



PREQUALIFICATION OF LAW FIRMS FOR PROVISION OF EXTERNAL LEGAL SERVICES TO KENYA AIRPORTS AUTHORITY

TENDER NO. KAA/OT/LEGAL/0071/2024-2025

JANUARY 2025

**MANAGING DIRECTOR
KENYA AIRPORTS AUTHORITY
P.O. BOX 19001 – 00501
NAIROBI**

**CORPORATION SECRETARY
KENYA AIRPORTS AUTHORITY
P.O. BOX 19001 – 00501
NAIROBI**

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SECTION I - INVITATION TO TENDER

TENDER NO.KAA/OT/LEGAL/0071/2024-2025

Date: 14th January 2025

**TENDER TITLE. PREQUALIFICATION OF LAW FIRMS FOR PROVISION OF EXTERNAL
LEGAL SERVICES TO KENYA AIRPORTS AUTHORITY.**

1. The Kenya Airports Authority invites sealed tenders for the **PREQUALIFICATION OF LAW FIRMS FOR PROVISION OF EXTERNAL LEGAL SERVICES TO KENYA AIRPORTS AUTHORITY.**
2. Tendering will be conducted under Open Tender method using a standardized tender document.
3. A complete set of Tender documents are downloadable from the KAA supplier login screen using the link <https://kaa.go.ke/corporate/procurement/>. Tender documents obtained electronically will be free of charge.
4. Tender documents may be viewed and downloaded for free from the website (www.kaa.go.ke). Tenderers who download the tender document must forward their particulars immediately to tenders@kaa.go.ke to facilitate any further clarification or addendum.
5. *No other communication channel shall be used except through this email address tenders@kaa.go.ke.*
6. The Tenderer shall chronologically serialize all pages of the tender documents submitted including any attachments.
7. The tender shall be submitted online on or before **30th January, 2025 at 11.00 am**. Interested bidders who are not in KAA system and therefore do not have login credentials should contact KAA procurement through email: tenders@kaa.go.ke for login credentials early enough and not later than three (3) days before tender closing date. All relevant submission documents must be attached on the login submission screen (*On submission screen, click technical Rfx Response tab which will lead you to the second screen (Cfolder) where the system creates a folder specific to you for uploading your technical tender response documents. Here you click “Tech Bid” subfolder and create attachments. “**Caution Do not attach your documents on the collaboration folder**”*). For Financial Proposal, use the submission financial screen for inputting the Price and related financial attachments on Notes and attachments. A step by step manual/guide is available for downloading using the link <https://www.kaa.go.ke/corporate/procurement/manuals/>. Bidders should note that documents submitted for purposes of registration for login credentials do not form part of the tender document.
8. All Prices quoted should be inclusive of all costs and taxes; and must be in Kenya shillings and shall remain valid for **186 days** from the closing date of Tender.
9. Tenders will be opened online immediately on **30th January, 2025 at 11.00 am** at the Conference Room, 2nd Floor, Kenya Airports Authority Headquarters complex building. A virtual link shall be provided to those tenderers who shall submit their tenders online and would wish to participate in the tender opening. Tenderers shall therefore be required to submit their email address to tenders@kaa.go.ke to enable them access this link during tender opening.
10. Bidders shall not have access to the eProcurement system after the official closing time.
11. The addresses referred to above are:
 - a. **Address for obtaining further information and for purchasing tender documents**
 - i. Name of Procuring Entity A– KENYA AIRPORTS AUTHORITY
 - ii. Physical address - Kenya Airports Authority Headquarters complex building, Jomo Kenyatta International Airport, Airport North Road, 2nd Floor, Procurement & Logistics Department
 - iii. Postal Address – P.O Box 19001 – 00501 Nairobi
 - ii

- iv. Officer to be contacted. – General Manager, Procurement and Logistics,
- v. Email: tenders@kaa.go.ke

PART I - APPLICATION PROCEDURES

SECTION I - INSTRUCTIONS TO APPLICANTS (ITA)

A. General

1 Scope of Application

- 1.1 The name of the Procuring Entity inviting for applications is defined in the **PDS**. The particular type of contract (works, goods or Non-Consulting Services required) and its name and description of the contract(s) and its reference number are defined in the **PDS**. If the scope of contract so defined is in multiple contracts, it will be specified in the **PDS** if prequalification will be based on individual contracts or multiple contracts. The Full scope Services are described in Section V (Scope of Works or goods contract).

- 2 **Source of Funds** to be specified in the PDS, if deemed necessary.

3 Fraud and Corruption

- 3.1 The Government of Kenya requires compliance with its Anti-Corruption laws and its prevailing sanctions policies and procedures.
- 3.2 In further pursuance of this policy, Applicants shall permit and shall cause their agents (where declared or not), subcontractors, sub consultants, service providers, suppliers, and their personnel, to permit the Public Procurement Regulatory Authority (PPRA) to inspect all accounts, records and other documents relating to any initial selection process, prequalification process, tender submission (incase prequalified), proposal submission, and contract performance (in the case of award), and to have them audited by auditors appointed by the PPRA.

4 Collusive practices

- 4.1 The Procuring Entity requires compliance with the provisions of the Competition Act 2010, regarding collusive practices in contracting. Any applicant found to have engaged in collusive conduct shall be disqualified and criminal and/or civil sanctions may be imposed. To this effect, applicants shall be required to complete and sign a Certificate of Independent Tender Determination” annexed to the Form of applicant.

5 Eligible Applicants

- 5.1 Applicants shall meet the eligibility criteria as per this ITA and ITA 5.1 and 5.2. An Applicant may be a firm that is a private entity, a state-owned enterprise or institution subject to ITA 5.9 or any combination of such entities in the form of a joint venture (“JV”) under an existing agreement or with the intent to enter into such an agreement supported by a letter of intent. In the case of a joint venture, all members shall be jointly and severally liable for the execution of the entire Contract in accordance with the Contract terms. The JV shall nominate a Representative who shall have the authority to conduct all business for and on behalf of any and all the members of the JV during the prequalification process, tendering (in the event the JV submits a Tender) and during contract execution (in the event the JV is awarded the Contract). Members of a joint venture may not also make an individual tender, be a subcontractor in a separate tender or be part of another joint venture for the purposes of the same Tender. The maximum number of JV members shall be specified in the PDS.
- 5.2 Public Officers of the Procuring Entity, their Spouses, Child, Parent, Brothers or Sister. Child, Parent, Brother or Sister of a Spouse, their business associates or agents and firms/organizations in

which they have a substantial or controlling interest shall not be eligible to be prequalified. Public Officers with such relatives are also not allowed to participate in any procurement proceedings.

- 5.3 A firm may apply for prequalification both individually, and as part of a joint venture, or participate as a subcontractor. If prequalified, it will not be permitted to tender for the same contract both as an individual firm and as a part of the joint venture or as a subcontractor. However, a firm may participate as a subcontractor in more than one Tender, but only in that capacity. Tenders submitted in violation of this procedure will be rejected.
- 5.4 A firm and any of its affiliates (that directly or indirectly control, are controlled by or are under common control with that firm) may submit its application for prequalification either individually, as joint venture or as a subcontractor among them for the same contract. However, if prequalified, only one prequalified Applicant will be allowed to tender for the. All Tenders submitted in violation of this procedure will be rejected.
- 5.5 An Applicant may have the nationality of any country, subject to the restrictions pursuant to ITA 5.1 and 5.2. An Applicant shall be deemed to have the nationality of a country if the Applicant is constituted, incorporated or registered in and operates in conformity with the provisions of the laws of that country, as evidenced by its articles of incorporation (or equivalent documents of constitution or association) and its registration documents, as the case may be. sub-contractors or suppliers for any part of the Contract including related Non-Consulting Services.
- 5.6 Applicants shall not have a conflict of interest. Applicants shall be considered to have a conflict of interest, if they, or any of their affiliates, participated as a consultant in the preparation of the design or technical specifications or have been hired or proposed to be hired by the Procuring Entity as Engineer for contract implementation of the contract(s) that are the subject of this prequalification. In addition, Applicants may be considered to have a conflict of interest if they have a close business or family relationship with a professional staff of the Procuring Entity who:
 - a are directly or indirectly involved in the preparation of the prequalification Document or Invitation to Tender (ITT), Document or specifications of the Contract, and/or the Tender evaluation process of such Contract; or
 - b would be involved in the implementation or supervision of such Contract, unless the conflict stemming from such relationship has been resolved in a manner acceptable to the Procuring Entity throughout the prequalification, ITT process and execution of the Contract.
- 5.7 An Applicant that has been debarred shall be ineligible to be initially selected for, prequalified for, tender for, propose for, or be awarded a contract during such period of time as the PPRA shall have determined. The list of debarred firms and individuals is available at www.ppra.go.ke
- 5.8 Applicants that are state-owned enterprise or institutions in Kenya may be eligible to prequalify, compete and be awarded a Contract(s) only if they can establish, in a manner accept able to the Procuring Entity, that they (i) are legally and financially autonomous (ii) operate under commercial law, and (iii) are not under supervision of any public entity.
- 5.9 An Applicant shall not be under sanction of debarment from Tendering by the PPRA as the result of the execution of a Tender/Proposal–Securing Declaration.
- 5.10 An Applicant that is a Kenyan firm or citizen shall provide evidence of having fulfilled his/her tax obligations by producing a current tax clearance certificate or tax exemption certificate issued by the Kenya Revenue Authority.

- 5.1.1 An Applicant shall provide any other such documentary evidence of eligibility satisfactory to the Procuring Entity, as the Procuring Entity shall reasonably request.

6 Eligibility

- 6.1 Firms and individuals may be ineligible if they are nationals of ineligible countries as indicated herein. The countries, persons or entities are ineligible if:
- a. As a matter of law or official regulations, Kenya prohibits commercial relations with that country, or
 - b. By an act of compliance with a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations, Kenya prohibits any import of goods or contracting of works or Non- Consulting Services from that country, or any payments to any country, person, or entity in that country.
- 6.2 When the Works, supply of Goods or provision of non-consulting services are implemented a cross jurisdictional boundary (and more than one country is a Procuring Entity, and is involved in the procurement), then exclusion of a firm or individual on the basis of ITA 5.1 (a) above by any country may be applied to that procurement a cross other countries involved, if the Procuring Entities involved in the procurement so agree.
- 6.3 Any goods, works and production processes with characteristics that have been declared by the relevant national environmental protection agency or by other competent authority as harmful to human beings and to the environment shall not be eligible for procurement.

B. Contents of the Prequalification Documents

7 Sections of Prequalification Document

- 7.1 This Prequalification Document consists of parts I and 2 which comprise all the sections indicated below, and which should be read in conjunction with any Addendum issued in accordance with IT A8.

PART I - Prequalification Procedures

- i) Section I- Instructions to Applicants (ITA)
- ii) Section II - Prequalification Data Sheet (PDS)
- iii) Section III - Qualification Criteria and Requirements
- iv) Section IV- Application Forms

PART 2 - Works, Goods, or Non-Consulting Services Requirements

- i) Section VII- Scope of Works, Goods, or Non-Consulting Services
- 7.2 Unless obtained directly from the Procuring Entity, the Procuring Entity accepts no responsibility for the completeness of the document, responses to requests for clarification, the minutes of the pre-Application meeting (if any), or Addenda to the Prequalification Document in accordance with ITA 8. In case of any discrepancies, documents issued directly by the Procuring Entity shall prevail.
- 7.3 The Applicant is expected to examine all instructions, forms, and terms in the Prequalification Document and to furnish with its Application all information or documentation as is required by the Prequalification Document.

8 Clarification of Prequalification Documents, site visit(s) and Pre-Application Meeting

- 8.1 An Applicant requiring any clarification of the Prequalification Document shall contact the Procuring Entity in writing at the Procuring Entity's address indicated in the **PDS**. The Procuring Entity will respond in writing to any request for clarification provided that such request is received no later than fourteen (14) days prior to the deadline for submission of the applications. The Procuring Entity shall forward a copy of its response to all prospective Applicants who have obtained the Prequalification Document directly from the Procuring Entity, including a description of the inquiry but without identifying its source. If so indicated in the **PDS**, the Procuring Entity shall also promptly publish its response at the webpage identified in the **PDS**. Should the Procuring Entity deem it necessary to amend the Prequalification Document as a result of a clarification, it shall do so following the procedure under ITA 8. And in accordance with the provisions of ITA 17.2.
- 8.2 The Applicant, at the Applicant's own responsibility and risk, is encouraged to visit and examine and inspect the Site of the required contracts and obtain all information that may be necessary for preparing the application. The costs of visiting the Site shall be at the Applicant's own expense. The Procuring Entity shall specify in the **PDS** if a pre-application meeting will be held, when and where. The Procuring Entity shall also specify in the **PDS** if a pre-arranged Site visit will be held and when. The Applicant's designated representative is invited to attend a pre- application meeting and a pre-arranged site visit. The purpose of the meetings will be to clarify issues and to answer questions on any matter that may be raised at that stage.
- 8.3 The Applicant is requested to submit any questions in writing, to reach the Procuring Entity not later than the period specified in the **PDS** before the submission date of applications.
- 8.4 Minutes of a pre-arranged site visit and those of the pre-application meeting, if applicable, including the text of the questions asked by Applicants and the responses given, together with any responses prepared after the meeting, will be transmitted promptly to all Applicants who have acquired the prequalification documents. Minutes shall not identify the source of the questions asked.
- 8.5 The Procuring Entity shall also promptly publish anonymized (*no names*) Minutes of the pre-arranged site visit and those of the pre-proposal meeting at the web page identified **in the PDS**. Any modification to the Prequalification Documents that may become necessary as a result of the pre-arranged site visit and those of the pre-application meeting shall be made by the Procuring Entity exclusively through the issue of an Addendum pursuant to PDS 8 and not through the minutes of the pre-application meeting. Non-attendance at the pre- arranged site visit and the pre-tender meeting will not be a cause for disqualification of a Tenderer.

9 Amendment of Prequalification Document

- 9.1 At any time prior to the deadline for submission of Applications, the Procuring Entity may amend the Prequalification Document by issuing an Addendum.
- 9.2 Any Addendum issued shall be part of the Prequalification Document and shall be communicated in writing to all Applicants who have obtained the Prequalification Document from the Procuring Entity. The Procuring Entity shall promptly publish the Addendum at the Procuring Entity's webpage identified in the PDS.
- 9.3 To give Applicants reasonable time to take an Addendum into account in preparing their Applications, the Procuring Entity may, at its discretion, extend the deadline for the submission of Applications in accordance with ITA 17.2.

C. Preparation of Applications

10 Cost of Applications

- 10.1 The Applicant shall bear all costs associated with the preparation and submission of its Application. The Procuring Entity will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the prequalification process.

11 Language of Application

- 11.1 The Application as well as all correspondence and documents relating to the prequalification exchanged by the Applicant and the Procuring Entity, shall be written in English Language. Supporting documents and printed literature that are part of the Application may be in another language, provided they are accompanied by an accurate translation of the relevant passages in the English language, in which case, for purposes of interpretation of the Application, the translation shall govern.

12 Documents Comprising the Application

- 12.1 The Application shall comprise the following:
- a. Application Submission Letter, in accordance with ITA 13.1;
 - b. Eligibility: documentary evidence establishing the Applicant's eligibility, in accordance with ITA 14.1;
 - c. Qualifications: documentary evidence establishing the Applicant's qualifications, in accordance with ITA 15; and
 - d. Any other document required as specified in the PDS.
- 12.2 The Applicant shall furnish information on commissions and gratuities, if any, paid or to be paid to agents or any other party relating to this Application.

13 Application Submission Letter

- 13.1 The Applicant shall complete an Application Submission Letter as provided in Section IV (Application Forms). This Letter must be completed without any alteration to its format.

14 Documents Establishing the Eligibility of the Applicant

- 14.1 To establish its eligibility in accordance with ITA 4, the Applicant shall complete the eligibility declarations in the Application Submission Letter and Forms ELI (eligibility) 1.1 and 1.2, included in Section IV (Application Forms).

15 Documents Establishing the Qualifications of the Applicant

- 15.1 To establish its qualifications to perform the contract(s) in accordance with Section III, Qualification Criteria and Requirements, the Applicant shall provide the information requested in the corresponding Information Sheets included in Section IV (Application Forms).
- 15.2 Wherever an Application Form requires an Applicant to state a monetary amount, Applicants should indicate the Kenya Shilling equivalent using the rate of exchange determined as follows:
- a For construction turnover or financial data required for each Year-Exchange rate prevailing on the last day of the respective calendar year (in which the amounts for that year is to be

converted).

b Value of single Contract-Exchange rate prevailing on the date of the contract.

- 15.3 Exchange rates shall be taken from the publicly available source identified in the PDS. Any error in determining the exchange rates in the Application may be corrected by the Procuring Entity.
- 15.4 Applicants shall be asked to provide, as part of the data for qualification, such information, including details of ownership, as shall be required to determine whether, according to the classification established by the Procuring Entity, a particular contractor or group of contractors qualifies for a margin of preference. Further the information will enable the Procuring Entity identify any actual or potential conflict of interest in relation to the procurement and/or contract management processes, or a possibility of collusion between Applicants, and thereby help to prevent any corrupt influence in relation to the procurement processor contract management.
- 15.5 The purpose of the information described in ITT 6.2 above overrides any claims to confidentiality which an Applicant may have. There can be no circumstances in which it would be justified for an Applicant to keep information relating to its ownership and control confidential where it is tendering to undertake public sector work and receive public sector funds. Thus, confidentiality will not be accepted by the Procuring Entity as a justification for an Applicant's failure to disclose, or failure to provide required information on its ownership and control.
- 15.6 The Applicant shall provide further documentary proof, information or authorizations that the Procuring Entity may request in relation to ownership and control which information on any changes to the information which was provided by the Applicant under ITT 6.3. The obligations to require this information shall continue for the duration of the procurement process and contract performance and after completion of the contract, if any change to the information previously provided may reveal a conflict of interest in relation to the award or management of the contract.
- 15.7 All information provided by the Applicant pursuant to these requirements must be complete, current and accurate as at the date of provision to the Procuring Entity. In submitting the information required pursuant to these requirements, the Applicant shall warrant that the information submitted is complete, current and accurate as at the date of submission to the Procuring Entity.
- 15.8 If an Applicant fails to submit the information required by these requirements, its application will be rejected. Similarly, if the Procuring Entity is unable, after taking reasonable steps, to verify to a reasonable degree the information submitted by an Applicant pursuant to these requirements, then the application will be rejected.
- 15.9 If information submitted by an Applicant pursuant to these requirements, or obtained by the Procuring Entity (whether through its own enquiries, through notification by the public or otherwise), shows any conflict of interest which could materially and improperly benefit the Applicant in relation to the procurement or contract management process, then:
- a. If the procurement process is still ongoing, the Applicant will be disqualified from the procurement process,
 - b. If the contract has been awarded to that Applicant, the contract award will be set aside,
- 15.10 the Applicant will be referred to the relevant law enforcement authorities for investigation of whether the Applicant or any other persons have committed any criminal offence.
- 15.11 If an Applicant submits information pursuant to these requirements that is incomplete, inaccurate or

out-of- date, or attempts to obstruct the verification process, then the consequences ITT 6.7 will ensue unless the Applicant can show to the reasonable satisfaction of the Procuring Entity that any such act was not material, or was due to genuine error which was not attributable to the intentional act, negligence or recklessness of the Applicant.

16 Signing of the Application and Number of Copies

- 16.1 The Applicant shall prepare one original of the documents comprising the Application as described in ITA 11 and clearly mark it "ORIGINAL". The original of the Application shall be typed or written in indelible ink and shall be signed by a person duly authorized to sign on behalf of the Applicant. In case the Applicant is a JV, the Application shall be signed by an authorized representative of the JV on behalf of the JV and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized signatories.
- 16.2 The Applicant shall submit copies of the signed original Application, in the number specified in the PDS, and clearly mark them "COPY". In the event of any discrepancy between the original and the copies, the original shall prevail.

D. Submission of Applications

17 Sealing and Marking of Applications

- 17.1 The Applicant shall enclose the original and the copies of the Application in a sealed envelope that shall:
- a Bear the name and address of the Applicant;
 - b Be addressed to the Procuring Entity, in accordance with ITA 17.1; and
 - c Bear the specific identification of this prequalification process indicated in the PDS 1.1.
- 17.2 The Procuring Entity will accept no responsibility for not processing any envelope that was not identified as required in ITA 16.1 above.

18 Deadline for Submission of Applications

- 18.1 Applicants may either submit their Applications by mail or by hand. Applications shall be received by the Procuring Entity at the address and no later than the deadline indicated in the PDS. When so specified in the PDS, Applicants have the option of submitting their Applications electronically, in accordance with electronic Application submission procedures specified in the **PDS**.
- 18.2 The Procuring Entity may, at its discretion, extend the deadline for the submission of Applications by amending the Prequalification Document in accordance with ITA 8, in which case all rights and obligations of the Procuring Entity and the Applicants subject to the previous deadline shall thereafter be subject to the deadline as extended.

19 Late Applications

- 19.1 The Procuring Entity reserves the right to accept applications received after the deadline for submission of applications, unless otherwise specified in the **PDS**. If late applications will be accepted, they must be received not later than the date specified in the **TDS** after the deadline for submission of applications.

20. Opening of Applications

- 20.1 The Procuring Entity shall open all Applications at the date, time and place specified in the **PDS**. Late Applications shall be treated in accordance with ITA 19.1.
- 20.2 Applications submitted electronically (if permitted pursuant to ITA 17.1) shall be opened in accordance with the procedures specified in the **PDS**.
- 20.2 The Procuring Entity shall prepare a record of the opening of Applications to include, as a minimum, the name of the Applicants. A copy of the record shall be distributed to all Applicants.

E. Procedures for Evaluation of Applications

21 Confidentiality

- 21.1 Information relating to the Applications, their evaluation and results of the prequalification shall not be disclosed to Applicants or any other persons not officially concerned with the prequalification process until the notification of prequalification results is made to all Applicants in accordance with ITA 28.
- 21.2 From the deadline for submission of Applications to the time of notification of the results of the prequalification in accordance with ITA 28, any Applicant that wishes to contact the Procuring Entity on any matter related to the prequalification process may do so only in writing.

22 Clarification of Applications

- 22.1 To assist in the evaluation of Applications, the Procuring Entity may, at its discretion, ask an Applicant for a clarification (including missing documents) of its Application, to be submitted within a stated reasonable period of time. Any request for clarification from the Procuring Entity and all clarifications from the Applicant shall be in writing.
- 22.1 If an Applicant does not provide clarifications and/or documents requested by the date and time set in the Procuring Entity's request for clarification, its Application shall be evaluated based on the information and documents available at the time of evaluation of the Application.

23 Responsiveness of Applications

- 23.1 The Procuring Entity may reject any Application which is not responsive to the requirements of the Prequalification Document. In case the information furnished by the Applicant is incomplete or otherwise requires clarification as per ITA 21.1, and the Applicant fails to provide satisfactory clarification and/or missing information, it may result in disqualification of the Applicant.

24 Margin of Preference

- 24.1 Unless otherwise specified in the **PDS**, a margin of preference shall not apply in the Tendering process resulting from this prequalification.

25 Nominated Subcontractors

- 25.1 Unless otherwise stated in the PDS, the Procuring Entity does not intend to execute any specific elements of the works by sub-contractors selected in advance by the Procuring Entity (so-called "Nominated Subcontractors").
- 25.2 The Applicant shall not propose to subcontract the whole of the Works or Goods. The maximum limit of subcontracting permitted under the contract may be specified by the Procuring Entity in the Tendering Document. The Procuring Entity, in ITA 25.2, may permit the Applicant to propose

subcontractors for certain specialized parts of the contract as indicated there in as (“Specialized Subcontractors”). Applicants planning to use such Specialized Subcontractors shall specify, in the Application Submission Letter, the activity(ies) or parts of the Works proposed to be subcontracted along with details of the proposed subcontractors including their qualification and experience.

F. Evaluation of Applications and Prequalification of Applicants

26 Evaluation of Applications

26.1 The Procuring Entity shall use the factors, methods, criteria, and requirements defined in Section III, Qualification Criteria and Requirements, to evaluate the qualifications of the Applicants, and no other methods, criteria, or requirements shall be used. The Procuring Entity reserves the right to waive min or deviations from the qualification criteria if they do not materially affect the technical capability and financial resources of an Applicant to perform the Contract.

26.2 Subcontractors proposed by the Applicant shall be fully qualified and meet the minimum specific experience criteria as specified for their parts of the proposed contract for Works or Goods or non-consulting services. The subcontractor's qualifications shall not be used by the Applicant to qualify for the Works or Goods or non- consulting services unless their parts of the Works or Goods or non-consulting services were previously designated by the Procuring Entity in the PDS as can be met by Specialized Subcontractors, in which case:

- i) The Specialized Subcontractors shall meet the minimum qualification requirements specified in Section III, and
- ii) the qualifications with respect to specific experience of the Specialized Subcontractor proposed by the Applicant may be added to the qualification of the Applicant for the purpose of the evaluation. Unless the Applicant has been determined prequalified on its own without taking into account the qualification and experience of the proposed specialized sub-contractor, the tender submitted by the Applicant shall include the same specialized sub-contractor failing which, such tender may be rejected unless a change in the specialized sub-contractor was requested by the Applicant and approved by the Procuring Entity subsequent to prequalification but before the tender submission deadline in accordance with ITA 30.

26.3 In case of multiple contracts, Applicants should indicate in their Applications the individual contract or combination of contracts in which they are interested. The Procuring Entity shall prequalify each Applicant for each lot and for a combination of contracts for which the Applicant has thereby indicated its interest and for which the Applicant meets the appropriate aggregate requirements the Eligibility and Qualification Criteria.

26.4 Further, in the case of multiple contracts, the Procuring Entity will prepare the Eligibility and Qualification Criteria Form for items 3.1, 3.2, 4.2(a) and 4.2(b) for each Lot, to be completed by applicants.

26.5 Only the qualifications of the Applicant shall be considered. The qualifications of other firms, including the Applicant's subsidiaries, parent entities, affiliates, subcontractors (other than Specialized Subcontractors in accordance with ITA 25.2 above) or any other firm(s) different from the Applicant shall not be considered.

27 Procuring Entity's Right to Accept or Reject Applications

27.1 The Procuring Entity reserves the right to accept or reject any Application, and to annul the

prequalification process and reject all Applications at any time, without thereby incurring any liability to the Applicants.

28 Prequalification of Applicants

- 28.1 All Applicants whose Applications substantially meet or exceed the specified qualification requirements will be prequalified by the Procuring Entity. The Procuring Entity shall notify all Applicants in writing of the names of those Applicants who have been prequalified or conditionally prequalified. In addition, those Applicants who have been disqualified will be informed separately.
- 28.32 Applicants that have not been prequalified may write to the Procuring Entity to request, in writing, the grounds on which they were disqualified.

28 Invitation to Tender

- 29.1 Promptly after the notification of the results of the prequalification, the Procuring Entity shall invite Tenders from all the Applicants that have been prequalified or conditionally prequalified.
- 28.2 Applicants may be required to provide a Tender Security or a Tender-Securing Declaration acceptable to the Procuring Entity in the form and an amount to be specified in the tendering document.
- 28.3 The successful Applicant shall be required to provide a Performance Security as specified in the tendering document.

29 Changes in Qualifications of Applicants

- 30.1 Any change in the structure or formation of an Applicant after being prequalified in accordance with ITA 27 and invited to tender (including, in the case of a JV, any change in the structure or formation of any member and also including any change in any specialized subcontractor whose qualifications were considered to prequalify the Applicant) shall be subject to the written approval of the Procuring Entity prior to the deadline for submission of Tenders. Such approval shall be denied if (i) a prequalified applicant proposes to associate with a disqualified applicant or in case of a disqualified joint venture, any of its members; (ii) as a consequence of the change, the Applicant no longer substantially meets the qualification criteria set forth in Section III (Qualification Criteria and Requirements); or (iii) in the opinion of the Procuring Entity, the change may result in a substantial reduction in competition. Any such change should be submitted to the Procuring Entity not later than fourteen (14) days after the date of the Invitation to Tender.

31 Procurement Related Complaints and Administrative Review

- 31.1 The procedures for making a Procurement-related Complaint are as specified in the PDS.
- 31.2 A request for administrative review shall be made in the form provided.

SECTION II - PREQUALIFICATION DATA SHEET (PDS)

Reference to ITC Clause	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
A. General	
ITA 1.1	<p>The Procuring Entity is: KENYA AIRPORTS AUTHORITY</p> <p>The identification of the Invitation for Prequalification is: KAA/OT/LEGAL/0071/2024-2025</p> <p>The particular type of contract is on: PREQUALIFICATION OF LAW FIRMS FOR PROVISION OF EXTERNAL LEGAL SERVICES TO KENYA AIRPORTS AUTHORITY</p> <p>The application is for Legal Services</p> <p>Prequalification will be based on Multiple Contracts</p>
ITA 2	The Source of funds shall be Appropriation in Aid (AIA)
ITA 5.2	Maximum number of members in the JV shall be: N/A
B. Contents of the Prequalification Document	
ITA 8.1	<p>For clarification purposes, the Procuring Entity's address is: [Kenya Airports Authority] Attention: [General Manager, Procurement and Logistics,] Physical Address: [Kenya Airports Authority Headquarters complex building, Jomo Kenyatta International Airport, Airport North Road, 2nd Floor, Procurement & Logistics Department] Electronic mail address: [tenders@kaa.go.ke]</p>
ITA 8.2	<p>A pre-application meeting will not be held</p> <p>A pre-arranged Site visit will not be held</p>
ITA 8.3	Questions and requests for clarification made in writing or by email shall reach the Procuring Entity not later than three (3) days prior to tender closing date and time
ITA 8.5	Not applicable
ITT 9.2	Addendum issued shall be published at the website PPIP Portal and www.kaa.go.ke
ITA 8.2	Pre-Application Meeting will not be held: N/A
C. Preparation of Applications	
ITA 12.1 (d)	The Applicant shall submit with its Application, the following additional documents: N/A
ITA 15.2(b)	The source for determining exchange rates is Central Bank of Kenya
ITA 16.2	<p>In addition to the original, the number of copies to be submitted with the Application is: [One]</p>
D. Submission of Applications	
ITA 17.1	<p>The deadline for Application submission is: Date: [30th January, 2025] Time: [1100hrs]</p> <p>For Application submission purposes only, the Procuring Entity's address is: KENYA AIRPORTS AUTHORITY Attention: General Manager, Procurement</p>

	and Logistics Address: Kenya Airports Authority Headquarters complex building, Jomo Kenyatta International Airport, Airport North Road, 2nd Floor, Procurement & Logistics Department Country: Kenya Email address: tenders@kaa.go.ke
ITA 18.1	Late Applications will be returned unopened to the Applicants.
ITA 19.1	The Procuring Entity will not accept late applications.

Reference to ITC Clause	PARTICULARS OF APPENDIX TO INSTRUCTIONS TO TENDERS
A. General	
ITA 20.1	Tenders will be opened online immediately on 30th January, 2025 at 11.00 am at the Conference Room, 2nd Floor, Kenya Airports Authority Headquarters complex building. A virtual link shall be provided to those tenderers who shall submit their tenders online and would wish to participate in the tender opening.
ITA 20.2	N/A
E. Procedures for Evaluation of Applications	
ITA 24.1	A margin of preference <i>shall not</i> apply.
ITA 25.1	N/A
ITA 25.2	N/A
ITA 31.1	An Applicant wishes to make a Procurement-related Complaint, the Applicant should submit its complaint in writing (by the quickest means available, that is either by hand delivery or email), to: The procedures for making a Procurement-related Complaints are detailed in the “Regulations” available from the PPRA Website www.ppra.go.ke or email The procedure for making a procurement –related Complaint re detailed in the “notice of intention to Award the contract” herein and are also available from the PPRA website info@ppra.go.ke or complaints@ppra.go.ke and tenders@kaa.go.ke .

SECTION III - QUALIFICATION CRITERIA AND REQUIREMENTS

1. This section contains all the methods, criteria, and requirements that the Procuring Entity shall use to evaluate Applications, all in one Form “Eligibility and Qualification Criteria”. The information to be provided in relation to each requirement and the definitions of the corresponding terms are included in the Form.
2. The Procuring Entity shall insert one Form for each Lot or Contract in case of multiple contracts.
3. This form is generic and refers to works and construction. In case of Supply of Goods or Non- Consulting Services, the form shall be amended to read Goods or Non- Consulting Services as appropriate.

EVALUATION CRITERIA FOR PREQUALIFICATION PF LEGAL FIRMS

Pre-screening shall be done for all the applications in each category to determine responsiveness namely.

Eligible tenderers MUST provide the following mandatory requirements (for preliminary evaluation). Non-provision of the below, will lead to the tenderer being disqualified from the tender proceedings.

- a) Duly filled and Signed Applicant Information Form
- b) Duly filled and Signed Letter of Application
- c) Written power of attorney authorizing the signatory of the tender to commit the Tenderer
- d) Particulars of the law firm.
- e) To include the Firm’s: Background, Organization Structure, Certificate of Incorporation/Registration from Registrar of Businesses or its equivalent, facilities.
- f) Copy of law firm’s Registration Certificate (LSK)
- g) Copy of law firm’s KRA PIN Certificate OR law firm's PIN Number
- h) Copy of the current and valid Tax Compliance Certificate (TCC) (issued by the Kenya Revenue Authority)
- i) Copy of the Professional Indemnity Cover
- j) Copy/Copies of Certificates of Admission of the Partners and evidence of membership to relevant Professional Bodies (e.g. CI Arb Kenya)
- k) Partners’ Certificates of Good Standing issued by the Law Society of Kenya - 2025
- l) Copies of National Identity Cards of Partners
- m) Evidence of the Advocates’ membership to the Law Society of Kenya and their current practicing certificates or proof of payment for renewal of current certificates (2025)
- n) Curriculum Vitae of the Advocates and support staff
- o) Confidential Business Questionnaire (CBQ)

- p) Sworn Anti-Corruption Affidavit
- q) Duly filled, signed and stamped Integrity Declaration and Anti - Corruption Declaration Commitment Pledge
- r) A signed statement that the bidder is not debarred from participating in public procurement or disbarred from practice
- s) Evidence of the firm's financial position (Audited Accounts or Books of Account where applicable) prepared in accordance with International Financial Reporting Standards and incorporating audit opinions issued in accordance with ICPAK By-Law No. 38.
- t) References
- u) List with full contacts as well as physical addresses of law firm's major clients
- v) Litigation History (against the law firm)
- w) Any other document or item required by the Pre-Qualification Tender Document that is non-financial. (The Law firm shall specify sequentially and in clearly marked sections, such other relevant documents or items it has submitted for purposes of evaluation)
- x) Evidence of the firm's Professional Indemnity as per the preferred category.
- y) Bidders to sequentially serialize their bidding documents from the first to the last page including all the attachments and "BLANK" pages.

NB: Bidders who are not responsive to any of the above requirements will be disqualified and not evaluated further.

Bidders are encouraged to indicate the areas of specialization and/or legal expertise.

TECHNICAL; EVALUATION CRITERIA

To check for technical responsiveness, the evaluation criteria below will be used.

- I. **Evidence and Details of five major clients from government departments and parastatals, financial institutions, private organizations, international companies, showing a summary of the brief, the value of the case, success rate and contact person, address and telephone numbers. (10 Marks)**
 - a) **Category A - law firms:**
 - (i) At least five Letters of Reference from any of the clients with the details of the brief handled.
(2.5 Marks per Letter)
 - b) **Category B - law firms:**
 - (i) At least five Letters of Reference from any of the clients with the details of the brief handled.
(2.5 Marks per Letter)
 - c) **Category C - law firms:**
 - (i) At least five Letters of Reference from any of the clients with the details of the brief handled.
(2.5 Marks per Letter)

d) Category D - law firms:

- (i) At least five Letters of Reference from any of the clients with the details of the brief handled. (2.5 Marks per Letter)

2. Demonstrate ability to perform a given assignment in each of the following fields of practice. Firms are required to provide their proposed methodology and work plan for performing an assignment. (10 Marks)

a) Category A - law firms:

- (i) Instructions issued for a litigation matter – Scope of legal services and arbitration proceedings (complex commercial transactions, infrastructural) (2.5 Marks)
- (ii) Instructions issued for a conveyancing transaction (acquisition of land or preparation & registration of leases and charges and licenses) (2.5 Marks)
- (iii) Instructions issued for a commercial transaction (Concession or PPPs or Transaction Advisory) (2.5 Marks)
- (iv) Instructions issued for corporate governance services (legal and governance audits) (2.5 Marks)

b) Category B - law firms:

- (i) Instructions issued for a litigation matter (per areas in Appendix to IIT Section 6 above – Scope of legal services) and arbitration proceedings (complex commercial transactions, infrastructural) (2.5 Marks)
- (ii) Instructions issued for a conveyancing transaction (acquisition of land or preparation & registration of leases and charges and licenses) (2.5 Marks)
- (iii) Instructions issued for a commercial transaction (Concession or PPPs or Transaction Advisory) (2.5 Marks)
- (iv) Instructions issued for corporate governance services (legal and governance audits) (2.5 Marks)

c) Category C - law firms:

- (i) Instructions issued for a litigation matter (2.5 Marks)
- (ii) Instructions issued for debt collection proceedings (2.5 Marks)
- (iii) Instructions issued for a matter before quasi-judicial body (PPARB, BPRT, Land Acquisition Tribunal, Tax Tribunal) (2.5 Marks)
- (iv) Instructions issued for arbitration proceedings or any Alternative Dispute Resolution proceedings (2.5 Marks) _

d) Category D - law firms:

- (i) Instructions issued for a litigation matter (2.5 Marks)
- (ii) Instructions issued for debt collection proceedings (2.5 Marks)
- (iii) Instructions issued for a matter before quasi-judicial body (PPARB or BPRT, Land Acquisition Tribunal) (2.5 Marks)
- (iv) Instructions issued for arbitration proceedings or any Alternative Dispute Resolution proceedings (2.5 Marks)

3. Evidence/Copies of judicial precedents that they consider to be the best in cases they have handled as follows: (maximum score – 15 marks)

Note: The precedents to be supplied must be relevant to any of the areas of practice being procured. Any confidential document submitted shall be treated in accordance with the confidentiality clause stipulated in this tender document.

a) Category A - law firms:

- (i) A minimum of 3 decisions of the Supreme Court – 3 marks
- (ii) A minimum of 7 decisions of the Court of Appeal where the value/claim amount is more than Kes. 500 Million – 7 marks
- (iii) A minimum of 5 decisions of the High Court of Courts of Equivalent jurisdiction where the value is more than Kes. 500 Million – 5 marks
- (iv) In lieu of one decision of the High Court, an Arbitral Award supplied for a claim of not less than Kes. 500 Million will earn 1 mark.

b) Category B - law firms:

- (i) A minimum of 2 decision of the Supreme Court – 2 marks
- (ii) A minimum of 4 decisions of the Court of Appeal whose value is not less than Kes. 200 Million– 6 Marks
- (iii) A minimum of 7 decisions of the High Court of Courts of Equivalent jurisdiction whose value is not less than Kes. 200 Million – 7 Marks
- (iv) In lieu of one decision of the High Court, an Arbitral Award supplied for a claim of not less than Kes. 200 Million will earn 1 mark.

c) Category C - law firms:

- (i) A minimum of 2 decisions from the Court of Appeal – 4 Marks
- (ii) A minimum of 11 decisions of the High Court of Courts of Equivalent jurisdiction – 11 Marks
- (iii) In lieu of one decision of the High Court, an Arbitral Award supplied for a claim will earn 1 mark.

d) Category D - law firms:

- (i) A minimum of 5 decisions of the High Court of Courts of Equivalent jurisdiction (2 Marks each) **OR** 10 decisions of the Magistrate's Court whose value is not less than Kes. 1,500,000.00 – 1 mark each
- (ii) Five concluded debt collection Proceedings – 1 Mark each

4. Capacity and Composition of the law firm (20 Marks):

a) Category A - law firms:

- (i) 3 Partners and 12 Advocates in total – 20 Marks
- (ii) 3 Partners and less than 12 but not below 10 Advocates in total - 10 Marks
- (iii) 3 Partners and less than 10 but not below 8 Advocates in total - 5 Marks
- (iv) 3 Partners and less than 8 Advocates in Total shall earn no mark

b) Category B - law firms:

- (i) 3 Partners and 10 Advocates in total – 20 Marks
- (ii) 3 Partners and less than 10 but not below 8 Advocates in total - 10 Marks
- (iii) 3 Partners and less than 8 but not below 5 Advocates in total - 5 Marks
- (iv) 3 Partners but less than 5 Advocates in total shall earn no mark

c) Category C - law firms:

- (v) 2 Partners and 6 Advocates in total – 20 Marks
- (vi) 2 Partners and less than 6 but not less than 4 Advocates in total - 10 Marks
- (vii) 2 Partners and 4 Advocates in total - 5 Marks
- (viii) 2 Partners and less than 4 Advocates in total shall earn no mark.

d) Category D - law firms:

- (i) Partnership of 2 Advocates and 2 Associates **or** a Sole Proprietor and three Sole Associates – 20 Marks
- (ii) Partnership of 2 Advocates and 1 Associate **or** a Sole Proprietor and two Associates – 10 Marks
- (iii) Partnership of 2 Advocates **or** a Sole Proprietor and one Associate – 5 Marks

5. Partners' Profile (10 Marks):

Note: Any law firm bidding for a specific category and does not meet the criteria, shall not have their bids evaluated under any other category.

a) Category A - law firms:

- (i) 3 Partners each with a minimum of 20 years' post admission practice experience – 10 Marks
- (ii) 3 Partners and any of them with less than 20 years' post admission practice experience will earn no marks.

b) Category B - law firms:

- (iii) 3 Partners each with a minimum of 15 years' post admission practice experience – 10 Marks
- (iv) 3 Partners and any of them with less than 15 years' post admission experience will earn no marks.

c) Category C - law firms:

- (i) 2 Partners each with a minimum of 8 years' post admission practice experience – 10 Marks
- (ii) 2 Partners and any of them with less than 8 years' post admission experience will earn no marks.

d) Category D - law firms:

- (i) Sole Proprietor or Advocates in the Partnership (minimum of 2 Advocates) with at least 2 years' post admission experience – 10 Marks
- (ii) Sole Proprietor or Advocates in the Partnership (minimum of 2 Advocates) with less than 2 years' post admission experience – 0 Marks

6. The law firm's facilities, systems and adequacy of support staff (20 Marks)

(a) Category A

- (i) Description and Evidence of presence of a well-stocked library facility (Firms can provide a catalogue of books owned) – 5 marks
- (ii) Evidence of adequacy of modern computer and IT Network System, filing and bring-up system – 5 marks
- (iii) Evidence of Adequacy of Support Staff (Firms can provide profiles of and/or CVs of the support staff) – 10 marks as follows:
 - a. One Qualified Accountant – 1 Mark
 - b. Two qualified Court Clerks – 2 Marks
 - c. Two Qualified Conveyancing Clerks – 2 Marks
 - d. Four Secretaries – 4 Marks
 - e. One Office Messenger – 1 Mark

(b) Category B

- (i) Description and Evidence of presence of a well-stocked library facility (Firms can provide a catalogue of books owned) – 5 marks
- (ii) Evidence of adequacy of modern computer and IT Network System, filing and bring-up system – 5 marks
- (iii) Evidence of Adequacy of Support Staff (Firms can provide profiles of and/or CVs of the support staff) – 10 marks as follows:
 - a. One Qualified Accountant – 1 Mark
 - b. Two qualified Court Clerks – 2 Marks
 - c. Two Qualified Conveyancing Clerks – 2 Marks
 - d. Two Secretaries – 4 Marks
 - e. One Office Messenger – 1 Mark

(c) Category C

- (i) Evidence of adequacy of modern computer facilities or an IT Network System – 5 marks
- (ii) Evidence of a well-structured office with a practicable filing system (including a description of the bring-up system that the firm uses) – 3 Marks
- (iii) Evidence of Adequacy of Support Staff (Firms can provide profiles of and/or CVs of the support staff) – 12 marks as follows:
 - a. Two qualified Court Clerks – 4 Marks
 - b. Two Qualified Conveyancing Clerks – 4 Marks
 - c. Two Secretaries – 3 Marks
 - d. One Office Messenger – 1 Mark

(d) Category D

- (i) Evidence of adequacy of modern computer facilities or an IT Network System – 6 Marks
- (ii) Evidence of a well-structured office with a practicable filing system (including a description of the bring-up system that the firm uses) – 6 Marks
- (iii) Evidence of Adequacy of Support Staff (Firms can provide profiles of and/or CVs of the support staff) – 8 marks as follows:
 - a. One Qualified Court Clerk – 2 Marks
 - b. One Qualified Conveyancing Clerk – 2 Marks
 - c. One Secretary – 2 Marks
 - d. One Office Messenger – 2 Marks

7. Audited Accounts: (15 Marks)

Categories A, B and C

Law firms to attach certified copies of audited accounts for the consulting firm for the past three years 2024, 2023 and 2022 or 2021, 2020 and 2019; duly certified by a CPA Auditor. Tenderer's financial position and operational performance from the analysis of Certified Audited Accounts for the last three Years.

- Providing accounts for the three years – 1 Mark for each year
- Liquidity ratios $CA/CL \geq 1:1$ = 4 marks
 $CA/CL \geq 0.5:1$ = 3 marks
 $CA/CL < 0.5$ = 2 marks
- Gearing ratios not more than 50% = 4 marks
50% - 99% = 3 marks
100% and above = 2 mark
- Profitability ratios 10% and above = 4 marks
5% - 9% = 3 marks
Below 5% = 2 mark

Category D

- One (1) Year books of Account for the years between 2022-2024 -15 marks

Only bidders who successfully pass the preliminary evaluation and score a minimum of 70 points out of 85 will be considered successful and prequalified for providing legal services to Kenya Airports Authority for the financial years 2024 – 2027.

SECTION IV- APPLICATION FORMS

I. Application Submission Letter

Date:..... [insert day, month, and year]
ITT No. and title:.....[insert ITT number and title]
To:..... [insert full name of Procuring Entity] We, the undersigned, apply to be prequalified for the referenced ITT and declare that:

a) No reservations: We have examined and have no reservations to the Prequalification Document, including Addendum(s) No(s), issued in accordance with ITA 8: [insert the number and issuing date of each addendum].

b) No conflict of interest: We have no conflict of interest in accordance with ITA 5.7;

c) Eligibility: We (and our subcontractors) meet the eligibility requirements as stated ITA 5, we have not been suspended by the Procuring Entity based on execution of a Tender/Proposal-Securing Declaration in accordance with ITA 5.8; Suspension and Debarment: We, along with any of our subcontractors, suppliers, consultants, manufacturers, or service providers for any part of the contract, are not subject to, and not controlled by any entity or individual that is subject to, a temporary suspension or a debarment imposed by the PPRA. Further, we are not ineligible under the Kenya laws or official regulations or pursuant to a decision of the United Nations Security Council;
State-owned enterprise or institution: [select the appropriate option and delete the other] [We are not a state-owned enterprise or institution] / [We are a state-owned enterprise or institution but meet the requirements of ITA5.9];

f) Subcontractors and Specialized Subcontractors: We, in accordance with ITA 24.2 and 25.2, plan to subcontract the following key activities and/or parts of the works or supply contracts:..... [Insert any of the key activities identified in Section III-4.2 (a)or(b) or 4.3(a) or (b) which the Procuring Entity has permitted under the Prequalification Document and which the Applicant intends to subcontract along with complete details of the Specialized Subcontractors, their qualification and experience]

(g) Commissions, gratuities, fees: We declare that the following commissions, gratuities, or fees have been paid or are to be paid with respect to the prequalification process, the corresponding Tendering process or execution of the Contract:

<u>Name of Recipient</u> [insert full name for each occurrence]	<u>Address</u> [insert street/ number/city/country]	<u>Reason</u> [indicate reason]	<u>Amount</u> [specify amount currency, value, exchange rate and KENYA SHILLING equivalent]
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

[If no payments are made or promised, add the following statement: “No commissions or gratuities have been or are to be paid by us to agents or any third party relating to this Application] Not bound to accept: We understand that you may cancel the prequalification process at any time and thatyouareneitherboundtoacceptanyApplicationthatyoumayreceiveortoinvite the prequalified Applicants to Tender for the contract subject of this Prequalification process, without incurring any liability to the Applicants, in accordance with ITA 26.1.

(h) True and correct: All information, statements and description contained in the Application are in all respect true, correct and complete to the best of our knowledge and belief. Signed.....[insert signature(s) of an authorized representative(s) of the Applicant]
Name.....[insert full name of person signing the Application]
In the capacity of[insert capacity of person signing the Application]
Duly authorized to sign the Application for and on behalf of: Applicant's Name..... [insert full name of Applicant or the name of the JV]
Address..... [insert street number/town or city/country address]
Dated on[insert day number] day of [insert month], [insert year]

2. Form ELI -I.I - Applicant Information Form

Date:.....[insert day, month, year]

ITT No. and title:.....[insert ITT number and title]

Page.....[insert page number] of [insert total number] pages

Applicant's name [insert full name]
In case of Joint Venture (JV), name of each member: [insert full name of each member in JV]
Applicant's actual or intended country of registration: [indicate country of Constitution]
Applicant's actual or intended year of incorporation: [indicate year of Constitution]
Applicant's legal address [in country of registration]: [insert street/ number/ town or city/ country]
Applicant's authorized representative information Name: [insert full name] Address: [insert street/ number/ town or city/ country] Telephone/Fax numbers: [insert telephone/fax numbers, including country and city codes] E-mail address: [indicate e-mail address]
1. Attached are copies of original documents of <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or documents of registration of the legal entity named above, in accordance with ITA 5.6. <input type="checkbox"/> In case of JV, letter of intent to form JV or JV agreement, in accordance with ITA 5.3. <input type="checkbox"/> In case of state-owned enterprise or institution, in accordance with ITA 5.9 documents establishing: Legal and financial autonomy Operation under commercial law Establishing that the Applicant is not under supervision of the Procuring Entity 2. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

3. **Form ELI-I.2 - Applicant's JV Information Form – N/A**

[The following form is additional to Form ELI–I.1., and shall be completed to provide information relating to each JV member (incase the Applicant is a JV) as well as any Specialized Subcontractor proposed to be used by the Applicant for any part of the Contract resulting from this prequalification]

Date:.....*[insert day, month, year]*

ITT No. and title: *[insert ITT number and title]* Page.....*[insert page number]* of *[insert total number]* pages

Applicant name: <i>[insert full name]</i>
Applicant's JV Member's name: <i>[insert full name of Applicant's JV Member]</i>
Applicant's JV Member's country of registration: <i>[indicate country of registration]</i>
Applicant JV Member's year of constitution: <i>[indicate year of constitution]</i>
Applicant JV Member's legal address in country of constitution: <i>[insert street/ number/ town or city/ country]</i>
Applicant JV Member's authorized representative information Name: <i>[insert full name]</i> Address: <i>[insert street/ number/ town or city/ country]</i> Telephone/Fax numbers: <i>[insert telephone/fax numbers, including country and city codes]</i> E-mail address: <i>[indicate e-mail address]</i>
1. Attached are copies of original documents of <input type="checkbox"/> Articles of Incorporation (or equivalent documents of constitution or association), and/or registration documents of the legal entity named above, in accordance with ITA 5.6 <input type="checkbox"/> In case of a state-owned enterprise or institution, documents establishing legal and financial autonomy, operation in accordance with commercial law, and they are not under the supervision of the Procuring Entity, in accordance with ITA 5.9. 2. Included are the organizational chart, a list of Board of Directors, and the beneficial ownership.

4. **Form CON 2 - Historical Contract Non-Performance, and Pending Litigation and Litigation History**

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: [insert full name]

Date: [insert day, month, year]

Joint Venture Member's Name: [insert full name]

ITT No. and title: [insert ITT number and title]

Page [insert page number] of [insert total number] pages

Non-Performed Contracts in accordance with Section III, Qualification Criteria and Requirements			
<input type="checkbox"/> Contract non-performance did not occur since 1 st January [insert year] specified in Section III, Qualification Criteria and Requirements, Sub-Factor 2.1.			
<input type="checkbox"/> Contract(s) not performed since 1 st January [insert year] specified in Section III, Qualification Criteria and Requirements, requirement 2.1			
Year	Non-performed portion of contract	Contract Identification	Total Contract Amount (current value, currency, exchange rate and KENYA SHILLING equivalent)
[insert year]	[insert amount and percentage]	Contract Identification: [indicate complete contract name/ number, and any other identification] Name of Procuring Entity: [insert full name] Address of Procuring Entity: [insert street/city/country] Reason(s) for nonperformance: [indicate main reason(s)]	[insert amount]
Pending Litigation, in accordance with Section III, Qualification Criteria and Requirements			
<input type="checkbox"/> No pending litigation in accordance with Section III, Qualification Criteria and Requirements, Sub-Factor 2.3.			
<input type="checkbox"/> Pending litigation in accordance with Section III, Qualification Criteria and Requirements, Sub-Factor 2.3 as indicated below.			
Year of dispute	Amount in dispute (currency)	Contract Identification	Total Contract Amount (currency), KSHS Equivalent (exchange rate)
insert year]	[insert amount]	Contract Identification: [indicate complete contract name, number, and any other identification] Name of Procuring Entity: [insert full name] Address of Procuring Entity: [insert street/city/country] Matter in dispute: [indicate main issues in dispute] Party who initiated the dispute: [indicate "Procuring Entity" or "Contractor"] Status of dispute: [Indicate if it is being treated by the Adjudicator, under Arbitration or being dealt with by the Judiciary]	[insert amount]
Litigation History in accordance with Section III, Qualification Criteria and Requirements			

<input type="checkbox"/> No Litigation History in accordance with Section III, Qualification Criteria and Requirements, Sub-Factor 2.4. <input type="checkbox"/> Litigation History in accordance with Section III, Qualification Criteria and Requirements, Sub-Factor 2.4 as indicated below.			
Year of award	Outcome as percentage of Net Worth	Contract Identification	Total Contract Amount (currency), KSHS Equivalent (exchange rate)

<i>[insert year]</i>	<i>[insert percentage]</i>	Contract Identification: <i>[indicate complete contract name, number, and any other identification]</i> Name of Procuring Entity: <i>[insert full name]</i> Address of Procuring Entity: <i>[insert street/city/country]</i> Matter in dispute: <i>[indicate main issues in dispute]</i> Party who initiated the dispute: <i>[indicate "Procuring Entity" or "Contractor"]</i> Reason(s) for Litigation and award decision <i>[indicate main reason(s)]</i>	<i>[insert amount]</i>
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5. Form FIN – 3.1 - Financial Situation and Performance

Financial Situation and Performance

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: [insert full name]

Date:..... [insert day, month, year]

Joint Venture Member Name: [insert full name]

ITT No. and title:..... [insert ITT number and title]

Page. [insert page number] of [insert total number] pages

I. Financial data

Type of Financial information in (currency)	Historic information for previous _[insert number] years, [insert in words] (amount in currency, currency, exchange rate*, KSHS equivalent)				
	Year 1	Year 2	Year 3	Year4	Year 5
Statement of Financial Position (Information from Balance Sheet)					
Total Assets (TA)					
Total Liabilities (TL)					
Total Equity/Net Worth (NW)					
Current Assets (CA)					
Current Liabilities (CL)					
Working Capital (WC)					
Information from Income Statement					
Total Revenue (TR)					
Profits Before Taxes (PBT)					
Cash Flow Information					
Cash Flow from Operating Activities					

* Refer ITA 14 for the exchange rate

5.2 Sources of Finance

[The following table shall be filled in for the Applicant and all parties combined in case of a Joint Venture]

Specify sources of finance to meet the cash flow requirements on works currently in progress and for future contract commitments.

No.	Source of finance	Amount (Kenya shilling equivalent)
1		
2		
3		

5.3 Financial documents

The Applicant and its parties shall provide copies of financial statements **for two preceding** years pursuant Section III, Qualifications Criteria and Requirements, Sub-factor 3.1. The financial statements shall:

- a) reflect the financial situation of the Applicant or in case of JV member, and not an affiliated entity (such as parent company or group member).
- b) Be independently audited or certified in accordance with local legislation.
- c) Be complete, including all notes to the financial statements.
- d) Correspond to accounting periods already completed and audited.

☐ Attached are copies of financial statements¹ for the [number] years required above; and complying with the requirements

¹ If the most recent set of financial statements is for a period earlier than 12 months from the date of Application, the reason for this should be justified.

6 Form FIN - 3.2 - Average Annual Construction or Supply Contracts Turnover – N/A

[The following table shall be filled in for the Applicant and for each member of a Joint Venture]

Applicant's Name: *[insert full name]*

Date: *[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

ITT No. and title: *[insert ITT number and title]*

Page..... *[insert page number]* of..... *[insert total number]* pages Table A (Complete if Contractor)

Annual turnover data (construction only)			
Year	Amount Currency	Exchange rate*	KSHS equivalent
<i>[indicate calendar year]</i>	<i>[insert amount and indicate currency]</i>		
		Average Annual Construction Turnover **	

* Refer ITA 14 for date and source of exchange rate.

** Total Kenya shilling equivalent for all years divided by the total number of years. See Section III, Qualification Criteria and Requirements, 3.2.

Table B (Complete if Supplier)

Annual turnover data (Supply contracts)			
Year	Amount Currency	Exchange rate*	KSHS equivalent
<i>[indicate calendar year]</i>	<i>[insert amount and indicate currency]</i>		
		Average Annual Construction Turnover **	

Refer ITA 15 for date and source of exchange rate.

** Total Kenya shilling equivalent for all years divided by the total number of years. See Section III, Qualification Criteria and Requirements, 3.2.

7 Form EXP - 4.1 - General Construction or Supply or service Contract Experience
(Select one)-
N/A

[The following table shall be filled in for the Applicant and in the case of a JV Applicant, each Member]
 Applicant's Name: *[insert full name]*

Date:.....*[insert day, month, year]*

Joint Venture Member Name:.....*[insert full name]*

ITT No. and title..... *[insert ITT number and title]*

Page*[insert page number]* of *[insert total number]* pages

[Identify contracts that demonstrate continuous construction work over the past [number] years pursuant to Section III, Qualification Criteria and Requirements, Sub-Factor 4.1. List contracts chronologically, according to their commencement (starting) dates.]

Starting Year	Ending Year	Contract Identification	Role of Applicant
<i>[indicate year]</i>	<i>[indicate year]</i>	Contract name: <i>[insert full name]</i> Brief Description of the Works performed by the Applicant: <i>[describe works performed briefly]</i> Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and KENYA SHILLING equivalent*]</i> Name of Procuring Entity: <i>[indicate full name]</i> Address: <i>[indicate street/number/town or city/country]</i>	<i>[insert "Prime Contractor" or "JV Member" or "Sub-contractor" or "Management Contractor"]</i>
		Contract name: <i>[insert full name]</i> Brief Description of the Works performed by the Applicant: <i>[describe works performed briefly]</i> Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and KENYA SHILLING equivalent*]</i> Name of Procuring Entity: <i>[indicate full name]</i> Address: <i>[indicate street/number/town or city/country]</i>	<i>[insert "Prime Contractor" or "JV Member" or "Sub-contractor" or "Management Contractor"]</i>
		Contract name: <i>[insert full name]</i> Brief Description of the Works performed by the Applicant: <i>[describe works performed briefly]</i> Amount of contract: <i>[insert amount in currency, mention currency used, exchange rate and Kenya shillings equivalent*]</i> Name of Procuring Entity: <i>[indicate full name]</i> Address: <i>[indicate street/number/town or city/country]</i>	<i>[insert "Prime Contractor" or "JV Member" or "Sub-contractor" or "Management Contractor"]</i>

* Refer ITA 15 for date and source of exchange rate.

8 Form EXP - 4.2(a) - Specific Construction and Contract Management Experience or Supply or service Contract Experience (Select one)

[The following table shall be filled in for contracts performed by the Applicant, each member of a Joint Venture, and Specialized Sub-contractors]

Applicant's Name:..... *[insert full name]*

Date:.....*[insert day, month, year]*

Joint Venture Member Name: *[insert full name]*

ITT No. and title:.....*[insert ITT number and title]*

Page..... *[insert page number]* of*[insert total number]* pages

Similar Contract No. <i>[insert number] of [insert number of similar contracts required]</i>	Information			
Contract Identification	<i>[insert contract name and number, if applicable]</i>			
Award date	<i>[insert day, month, year, e.g., 15 June, 2015]</i>			
Completion date	<i>[insert day, month, year, e.g., 03 October, 2017]</i>			
Role in Contract <i>[check the appropriate box]</i>	Prime Contractor <input type="checkbox"/>	Member in JV <input type="checkbox"/>	Management Contractor <input type="checkbox"/>	Sub-contractor or <input type="checkbox"/>
Total Contract Amount	<i>[insert total contract amount in local currency]</i>		KENYA SHILLING <i>[insert Exchange rate and total contract amount in KENYA SHILLING equivalent] *</i>	
If member in a JV or sub-contractor, specify share in value in total Contract amount and roles and responsibilities	<i>[insert a percentage amount]</i>	<i>[insert total contract amount in local currency]</i>	<i>[insert exchange rate and total contract amount in KENYA SHILLING equivalent] *</i>	
	<i>[insert roles and responsibilities]</i>			
Procuring Entity's Name:	<i>[insert full name]</i>			
Address:	<i>[indicate street / number / town or city / country]</i>			
Telephone/fax number	<i>[insert telephone/fax numbers, including country and city area codes]</i>			
E-mail:	<i>[insert e-mail address, if available]</i>			

9 Form EXP - 4.2(a) (cont.) - Specific Construction and/or Contract Management Experience (cont.) – N/A

Similar Contract No. <i>[insert number] of [insert number of similar contracts required]</i>	Information
Description of the similarity in accordance with Sub-Factor 4.2(a) of Section III:	
1. Amount	<i>[insert amount in local currency, exchange rate, KENYA SHILLING in words and in Figures]</i>
2. Physical size of required works items	<i>[insert physical size of items]</i>
3. Complexity	<i>[insert description of complexity]</i>
4. Methods/Technology	<i>[insert specific aspects of the methods/technology involved in the contract]</i>
5. Construction rate for key activities	<i>[insert rates and items]</i>
6. Other Characteristics	<i>[insert other characteristics as described in Section VII, Scope of Works]</i>

10 Form EXP - 4.2(b) - Experience service contract in Key Activities (select one)

Applicant's Name:[insert full name]

Date:.....[insert day, month, year]

Applicant's JV Member's Name:[insert full name]

Sub-contractor's Name(as per ITA 24.2 and 24.3): [insert full name]

ITT No. and title:.....[insert ITT number and title]

Page.....[insert page number] of.....[insert total number] pages

All Sub-contractors for key activities must complete the information in this form as per ITA 24.2 and 24.3 and Section III, Qualification Criteria and Requirements, 4.2.

- Key Activity No. One: [insert brief description of the Activity, emphasizing its specificity]
Total Quantity of Activity under the contract: _____

	Information			
Contract Identification	[insert contract name and number, if applicable]			
Award date	[insert day, month, year, e.g., 15 June, 2015]			
Completion date	[insert day, month, year, e.g., 03 October, 2017]			
Role in Contract [check the appropriate box]	Prime Contractor <input type="checkbox"/>	Member in JV <input type="checkbox"/>	Management Contractor <input type="checkbox"/>	Sub-contractor <input type="checkbox"/>
Total Contract Amount	[insert total contract amount in contract currency(ies)]		KENYA SHILLING [insert exchange rate and total contract amount in KENYA SHILLING equivalent]	
Quantity (Volume, number or rate of production, as applicable) performed under the contract per year or part of the year [Insert extent of participation indicating actual quantity of key activity successfully completed in the role performed]	Total quantity in the contract (i)	Percentage participation (ii)		Actual Quantity Performed (i) × (ii)
Year 1				
Year 2				
Year 3				
Year 4				
Procuring Entity's Name:	[insert full name]			

Address: Telephone/fax number E-mail:	<i>[indicate street / number / town or city / country]</i> <i>[insert telephone/fax numbers, including country and city area codes]</i> <i>[insert e-mail address, if available]</i>
---	--

2. Activity No. Two

3.

	Information
Description of the key activities in accordance with Sub-Factor 4.2(b) of Section III:	
	<i>[insert response to inquiry indicated in left column]</i>

SELF DECLARATION FORMS

11.SELF DECLARATION THAT THE PERSON /TENDERER IS NOT DEBARRED IN THE
MATTER OF THE PUBLIC PROCUREMENT AND ASSET DISPOSAL ACT 2015.

I, of Post Office Box being a resident of
..... in the Republic of do hereby make a statement as follows: -

1. THAT I am the Company Secretary/ Chief Executive/ Managing Director/ Principal Officer/ Director of
..... (*insert name of the Company*) who is a Bidder in respect of Tender No.
**KAA/OT/LEGAL/0071/2024-2025PREQUALIFICATION OF LAW FIRMS FOR PROVISION OF
EXTERNAL LEGAL SERVICES TO KENYA AIRPORTS AUTHORITY** and duly authorized and competent
to make this statement.

2. THAT the afore said Bidder, its Directors and subcontractors have not been debarred from
participating in procurement proceeding under Part IV of the Act.

3. THAT what is deponed to here in above is true to the best of my knowledge, information and belief.

.....
(Title)

.....
(Signature)

.....
(Date)

Bidder's Official Stamp

12. SELF DECLARATION THAT THE PERSON/TENDERER WILL NOT ENGAGE IN ANY CORRUPT OR FRAUDULENT PRACTICE.

I,of P. O. Box.....being a resident of
.....in the Republic of..... do hereby make a statement as follows: -

- 1. THAT I am the Chief Executive/ Managing Director/ Principal Officer/ Director of.....
..... (insert name of the Company) who is a Bidder in respect of Tender No.
**KAA/OT/LEGAL/0071/2024-2025PREQUALIFICATION OF LAW FIRMS FOR PROVISION OF
EXTERNAL LEGAL SERVICES TO KENYA AIRPORTS AUTHORITY** and duly authorized and competent
to make this statement.
- 2. THAT the afore said Bidder, its servants and/ or agents/ subcontractors will not engage in any corrupt
or fraudulent practice and has not been requested to pay any inducement to any member of the
Board, Management, Staff and/or employees and/or agents of (insert name of the
Procuring entity) which is the procuring entity.
- 3. THAT the aforesaid Bidder, its servants and/ or agents/ subcontractor shave not offered any
inducement to any member of the Board, Management, Staff and/ or employees and/ or
agents of
..... (name of the procuring entity).
- 4. THAT the aforesaid Bidder will not engage/ has not engaged in any corrosive practice with
other bidders participating in the subject tender.
- 5. THAT what is deponed to here in above is true to the best of my knowledge information and
belief.

.....
(Title) (Signature) (Date)

Bidder's Official Stamp

13. DECLARATION AND COMMITMENT TO THE CODE OF ETHICS

I,(person) on behalf of
(Name of the Business/ Company/ Firm) declare that I have read and fully
understood the contents of the Public Procurement & Asset Disposal Act, 2015, Regulations and the Code of
Ethics for persons participating in Public Procurement and Asset Disposal and my responsibilities under the
Code.

I do hereby commit to abide by the provisions of the Code of Ethics for persons participating in Public
Procurement and Asset Disposal.

Name of Authorized signatory.....

Sign.....

Position.....

Office address.....Telephone.....

E-mail.....

Name of the Firm/Company.....

Date.....

(Company Seal/ Rubber Stamp where applicable)

Witness Name.....

Sign.....

Date.....

14. **CONFIDENTIAL PRE-QUALIFICATION BUSINESS QUESTIONNAIRE FORM**

You are requested to give the particulars indicated in Part 1; either Part 2(a), 2(b) or 2 (c) whichever applies to your type of business; and part 3.

You are advised that it is a serious offence to give false information on this form.

Part 1 – General	
1.1	Business Name.....
1.2	Location of Business Premises.....
1.3	Plot No.....Street/Road..... Postal Address..... Tel Nos.....Fax..... Email.....
1.4	Nature of Business.....
1.5	Registration Certificate No.....
1.6	Maximum Value of Business which you can handle at any one time Kshs.....
1.7	Name of Your Bankers.....Branch.....

Part 2 (a) – Sole Proprietor	
2a.1	Your Name in Full..... Age.....
2a.2	Nationality.....Country of Origin..... Citizenship Details.....

Part 2 (b) – Partnership																												
2b.1 Given details of Partners as follows:																												
2b.2	<table><thead><tr><th><u>Name</u></th><th><u>Nationality</u></th><th><u>Citizenship Details</u></th></tr></thead><tbody><tr><td><u>Shares</u></td><td></td><td></td></tr><tr><td>(1)</td><td>.....</td><td>.....</td></tr><tr><td>(2)</td><td>.....</td><td>.....</td></tr><tr><td>(3)</td><td>.....</td><td>.....</td></tr><tr><td>(4)</td><td>.....</td><td>.....</td></tr><tr><td>(5)</td><td>.....</td><td>.....</td></tr><tr><td>(6)</td><td>.....</td><td>.....</td></tr><tr><td>(7)</td><td>.....</td><td>.....</td></tr></tbody></table>	<u>Name</u>	<u>Nationality</u>	<u>Citizenship Details</u>	<u>Shares</u>			(1)	(2)	(3)	(4)	(5)	(6)	(7)
<u>Name</u>	<u>Nationality</u>	<u>Citizenship Details</u>																										
<u>Shares</u>																												
(1)																										
(2)																										
(3)																										
(4)																										
(5)																										
(6)																										
(7)																										

(8)

Part 2 (c) – Registered Company

2c.1 Private or Public.....

2c.2 State the Nominal and Issued Capital of Company

Nominal Kshs.....

Issued Kshs.....

2c.3 Given details of all Directors as follows:

Name Nationality Citizenship Details

Shares

(1)

.....

(2)

.....

(3)

.....

(4)

.....

(5)

.....

Part 3 – Eligibility Status

1.1 Are you related to an Employee, Committee Member or Board Member of

KENYA AIRPORTS AUTHORITY? Yes_____

No_____

1.2 If answer in 3.1 is YES give the relationship

.....

.....

.....

.....

1.3 Does an Employee, Committee Member, Board Member of Kenya Airports Authority sit in the Board of Directors or Management of your Organization, Subsidiaries or Joint Venture? Yes_____ or No_____

1.4 If answer in 3.3 above is YES give details.

.....

.....
.....
.....
.....
.....

1.5 Has your law firm been involved in the past directly or indirectly with a firm or any of its affiliates that have been engaged by Kenya Airports Authority to provide consulting services for preparation of provision of legal services documents to be used for procurement of legal services under this invitation?

Yes_____ No_____

1.6 If answer in 3.5 is YES give details.

.....
.....
.....
.....
.....
.....

1.7 Are you under a declaration of ineligibility for corrupt and fraudulent practices? Yes_____ or No_____

1.8 If answer in 3.7 above is YES give details.

.....
.....
.....
.....
.....
.....

1.9 Have you offered or given anything of value to influence the procurement process? Yes_____

No_____

1.10 If answer in 3.9 above is **YES** give details.

.....
.....
.....

I/We DECLARE that the information given on this form is correct to the best of my/our knowledge and belief and that I/We give the Procuring Entity authority to seek any other references concerning my/our law firm from whatever sources deemed relevant e.g. The Law Society of Kenya, Ethics and Integrity Commission, and other State Agencies, Company Registrar’s office, Bankers etc.

Date.....Signature of Candidate.....

If a Kenyan Citizen, indicate under “Citizenship Details” whether by Birth, Naturalization or registration.

AFFIDAVIT FORM

REPUBLIC OF KENYA

**IN THE MATTER OF OATHS AND STATUTORY DECLARATION ACT CHAPTER 15 OF
THE LAWS OF KENYA**

I,of P. O. Box.....being a resident of.....in the
Republic of Kenya do hereby make oath and state as follows:-

1. **THAT** I am the.....(Managing Partner/Principal Officer/Senior
Partner) of.....(Name of the Law Firm) which is a candidate in respect of
Tender Number.....to render legal services to KENYA AIRPORTS
AUTHORITY and duly authorized and competent to make this Affidavit.

2. **THAT** the aforesaid candidate has not been requested to provide any inducement to
any member of the Board, Management, Staff and/or employees and/or agents of KENYA
AIRPORTS AUTHORITY, which is the procuring entity

3. **THAT** the aforesaid candidate, its servant(s) and/or agent(s) have not been offered
and will not offer any inducement to any member of the Board, Management, Staff and/or
employee(s) and/or agent(s) of KENYA AIRPORTS AUTHORITY.

4. **THAT** the aforesaid candidate, its servant(s) and/or agent(s) has not been debarred
from any procurement process.

5. THAT what is deposed to hereinabove is true to the best of my knowledge information
and belief.

SWORN at.....)

by the said)

))

On thisday of..... 20.....)

DEPONENT

)

BEFORE ME)

)

COMMISSIONER OF OATHS

PART 2 – SERVICES REQUIREMENTS

SECTION V - SCOPE OF SERVICES

The KENYA AIRPORTS AUTHORITY hereinafter referred to as the “Procuring Entity” intends to prequalify law firms for the **FOR THE PROVISION OF LEGAL SERVICES TO KENYA AIRPORTS AUTHORITY:**

- (i) To be listed on its Panel for the three (3) year period between July 2025 and June 2028 or as may be extended.
- (ii) To offer a myriad of legal and associated consultancy services in order to build in-house capacity.

Successful law firms shall provide the Services in accordance with this tender and the ensuing Service Level Agreement (SLA) as may be entered between the law firm and the Procuring Entity.

The Procuring Entity shall pre-qualify firms comprised as follows per category:

- a) Category A
- b) Category B
- c) Category C
- d) Category D

A law firm shall bid for **only one** category. The categories are described as follows by the Procuring Entity: -

a) Category A - law firms:

- (i) Have a professional indemnity cover of not less than Two Hundred Million Kenya Shillings (KES. 200,000,000/-), but capable of being reviewed upwards depending on the brief at hand.
- (ii) Have a minimum of three (3) partners, each with twenty (20) years post admission practice experience.
- (iii) Have a minimum of twelve (12) practicing advocates including the Partners.
- (iv) The law firm should have been in existence for a period not less than fifteen (15) years.

b) Category B - law firms:

- (i) Have a professional indemnity cover of not less than One Hundred Million Kenya Shillings (KES. 100,000,000/-), but capable of being reviewed upwards depending on the brief at hand.
- (ii) Have a minimum of three (3) partners, each with fifteen (15) years post admission practice experience.
- (iii) Have a minimum of ten (10) practicing advocates including the Partners.
- (iv) The law firm should have been in existence for a period not less than ten (10) years.

c) Category C - law firms:

- (i) Have a Professional indemnity cover of not less than Fifty Million. Kenya Shillings (KES. 50,000,000/-), but capable of being reviewed upwards depending on the brief at hand.
- (ii) Have a minimum of two (2) partners, each with eight (8) years post admission practice experience.
- (iii) Have a minimum of six (6) practicing advocates including the Partners.
- (iv) The law firm should have been in existence for a period not less than five (5) years.

d) Category D - law firms:

- (i) Have a Professional indemnity cover of not less than Twenty Million Kenya Shillings (KES. 20,000,000/-), but capable of being reviewed upwards depending on the brief at hand.
- (ii) The firm may be a Sole proprietorship or a Partnership.
- (iii) The law firm should have been in existence for a period not less than two (2) years.

Note: Special groups i.e. youth, women and person with disabilities are encouraged to apply for this category.

Professional Qualifications

The Advocates must be members of the Law Society of Kenya, in good standing, without any past or current matters before the Disciplinary Tribunal. Due diligence must be carried out to ensure that they have not been disbarred. The Advocates must be in possession of current practicing certificates which must be renewed annually for the entire period of engagement. The Advocates shall at all times during the period of the engagement conduct themselves in a manner suited to the best interests of Kenya Airports Authority and in particular, any perceptions of conflict of interest are strongly undesirable and will be swiftly remedied.

Professional Insurance Indemnity

The Tenderers must have taken out a Professional Insurance Indemnity, which must be not less than the amounts stated in a given category.

Expertise

The Law firms must have proven experience in provision of legal services. While it is important for the lead partners to be experienced, the qualification of other members of the firm who will be performing the majority of the legal services should also be of a high standard. This includes associates, pupils and even paralegals.

Objectives of the assignment

The Procuring Entity shall outsource legal services to build in-house advocates' capacity for briefs not handled internally. The purpose of this assignment therefore, is to prequalify reputable law firms to the procuring entity's panel of external Advocates to provide high caliber legal services capable of handling highly complex and sensitive briefs when required by the Procuring Entity.

Scope of Legal Services

- a. The legal services being procured include but are not limited to: Aviation Law, Debt collection, Company Law, Commercial Law, Land Law, Civil Litigation, Tax Law, Corporate Law, Labour Law, Public Procurement and Disposal Law, International tax and trade Law, Constitutional petitions, Judicial Review, Public Private Partnerships, High value complex matters before specialized tribunals and ADR, Arbitration Law and Practice, both local and international, Mergers and Acquisitions, Constitutional Law, Legislative Drafting, Legal Opinions, International Instruments and transaction advisory services, Concession Agreements and Corporate Governance Services including legal and governance audits. This will also include provision of expert advice and opinions on specific cases, transactions, events including

projects. It may involve carrying out searches locally and/or abroad in land, company and other relevant registries as well as liaising with other relevant bodies and authorities.

- b. The lawyers will be expected to primarily work closely and under the auspices of the Corporation Secretary/Chief Legal Officer.
- c. The law firms should attach their firm profiles stating the type of cases handled and their success or failure rate in litigation and provision of legal services generally in the listed legal services in the first paragraph of (a) herein. The firms should also provide a list of their clientele including, where available, government departments and state corporations/parastatals, financial institutions, private organizations and international companies. The Procuring Entity may approach the clientele for comments or clarification on the quality or standard of legal services they receive from the law firm.
- d. The profile should demonstrate experience of the law firm in handling of cases in various dispute resolution Tribunals and Superior Courts (which term shall include the High Court, Employment and Labour Relations Court, Environment and Land Court, Court of Appeal and the Supreme Court).
- e. Area of specialization, where possible, should be indicated, e.g. whether the firm is renowned and experienced in the handling of complex commercial transactions, aviation law, International Instruments and Transaction Advisory Services, Public Private Partnerships, Concession Agreements, judicial review, employment, tax law, constitutional petitions, corporate governance, legal and governance audits etc. The Firms should demonstrate proof of previous assignments in the fields cited and the Partner(s) and/or Associate(s) who undertook the assignment(s). Where any partner(s) or associates have published any books, journals or articles, the same may be stated and citations provided.

Firm's History

The following information should be included: -

- a) Period for which the law firm has been in operation, the number and location of branches the law firm has.
- b) Whether and what changes there have been in the structure of the firm in the past five years.
- c) Number of Partners and their years of experience.
- d) Number of Associates and their years of experience
- e) Number of paralegal staff.
- f) Number of support staff.
- g) Whether the firm and/or advocates is a member of an International Consortium of Lawyers or members of International Legal bodies e.g. the International Bar Association, East African Law Society, International Commission of Jurists (ICJ) Commonwealth Bar Association etc. This is not a compulsory requirement but would be an added advantage.

Facilities

The firm should possess facilities like a modern legal library, access to online law reports or other legal resources, computers, internet connectivity, dedicated telephone lines, functional registries and proper filing system etc. to enable them provide adequate services and facilitate real-time communication.

The selection will consider law firms that offer the right balance of value for money as measured by the quality of legal service offered. Law firms will be required to identify ways in which legal cost for any significant or complex cases can be mitigated.

The payment of fees will be based as may be agreed on: A flat fee for agreed work based on the value of the subject matter; or negotiated and agreed upon fees, both in accordance with the provisions of the Advocates Act and the Advocates Remuneration Order.

Litigation against the Procuring Entity

The firms should disclose if they are engaged with past or pending litigation against the Procuring Entity and the nature of the litigation in order to avoid conflict of interest.

Ability to work closely with KAA's Board and Legal Department

The selected law firms will be required to work closely with the Procuring Entity's in-house lawyers.

Monitoring and Evaluation

The Law firms must agree to be monitored through regular client satisfaction surveys in order to ensure that they maintain high standards of service and give regular reports to the Corporation Secretary/Chief Legal Officer (Mandatory). The selected Law firms shall execute Service Level Agreement which shall be binding on them.

Terms of payment

The terms of payment shall be within Six (60) days from the date of acceptance and receipt of an official invoice.

Request For Review

FORM FOR REVIEW (r.203 (I))

PUBLIC PROCUREMENT ADMINISTRATIVE REVIEW BOARD

APPLICATION NO.....OF.....20.....

BETWEEN

..... APPLICANT

AND

.....RESPONDENT (Procuring Entity)

Request for review of the decision of the..... (Name of the Procuring Entity of
.....dated the...day of
.....20.....in the matter of Tender No.....of20..... for (Tender description).

REQUEST FOR REVIEW

I/We.....,the above named Applicant(s), of address: Physical address P. O. Box
No..... Tel. No.....Email....., hereby request the Public Procurement Administrative Review
Board to review
the whole/part of the above mentioned decision on the following
grounds , namely: 1.
2.

By this memorandum, the Applicant requests the Board for an
order/orders that: 1.
2.

SIGNED (Applicant) Dated on.....day of/...20.....

FOR OFFICIAL USE ONLY Lodged with the Secretary Public Procurement Administrative Review Board on
.....day of
.....20.....

SIGNED

Board Secretary