



KAA/OT/MBD/0099/2024-2025

26th March 2025

To: All Bidders

RE: DEVELOPMENT AND MANAGEMENT OF A CONVENIENT AT MANDA AIRPORT.

TENDER NO. KAA/OT/MBD/0099/2024-2025

ADDENDUM NO. 1

The following are tender clarifications/addendum issued regarding the above tender in accordance to instructions to tenderers Clause 7.1 of the bidding document for the referenced tender:


NO	CLARIFICATION	RESPONSE
1.	<p>Currently the document outlines the products to be offered by a business center and not a convenient store. The document outlines the services and products as below.</p> <p>3. Scope of service</p> <p>The business Centre will target business travelers segment who require secretarial services related to access internet and computer, scanning, faxing, printing, photocopying and or courier. The facility will also provide a small meeting room where business persons who have the luxury of time can privately meet.</p> <p>Proposed products and services to be offered at the convenient store should include the following and not limited to</p> <ul style="list-style-type: none">. High speed internet. Small meeting room with non-alcoholic beverages and snacks. Scanning. Printing. copying. courier. House hold essentials <p>We would like to clarify on the products to be offered by a convenient store as the normal ones are as below.</p>	<p>SPACE TO BE ALLOCATED</p> <p>The proposed space to be allocated measuring 250 square feet.</p> <p>Product Offering.</p> <p>The convenience store will stock a variety of readily available products prioritizing items that are quick and easy to grab on the go, with a focus on popular brands and local demand. Key categories to stock are listed but to limited:</p> <p>Beverages:</p> <p>Bottled water Carbonated soft drinks Energy drinks Coffee (brewed and single-serve) Tea Juice</p> <p>Snacks:</p> <p>Candy Chips Cookies Granola bars Nuts Popcorn Dried fruit</p> <p>Grocery Essentials:</p> <p>Milk Eggs Bakery products e.g. Bread, cakes and muffins Yogurt Cheese Fresh fruit (limited selection)</p> <p>Prepared Foods:</p>

	<ul style="list-style-type: none"> . Convenient food . Groceries . Alcoholic and non-alcoholic beverages . Tobacco products . Over the counter drugs . Toiletries . Newspapers and Magazines . Books . Milk . Bread . Power cords . Gift items and Souvenirs . Toys and games . Convenient clothing . Printing . copying and courier. <p>We are kindly requesting your office to review the tender document on the products to be stocked in a convenient store, since the technology advancements has minimized the cyber business. Thank you for your continued business support. We will highly appreciate your feedback.</p>	<ul style="list-style-type: none"> Sandwiches Salads Wraps Hot dogs Frozen meals Personal Care: Toothpaste Deodorant Shampoo Sunscreen Razor blades Other: Tobacco products (cigarettes, vaping supplies) Alcoholic Beverages (Take away) Newspapers and magazines Batteries Phone accessories Computer accessories Basic household items Important Considerations: Local needs: Tailor your stock to the demographics and preferences of airport users. Freshness: Regularly rotate stock to ensure items are fresh. Seasonal items: Stock seasonal products like ice cream. Price points: Offer a mix of price points to cater to different budgets. Convenience factor: Prioritize items that can be quickly grabbed and paid for.
2.	Tender Security amounting to Kenya shillings Five Hundred Thousand (Ksh. 100,000.00)	The Authority hereby amend tender Security amount in words to read "Kenya shillings One Hundred Thousand (Kshs. 100,000.00)" under Item No.1 in Mandatory evaluation and any other part in the tender.

The closing/opening date is hereby extended to 3rd April, 2025 at 11.00 a.m. from 27th March, 2025 at 11:00 am.

Kindly ensure your tender is valid for a period of 186 days and your tender security is valid for a period of 216 days from the NEW closing/opening date of 3rd April, 2025, 2025 at 11.00. a. m.

This addendum forms part of the bidding document and is binding on all bidders. All other conditions remain the same.


 Vincent Korir
 GM (PROCUREMENT AND LOGISTICS)
 For: MANAGING DIRECTOR/CEO D.K