a national of Kenya"]</i>				
	(a) Contract with foreign Lessor:				
	[For contracts entered into with foreign Lessors, International commercial arbitration may have practical advantages over other dispute settlement methods. Among the rules to govern the arbitration proceedings, the Procuring Entity may wish to consider the United Nations Commission on International Trade Law (UNCITRAL) Arbitration Rules of 1976, the Rules of Conciliation and Arbitration of the International Chamber of Commerce (ICC), the Rules of the London Court of International Arbitration or the Rules of Arbitration Institute of the Stockholm Chamber of Commerce.]				
	(i) If the Procuring Entity choosesthe ArbitrationRules, the following sample clause should be inserted: UNCITRAL				
	GCC 10.2 (a)—Any dispute, controversy or claim arising out of or relating to this Contract, or breach, termination or invalidity thereof, shall be settled by arbitration in accordance with the UNCITRAL Arbitration Rules as at present in force.				
	(ii)If the Procuring Entity chooses the Rules of ICC, the following sample clause should be inserted:				
	GCC 10.2 (a)—Any dispute, controversy or claim arising out of or in connection with this Contract, or the breach termination or invalidity thereof, shall be settled by arbitration in accordance with the Rules of the Arbitration Institute of the Stockholm Chamber of Commerce.				

	 (i) If the Procuring Entity chooses the Rules of the London Court of International Arbitration, the following clause should be inserted: GCC 10.2 (a) – Any dispute arising out of or in connection with this Contract, including any question regarding its existence, validity or termination shall be referred to and finallyresolved by arbitration under the Rules of the London Court of International Arbitration, which rules are deemed to be incorporated by reference to this clause. – Law is not applicable (b) Contracts with Lessor who is a national of Kenya: In the case of a dispute between the Procuring Entity and the Lessor who is a national ofKenya, the dispute shall be referred to as arbitration in accordance with the laws of Kenya.
GCC 13.1	Details of Shipping and other Documents to be furnishes by the Lessor are [not applicable]
GCC 15	The prices charged for the Lease Items supplied and the related Services performed shall not be adjustable.
GCC 16& 18	The Performance security shall be 10% equivalent to a quarter of the proposed minimum guarantee plus the rent
GCC 24	The insurance coverage shall be insurance covers applicable for Transit shed facilities.
GCC 26	The Inspection shall be carried out jointly with the Procuring Entity to ensure compliance to all the Transit shed facility requirements
GCC 27	The maximum amount of liquidated damages one-year minimum annual guarantee.

SECTION IX - CONTRACT FORMS

This Section contains forms which, once completed, will form part of the Contract. The forms for Performance Security and Advance Payment Security, when required, shall only be completed by the successful tenderer aftercontract award.

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FORM No I: NOTIFICATION OF INTENTION TO AWARD

This Notification of Intention to Award shall be sent to each Tenderer that submitted a Tender. Send this Notification to the Tenderer's Authorized Representative named in the Tender Information Form on the formatbelow.

FORMAT

- I. For the attention of Tenderer's Authorized Representative
 - i) Name:.....[insert Authorized Representative's name]
 - ii) Address [insert Authorized Representative's Address]
 - iii) Telephone:[insert Authorized Representative's telephone/fax numbers]
 - iv) Email Address [insert Authorized Representative's email address]

[IMPORTANT: insert the date that this Notification is transmitted to Tenderers. The Notification must be sent to all Tenderers simultaneously. This means on the same date and as close to the same time as possible.]

Notification is sent by (Name and designation)_____

3. Notification of Intention to Award

- i) Procuring Entity......[insert the name of the Procuring Entity]
- ii) Project.....[insert name of project]
- iii) Contract title: [insert the name of the contract]
- *iv)* Country [insert country where ITT is issued]
- v) ITT No:[insert ITT reference number from Procurement Plan]

This Notification of Intention to Award (Notification) notifies you of our decision to award the above contract. The transmission of this Notification begins the Standstill Period. During the Standstill Period, youmay:

4. <u>Request a debriefing in relation to the evaluation of your tender</u>

Submit a Procurement-related Complaint in relation to the decision to award the contract.

- a) The successful tenderer
 - i) Name of successful Tender_____
 - ii) Address of the successful Tender
 - iii) Contract price of the successful Tender Kenya Shillings______ (in words ______

b) Other Tenderers

Names of all Tenderers that submitted a Tender. If the Tender's price was evaluated include the evaluated price as well as the Tender price as read out. For Tenders not evaluated, give one mainreason the Tender was unsuccessful.

Lease Item N°	Description of Lease Item and Related Services.	Tender Price as readout	Tender's evaluated price (Note a)	One Reason Why not Evaluated
1				
2				
3				
4				
5				

(Note a) State NE if not evaluated

5. How to request a debriefing

- a) DEADLINE: The deadline to request a debriefing expires at midnight on [insert date] (local time).
- b) You may request a debriefing in relation to the results of the evaluation of your Tender. If you decide to request a debriefing your written request must be made within three (5) Business Days of receiptof this Notification of Intention to Award.
- c) Provide the contract name, reference number, name of the Tenderer, contact details; and address therequest for debriefing as follows:
 - i) Attention: [insert full name of person, if applicable]
 - ii) Title/position: [insert title/position]
 - iii) Agency: [insert name of Procuring Entity]
 - iv) Email address: [insert email address]
- d) If your request for a debriefing is received within the 3 Days deadline, we will provide the debriefing within five (3) Business Days of receipt of your request. If we are unable to provide the debriefing within this period, the Standstill Period shall be extended by five (3) Days after the date that the debriefing is provided. If this happens, we will notify you and confirm the date that the extendedStandstill Period will end.
- e) The debriefing may be in writing, by phone, video conference call or in person. We shall promptly advise you in writing how the debriefing will take place and confirm the date and time.
- f) If the deadline to request a debriefing has expired, you may still request a debriefing. In this case, we will provide the debriefing as soon as practicable, and normally no later than fifteen (15) Days from the date of publication of the Contract Award Notice.
- 6. <u>How to make a complaint</u>
 - a) Period: Procurement-related Complaint challenging the decision to award shall be submitted bymidnight, [insert date] (local time).
 - b) Provide the contract name, reference number, name of the Tenderer, contact details; and address the Procurement-related Complaint as follows:
 - i) Attention: [insert full name of person, if applicable]
 - ii) Title/position: [insert title/position]
 - iii) Agency: [insert name of Procuring Entity]
 - iv) Email address: [insert email address]
 - c) At this point in the procurement process, you may submit a Procurement-related Complaint challenging the decision to award the contract. You do not need to have requested, or received, a debriefing before making this complaint. Your complaint must be submitted within the Standstill Periodand received by us before the Standstill Period ends.
 - d) Further information: For more information refer to the Public Procurement and Disposals Act 2015and its Regulations available from the Website <u>www.ppra.go.ke</u> or email <u>complaints@ppra.go.ke</u>.

You should read these documents before preparing and submitting your complaint.

- e) There are four essential requirements:
 - i) You must be an 'interested party'. In this case, that means a Tenderer who submitted a Tender inthis tendering process, and is the recipient of a Notification of Intention to Award.
 - ii) The complaint can only challenge the decision to award the contract.
 - iii) You must submit the complaint within the period stated above.
 - iv) You must include, in your complaint, all of the information required to support your complaint.

7. Standstill Period

- i) DEADLINE: The Standstill Period is due to end at midnight on [insert date] (local time).
- ii) The Standstill Period lasts ten (14) Days after the date of transmission of this Notification of Intentionto Award.
- iii) The Standstill Period may be extended as stated in paragraph Section 5 (d) above.

If you have any questions regarding this Notification pleased do not hesitate tocontact us. On behalf of the Procuring Entity:

Signature:	
Name:	
Title/position:	
Telephone:	
Email:	

FORM NO 2: NOTIFICATION OF AWARD-LETTER OF ACCEPTANCE

[letter head paper of the Procuring Entity]

.....[date]

To:[name and address of the Contractor]

You are requested to furnish the Performance Security within 28 days in accordance with the Conditions of Contract, using, for that purpose, one of the Performance Security Forms included in Section VIII, Contract Forms, of the Tender Document.

Authorized Signature:

Name and Title of Signatory:

Name of Procuring Entity:

Attachment: Contract Agreement

NOTIFICATION OF AWARD - LETTER OF ACCEPTANCE

[use letterhead paper of the Procuring Entity]

.....[date]

To:..... [name and address of the Lessor]

Subject: Notification of Award Contract No.....

This is to notify you that your Tender dated[insert date] for the Lease Items on the list below is hereby accepted by our Agency.

OFFERED ITEMS AND PRICES

1	2	3
Lease Item N ^o	Description of Lease Item and Related Services.	Tender Price
1		
2		
3		
4		
TOTAL TENDER PRICE		XXXX

You are requested to furnish the Performance Security within 28 days in accordance with the Conditions of Contract, using for that purpose the of the Performance Security Form included in Section X, Contract Forms, of the Tendering document.

Authorized Signature:

Name and Title of Signatory:

Name of Agency:

Attachment: Contract Agreement



FORM NO 3 - CONTRACT AGREEMENT

[The successful tenderer shall fill in this form in accordance with the instructions indicated]

THIS AGREEMENT made the [insert: number] day of [insert: month], [insert: year]. BETWEEN

(1) [insert complete name of Procuring Entity and having its principal place of business at [insert: address of Procuring Entity] (herein after called "Procuring Entity"), of the one part;

and

- (2) [insert name of Lessor], a corporation incorporated under the laws of [insert: country of Lessor] and having its principal place of business at [insert: address of Lessor] (herein after called "the Lessor"), of the other part.
- 3. WHEREAS the Procuring Entity invited Tenders for certain Lease Items and ancillary services, viz., [insert brief description of Lease Items and Services] and has accepted a Tender by the Lessor for the supply of those Lease Items and Services, the Procuring Entity and the Lessor agree as follows:
 - i) In this Agreement words and expressions shall have the same meanings as are respectively assigned to them in the Contract documents referred to.
 - ii) The following documents shall be deemed to form and be read and construed as part of this Agreement. This Agreement shall prevail over all other contract documents.
 - a) the Letter of Acceptance
 - b) the Letter of Tender
 - c) the Addenda Nos.____(if any)
 - d) Special Conditions of Contract
 - e) General Conditions of Contract
 - f) the Specification (including Schedule of Requirements and Technical Specifications)
 - g) the completed Schedules (including Price Schedules)
 - h) any other document listed in GCC as forming part of the Contract
 - iii) In consideration of the payments to be made by the Procuring Entity to the Lessor as specified in this Agreement, the Lessor hereby covenants with the Procuring Entity to provide the Lease Items andServices and to remedy defects the rein inconformity in all respects with the provisions of the Contract.
- 4. The Procuring Entity hereby covenants to pay the Lessor inconsideration of the provision of the Lease Items and Services and the remedying of defects therein, the Contract Price or such other sum as maybecome payable under the provisions of the Contract at the times and in the manner prescribed by theContract.
- 5. IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance withthe laws of Kenya on the day, month and year indicated above.

For and on behalf of the Procuring Entity

Signed:[insert signature] in the capacity of
designation]
In the presence of[insert identification of official witness]
For and on behalf of the Lessor Signed: [insert signature of authorized representative(s) of the
Lessor]
in the capacity of[insert title or other appropriate designation]
in the presence of[insert identification of official witness]

FORM NO. 4 - PERFORMANCE SECURITY [Option I - Unconditional Demand Bank Guarantee]

[Guarantor letterhead]

Beneficiary: [insert name and Address of Procuring Entity]

Date: [Insert date of issue]

Guarantor: [Insert name and address of place of issue, unless indicated in the letter head]

1. We have been informed that _______(hereinafter called "the Contractor") has entered into Contract No. ______dated ______with (nameof Procuring Entity) _______(the Procuring Entity as the Beneficiary), for the execution of (herein after called "the Contract").

2. Furthermore, we understand that, according to the conditions of the Contract, a performance guarantee is required.

or in a separate signed document accompanying or identifying the demand, stating that the Applicant is in breach of its obligation(s) under the Contract, without the Beneficiary needing to prove or to show grounds for your demand or the sum specified therein.

- 4. This guarantee shall expire, no later than the...... Day of....., 2.², and any demand for payment under it must be received by us at the office indicated above on or before that date.
- 5. The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed [six months][one year], in response to the Beneficiary's written request for such extension, such request to be presented to the Guarantor before the expiry of the guarantee."

[Name of Authorized Official, signature(s) and seals/stamps]

Note: All italicized text (including footnotes) is for use in preparing this form and shall be deleted from thefinal product.

The Guarantor shall insert an amount representing the percentage of the Accepted Contract Amount specified in the Letter of Acceptance, less provisional sums, if any, and denominated either in the currency of the Contract or a freely convertible currency acceptable to the Beneficiary.

²Insert the date twenty-eight days after the expected completion date as described in GC Clause 11.9. The Procurement Entity should note that in the event of an Extension of this date for completion of the Contract, the Procurement Entity would need to request an extension of this guarantee from the Guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee.

FORM No. 5 - PERFORMANCE SECURITY [Option 2– Performance Bond]

[Note: Procuring Entities are advised to use Performance Security-Unconditional Demand Bank Guarantee instead of Performance Bond due to difficulties involved in calling Bond holder to action]

[Guarantor letterhead or SWIFT identifier code]

Beneficiary:______ [insert name and Address of Procuring Entity]Date:

[Insert date of issue]

PERFORMANCE BOND No.:

Guarantor: [Insert name and address of place of issue, unless indicated in the letterhead]

- _____as Principal (hereinafter called "the ١. By this Bond Contractor") and] as Surety (hereinafter called "the Surety"), are held and firmly bound unto_] as Obligee (hereinafter called "the Procuring Entity") in the amount of for the payment of which sum welland truly to be made in the types and proportions of currencies in which the Contract Price is payable, the Contractor and the Surety bind themselves, their heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.
- WHEREAS the Contractor has entered into a written Agreement with the Procuring Entity dated the day of, 20, for 2. in accordance with the documents, plans, specifications, and amendments thereto, which to the extent herein provided for, are by reference made part hereof and are hereinafter referred to as the Contract.
- 3. NOW, THEREFORE, the Condition of this Obligation is such that, if the Contractor shall promptly and faithfully perform the said Contract (including any amendments thereto), then this obligation shall be null and void; otherwise, it shall remain in full force and effect. Whenever the Contractor shall be, and declaredby the Procuring Entity to be, in default under the Contract, the Procuring Entity having performed theProcuring Entity's obligations there under, the Surety may promptly remedy the default, or shall promptly:
 - complete the Contract in accordance with its terms and conditions; or 1)
 - 2) obtain a tender or tenders from qualified tenderers for submission to the Procuring Entity for completing the Contract in accordance with its terms and conditions, and upon determination by the Procuring Entity and the Surety of the lowest responsive Tenderers, arrange for a Contract betweensuch Tenderer, and Procuring Entity and make available as work progresses (even though there should be a default or a succession of defaults under the Contract or Contracts of completion arranged under this paragraph) sufficient funds to pay the cost of completion less the Balance of the Contract Price; but not exceeding, including other costs and damages for which the Surety may be liable hereunder, the amount set forth in the first paragraph hereof. The term "Balance of the Contract Price," as used in this paragraph, shall mean the total amount payable by Procuring Entity to Contractor under theContract, less the amount properly paid by Procuring Entity to Contractor; or
 - 3) pay the Procuring Entity the amount required by Procuring Entity to complete the Contract in accordance with its terms and conditions up to a total not exceeding the amount of this Bond.
- 4. The Surety shall not be liable for a greater sum than the specified penalty of this Bond.
- 5. Any suit under this Bond must be instituted before the expiration of one year from the date of the issuing of the Taking - Over Certificate. No right of action shall accrue on this Bond to or for the use of any person or corporation other than the Procuring Entity named herein or the heirs, executors, administrators, successors, and assigns of the Procuring Entity.
- In testimony whereof, the Contractor has hereunto set his hand and affixed his seal, and the Surety hascaused these 6. presents to be sealed with his corporate seal duly attested by the signature of his legal representative, this day___of 20

SIGNED ON on behalf of in the capacity by

of in the presence of

SIGNED ON____

on behalfof



_in the capacityof

in the presence of

FORM NO. 6 - ADVANCE PAYMENT SECURITY [Demand Bank Guarantee]

[Guarantor letterhead]

Beneficiary: _____[Insert name and Address of Procuring Entity]

Date:_____[Insert date of issue]

ADVANCE PAYMENT GUARANTEE No.: [Insert guarantee reference number]

Guarantor: [Insert name and address of place of issue, unless indicated in the letter head]

- We have been informed that _____(hereinafter called "the Contractor") has entered into Contract No. <u>dated</u>_____with the Beneficiary, for the execution of ______(herein after called "the Contract").
- 3. At the request of the Contractor, we as Guarantor, hereby irrevocably undertake to pay the Beneficiaryany sum or sums not exceeding in total an amount of _______(in words ______)' upon receipt by us of the Beneficiary's complying demand supported by the Beneficiary's statement, whether in the demand itself or in a separate signed document accompanying or identifying the demand, stating either that the Applicant:
 - (a) has used the advance payment for purposes other than the costs of mobilization in respect of the Works; or
 - (b) has failed to repay the advance payment in accordance with the Contract conditions, specifying the amount which the Applicant has failed to repay.
- 4. A demand under this guarantee may be presented as from the presentation to the Guarantor of a certificate from the Beneficiary's bank stating that the advance payment referred to above has been credited to the Contract or on its account number at.....
- 5. The maximum amount of this guarantee shall be progressively reduced by the amount of the advance payment repaid by the Contractor as specified in copies of interim statements or payment certificates which shall be presented to us. This guarantee shall expire, at the latest, upon our receipt of a copy of the interim payment certificate indicating that ninety (90) percent of the Accepted Contract Amount, less provisional sums, has been certified for payment, or on the day of ______, 2 ,² whichever is earlier. Consequently, memand for payment under this guarantee must be received by us at this office on or before that date.
- 6. The Guarantor agrees to a one-time extension of this guarantee for a period not to exceed [six months][one year], in response to the Beneficiary's written request for such extension, such request to be presented to the Guarantor before the expiry of the guarantee.

[Name of Authorized Official, signature(s) and seals/stamps]

Note: All italicized text (including footnotes) is for use in preparing this form and shall be deleted from the final product.

The Guarantor shall insert an amount representing the amount of the advance payment and denominated either in the currency of the advance payment as specified in the Contract.

²Insert the expected expiration date of the Time for Completion. The Procurement Entity should note that in the event of an extension of the time for completion of the Contract, the Procurement Entity would need to request an extension of this guarantee from the Guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee.

BENEFICIAL OWNERSHIP DISCLOSURE FORM

INSTRUCTIONS TO TENDERERS

This Beneficial Ownership Disclosure Form ("Form") is to be completed by the successful tendererpursuant to Regulation 4 of the Companies (Beneficial Ownership Information) (Amendment) Regulations, 2022. In case of joint venture, the tenderer must submit a separate Form for each member. The beneficial ownership information to be submitted in this Form shall be current as of the date of its submission.

For the purposes of this Form, a Beneficial Owner of a Tenderer is any natural person who ultimately owns or controls the legal person (tenderer) or arrangements or a natural person onwhose behalf a transaction is conducted, and includes those persons who exercise ultimate effective control over a legal person (Tenderer) or arrangement.

Tender No.: KAA/OT/EIA/0267/2023-2024 DEVELOMENT AND MANAGEMENT OF A TRANSIT SHED FACILITY AT ELDORET INTERNATIONAL AIRPORT

In response to the requirement in your notification of award dated <u>[insert date of</u> notification of award] to furnish additional information on beneficial ownership: <u>[select one</u> option as applicable and delete the options that are not applicable]

I) We here by provide the following beneficial ownership information.

Details of beneficial ownership

	Details of all Beneficial Owners	% of shares a person holds in the company Directly or indirectly	% of voting rights a person holds in the company	Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalen t governing body of the Tenderer (Yes / No)	directly or indirectly exercises significan t influence or control over the tenderer /company (Yes / No)
	Full Name	Directly % of shares	Directly		
	National identity card number or	% of snares	% of voting rights		
١.	Passport number		Indirectly % of voting rights		

	Details of all Beneficial Owners	% of shares a person holds in the company Directly or indirectly	% of voting rights a person holds in the company	Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalen t governing body of the Tenderer (Yes / No)	directly or indirectly exercises significan t influence or control over the tenderer /company (Yes / No)
	Personal Identification Number (where applicable)	Indirectly - % of shares			
-	Nationality	_			
	Date of birth [dd/mm/yyyy]				
	Postal address	_			
	Residential address				
	Telephone number	_			
	Email address	_			
	Occupation or profession				
2.	Full Name	Directly % of shares	Directly		
	National identity card number or Passport		% of voting rights		
	number	Indirectly	Indirectly % of voting rights		

		-	% of shares		
	Personal				78
	Identification Number				/0
	Number				

	Details of all Beneficial Owners	% of shares a person holds in the company Directly or indirectly	% of voting rights a person holds in the company	Directly or indirectly having the right to appoint a majority of the board of the directors or an equivalen t governing body of the Tenderer (Yes / No)	directly or indirectly exercises significan t influence or control over the tenderer /company (Yes / No)
	(where applicable)				
	Nationality				
	Date of birth [dd/mm/yyyy]				
	Postal address				
	Residential address				
	Telephone number				
	Email address				
	Occupation or profession				
3.					
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II) Am fully aware that beneficial ownership information above shall be reported to the Public Procurement Regulatory Authority together with other details in relation to

contract awards and shall be maintained in the Government Portal, published and

made publicly available pursuant to Regulation 5 of the Companies (Beneficial Ownership Information) (Amendment) Regulations, 2022

III) What is stated to herein above is true to the best of my knowledge, information and belief.

Name of the Tenderer......*[insert complete name of the Tenderer]_____

Name of the person duly authorized to sign the Tender on behalf of the Tenderer: ** [insertcomplete name of person duly authorized to sign the Tender]

Designation of the person signing the Tender......[insert complete title of the person signing the Tender]

Signature of the person named above:.....[insert signature of person whose name and capacity are shown above]

Date this [insert date of signing] day of [Insert month], [insert year]

Bidder Official Stamp/ Company Seal.